

**CBITD Revenues and Expenses
Overview**

	FY2019 BUDGET	SEPTEMBER				FISCAL YEAR TO DATE				PREVIOUS	FY19 vs
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	FY18
REVENUES											
SCH SERVICE	\$4,409,093	\$520,765	\$525,859	\$5,094	1.0%	\$4,409,093	\$4,856,107	\$447,014	10.1%	\$4,861,199	-0.1%
GR SALES	\$983,842	\$145,104	\$190,573	\$45,469	31.3%	\$983,842	\$1,199,011	\$215,169	21.9%	\$1,154,322	3.9%
MISC	\$51,740	\$3,930	\$4,994	\$1,064	27.1%	\$51,740	\$54,383	\$2,643	5.1%	\$72,480	-25.0%
TOTAL REVENUES	\$5,444,675	\$669,799	\$721,426	\$51,627	7.7%	\$5,444,675	\$6,109,501	\$664,826	12.2%	\$6,088,001	0.4%
EXPENSES											
PERSONNEL	\$3,951,842	\$341,497	\$331,889	\$9,608	2.8%	\$3,951,842	\$3,921,042	\$30,800	0.8%	\$3,872,928	-1.2%
VESSELS	\$2,239,331	\$99,785	\$104,183	-\$4,398	-4.4%	\$2,239,331	\$2,106,979	\$132,352	5.9%	\$1,496,591	-40.8%
OPERATIONS	\$577,797	\$51,421	\$77,564	-\$26,143	-50.8%	\$577,797	\$691,726	-\$113,929	-19.7%	\$597,085	-15.9%
TERMINAL	\$311,873	\$26,964	\$24,666	\$2,298	8.5%	\$311,873	\$338,331	-\$26,458	-8.5%	\$306,739	-10.3%
SALES	\$296,220	\$40,577	\$28,519	\$12,058	29.7%	\$296,220	\$315,126	-\$18,906	-6.4%	\$312,927	-0.7%
DEBT SERVICE	\$0	\$0	\$0	\$0	0.0%	\$0	\$0	\$0	0.0%	\$0	0.0%
PROVISION FOR DEF RED	\$0	\$0	\$0	\$0	0.0%	\$0	\$0	\$0	0.0%	\$0	0.0%
TOTAL EXPENSES	\$7,377,063	\$560,244	\$566,820	-\$6,577	-1.2%	\$7,377,063	\$7,373,204	\$3,859	0.1%	\$6,586,270	-11.9%
OPERATING SURPLUS/LOSS	-\$1,932,388	\$109,555	\$154,605	\$45,050	41.1%	-\$1,932,388	-\$1,263,702	\$668,686	34.6%	-\$498,268	-153.6%
OP GRANT REVENUES											
FTA PM REVENUE	\$1,559,843	\$60,603	\$48,905	-\$11,698	-19.3%	\$1,559,843	\$1,447,039	-\$112,804	-7.2%	\$896,556	61.4%
FTA RURAL REVENUE	\$285,000	\$0	\$31,183	\$31,183	0.0%	\$285,000	\$364,028	\$79,028	27.7%	\$280,911	29.6%
FTA OPERATING REVENUE	\$0	\$0	\$0	\$0	0.0%	\$0	\$0	\$0	0.0%	\$0	0.0%
STATE SUBSIDY REVENUE	\$68,444	\$0	\$0	\$0	0.0%	\$68,444	\$68,444	\$0	0.0%	\$68,444	0.0%
TOTAL OP GRANT RESERVES	\$1,913,287	\$60,603	\$80,088	\$19,485	32.2%	\$1,913,287	\$1,879,511	-\$33,776	-1.8%	\$1,245,911	50.9%
SURPLUS/LOSS	-\$19,101	\$170,158	\$234,693	\$64,535	37.9%	-\$19,101	\$615,809	\$634,910	3324.0%	\$747,643	-17.6%
DEPRECIATION (ESTIMATE)	\$ -	\$ -	\$ 85,827	\$85,827	0.0%	\$ -	\$ 1,038,052	\$1,038,052	0.0%	\$ 993,124	4.5%
FUND BALANCE ACTIVITY	\$ 19,101	\$ -	\$ -	\$ -	0.0%	\$ 19,101.00	\$ -	-\$19,101	-100.0%	\$ -	0.0%
TOTAL END OF YEAR ADJUSTMENTS	\$ 19,101	\$ -	\$ 85,827	\$ 85,827	0.0%	\$ 19,101	\$ 1,038,052	\$ 1,038,052	0%	\$ 993,124	4.5%
SURPLUS/LOSS TOTAL	\$0	\$170,158	\$148,866	-\$21,292	-12.5%	\$0	-\$422,243	-\$422,243	0%	-\$245,481	-72.0%

**CBITD Revenues
Summary**

	FY2019 BUDGET	SEPTEMBER				FISCAL YEAR TO DATE				PREVIOUS	FY19 vs FY18
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
REVENUES											
PASSENGER	\$2,529,205	\$298,390	\$302,147	\$3,757	1.3%	\$2,529,205	\$2,734,945	\$205,740	8.1%	\$2,746,384	-0.4%
VEHICLE	1,029,036	131,808	121,931	-\$9,877	-7.5%	1,029,036	1,096,018	\$66,982	6.5%	1,158,158	-5.4%
FREIGHT	780,892	84,737	95,746	\$11,009	13.0%	780,892	950,546	\$169,654	21.7%	885,132	7.4%
MAIL	69,960	5,830	6,036	\$206	3.5%	69,960	74,599	\$4,639	6.6%	71,527	4.3%
TOTAL	\$4,409,093	\$520,765	\$525,860	\$5,095	1.0%	\$4,409,093	\$4,856,108	\$447,015	10.1%	\$4,861,201	-0.1%
GR SALES											
TOURS	\$561,544	\$85,268	\$91,819	\$6,551	7.7%	\$561,544	\$681,494	\$119,950	21.4%	\$616,067	10.6%
CHARTERS	197,500	30,000	51,550	21,550	0.0%	197,500	216,607	19,107	9.7%	234,018	-7.4%
CATERING	186,125	27,500	40,959	13,459	0.0%	186,125	265,798	79,673	42.8%	266,282	-0.2%
VENDING	8,000	750	1,068	318	42.4%	8,000	7,179	-821	-10.3%	7,996	-10.2%
PROMOTIONAL	6,500	0	0	0	0.0%	6,500	4,256	-2,244	-34.5%	0	0.0%
ADVERTISING	24,173	1,586	5,177	3,591	226.4%	24,173	23,676	-497	-2.1%	29,959	-21.0%
TOTAL	\$983,842	\$145,104	\$190,573	\$45,469	31.3%	\$983,842	\$1,199,010	\$215,168	21.9%	\$1,154,322	3.9%
OTHER INCOME											
MISC	11,490	630	897	\$267	42.4%	11,490	8,414	-\$3,076	-26.8%	43,232	-80.5%
INTEREST	40,250	3,300	4,096	796	24.1%	40,250	45,969	5,719	14.2%	29,247	57.2%
DIA EDGE CON	0	0	0	0	0.0%	0	0	0	0.0%	0	0.0%
TOTAL	\$51,740	\$3,930	\$4,993	\$1,063	27.0%	\$51,740	\$54,383	\$2,643	5.1%	\$72,479	-25.0%
TOTAL OP REVENUES	\$5,444,675	\$669,799	\$721,426	\$51,627	7.7%	\$5,444,675	\$6,109,501	\$664,826	12.2%	\$6,088,002	0.4%

**CBITD Expenses
Summary**

FY2019 BUDGET	SEPTEMBER				FISCAL YEAR TO DATE				PREVIOUS	FY19 vs FY18	
	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD		
EXPENSES											
PERSONNEL											
PAYROLL	\$2,981,303	\$261,901	\$251,423	\$10,478	4.0%	\$2,981,303	\$2,980,442	\$861	0.0%	\$2,907,761	-2.5%
TAXES	233,876	20,487	19,476	1,011	4.9%	233,876	230,155	3,721	1.6%	223,568	-2.9%
EMPLOYEE INSURANCE	341,391	28,777	27,939	838	2.9%	341,391	314,581	26,810	7.9%	353,463	11.0%
EMPLOYEE RELATED EXP	17,390	-1,160	1,560	-2,720	-234.5%	17,390	17,984	-594	-3.4%	38,563	53.4%
PENSION	377,882	31,492	31,490	2	0.0%	377,882	377,880	2	0.0%	349,574	-8.1%
TOTAL	\$3,951,842	\$341,497	\$331,888	\$9,609	2.8%	\$3,951,842	\$3,921,042	\$30,800	0.8%	\$3,872,929	-1.2%
VESSELS											
REPAIRS	\$1,449,300	\$34,525	\$47,205	-\$12,680	-36.7%	\$1,449,300	\$1,345,910	\$103,390	7.1%	\$748,417	-79.8%
FUEL	683,567	56,388	51,171	5,217	9.3%	683,567	691,388	-7,821	-1.1%	666,441	-3.7%
INSURANCE	106,464	8,872	5,807	3,065	34.5%	106,464	69,681	36,783	34.5%	81,733	14.7%
TOTAL	\$2,239,331	\$99,785	\$104,183	-\$4,398	-4.4%	\$2,239,331	\$2,106,979	\$132,352	5.9%	\$1,496,591	-40.8%
OPERATIONS											
TELEPHONE	\$22,440	\$1,870	\$1,740	\$130	7.0%	\$22,440	\$20,053	\$2,387	10.6%	\$21,093	4.9%
MAIL AGENT	11,220	935	935	0	0.0%	11,220	11,220	0	0.0%	10,720	-4.7%
OFFICE	173,437	14,515	35,262	-20,747	-142.9%	173,437	230,418	-56,981	-32.9%	192,840	-19.5%
CREDIT CARD	88,435	18,050	31,806	-13,756	-76.2%	88,435	142,042	-53,607	-60.6%	125,118	-13.5%
POSTAGE	1,800	56	0	56	100.0%	1,800	3,249	-1,449	-80.5%	3,266	0.5%
TRAVEL	16,500	400	881	-481	-120.3%	16,500	18,333	-1,833	-11.1%	13,928	-31.6%
DAMAGES	22,950	1,800	303	1,497	0.0%	22,950	14,593	8,357	36.4%	9,777	-49.3%
OTHER INSURANCES	39,600	3,300	2,073	1,227	37.2%	39,600	29,255	10,345	26.1%	31,040	5.8%
MISCELLANEOUS	11,915	855	2,077	-1,222	-142.9%	11,915	18,033	-6,118	-51.3%	13,929	-29.5%
BARGE SUBCONTRACTING	53,500	1,000	0	1,000	0.0%	53,500	75,550	-22,050	-41.2%	74,900	0.0%
PROFESSIONAL	94,525	6,370	1,440	4,930	77.4%	94,525	75,904	18,621	0.0%	60,119	-26.3%
DUE & PUC	9,375	0	108	-108	0.0%	9,375	20,024	-10,649	0.0%	17,551	0.0%
UNIFORMS	22,350	1,820	880	940	51.6%	22,350	30,261	-7,911	-35.4%	20,793	-45.5%
TRAINING	9,750	450	60	390	86.7%	9,750	2,789	6,961	71.4%	2,012	0.0%
TOTAL	\$577,797	\$51,421	\$77,565	-\$26,144	-50.8%	\$577,797	\$691,724	-\$113,927	-19.7%	\$597,086	-15.8%

**CBITD Expenses
Summary**

FY2019 BUDGET	SEPTEMBER				FISCAL YEAR TO DATE				PREVIOUS	FY19 vs FY18	
	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD		
EXPENSES											
TERMINAL											
UTILITIES	\$60,003	\$4,009	\$4,389	-\$380	-9.5%	\$60,003	\$62,696	-\$2,693	-4.5%	\$57,554	-8.9%
JANITORIAL	\$72,540	\$6,130	\$9,069	-2,939	-47.9%	\$72,540	\$90,577	-18,037	-24.9%	\$86,709	-4.5%
RENT	35,940	2,995	2,995	0	0.0%	35,940	35,285	655	1.8%	33,971	-3.9%
MAINTENANCE	143,390	13,830	8,213	5,617	40.6%	143,390	149,773	-6,383	-4.5%	128,504	-16.6%
TOTAL	\$311,873	\$26,964	\$24,666	\$2,298	8.5%	\$311,873	\$338,331	-\$26,458	-8.5%	\$306,738	-10.3%
SALES											
ADVERTISING	\$153,915	\$12,257	\$9,718	\$2,539	20.7%	\$153,915	\$164,828	-\$10,913	-7.1%	\$144,437	-14.1%
CATERING	142,305	28,320	18,801	9,519	33.6%	142,305	150,298	-7,993	-5.6%	168,490	10.8%
TOTAL	\$296,220	\$40,577	\$28,519	\$12,058	29.7%	\$296,220	\$315,126	-\$18,906	-6.4%	\$312,927	-0.7%
DEBT SERVICE											
TOTAL	\$0	\$0	\$0	\$0		\$0	\$0	\$0		\$0	
TOTAL EXPENSES	\$7,377,063	\$560,244	\$566,821	-\$6,577	-1.2%	\$7,377,063	\$7,373,202	\$3,861	0.1%	\$6,586,271	-11.9%
TOTAL OP REVENUES	\$5,444,675	\$669,799	\$721,426	\$51,627	7.7%	\$5,444,675	\$6,109,501	\$664,826	12.2%	\$6,088,002	0.4%
OP SURPLUS/LOSS	-\$1,932,388	\$109,555	\$154,605	\$45,050	41.1%	-\$1,932,388	-\$1,263,701	\$668,687	34.6%	-\$498,269	-153.6%
OP GRANT REVENUES											
FTA PREVENTATIVE MAINT	\$1,559,843	\$60,603	\$48,905	-\$11,698	-19.3%	\$1,559,843	\$1,447,039	-\$112,804	-7.2%	\$896,556	61.4%
FTA RURAL 5311	285,000	0	31,183	31,183	0.0%	285,000	364,028	79,028	27.7%	280,911	29.6%
STATE SUBSIDY	68,444	0	0	0	0.0%	0	68,444	68,444	0.0%	0	0.0%
TOTAL	\$1,913,287	\$60,603	\$80,088	\$19,485	32.2%	\$1,844,843	\$1,879,511	\$34,668	1.9%	\$1,177,467	59.6%
SURPLUS/LOSS	-\$19,101	\$170,158	\$234,693	\$64,535	37.9%	-\$87,545	\$615,810	\$703,355	803.4%	\$679,198	-9.3%
DEPRECIATION (ESTIMATE)	\$ -	\$ -	\$ 85,827	\$85,827	0.0%	\$ -	\$ 1,038,052	\$1,038,052	0.0%	\$ 993,124	4.5%
FUND BALANCE ACTIVITY	\$ 19,101	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
TOTAL END OF YEAR ADJUST	\$ 19,101	\$ -	\$ 85,827	\$ 85,827	0.0%	\$ -	\$ 1,038,052	\$ 1,038,052	0%	\$ 993,124	4.5%
SURPLUS/LOSS TOTAL	\$0	\$170,158	\$148,866	-\$21,292	-12.5%	-\$87,545	-\$334,697	-\$247,152	\$0	-\$993,124	66.3%