

**CBITD Revenues and Expenses
Summary**

	FY2021	SEPTEMBER				FISCAL YEAR TO DATE				PREVIOUS	FY21 vs
	BUDGET	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	FY20
REVENUES											
SCH SERVICE	\$2,184,912	\$ 258,590	\$ 610,118	\$ 351,528	135.9%	\$ 2,184,912	\$ 5,105,537	\$ 2,920,625	133.7%	\$ 3,197,553	59.7%
GR SALES	\$261,440	\$ 36,479	\$ 69,494	\$ 33,015	90.5%	\$ 261,440	\$ 168,116	\$ (93,324)	-35.7%	\$ 143,712	17.0%
MISC	\$38,543	\$ 3,125	\$ 642	\$ (2,483)	-79.5%	\$ 38,543	\$ 147,130	\$ 108,587	281.7%	\$ 37,530	292.0%
TOTAL REVENUES	\$2,484,895	\$ 298,194	\$ 680,254	\$ 382,060	128.1%	\$ 2,484,895	\$ 5,420,783	\$ 2,935,888	118.1%	\$ 3,378,795	60.4%
EXPENSES											
PERSONNEL	\$4,495,833	\$ 404,893	\$ 477,761	\$ (72,868)	-18.0%	\$ 4,495,833	\$ 5,464,927	\$ (969,094)	-21.6%	\$ 4,208,901	-29.8%
VESSELS	\$2,258,266	\$ 112,984	\$ 116,207	\$ (3,223)	-2.9%	\$ 2,258,266	\$ 2,321,340	\$ (63,074)	-2.8%	\$ 1,702,873	-36.3%
OPERATIONS	\$688,115	\$ 51,533	\$ 100,751	\$ (49,218)	-95.5%	\$ 688,115	\$ 1,001,839	\$ (313,724)	-45.6%	\$ 592,347	-69.1%
TERMINAL	\$345,398	\$ 29,834	\$ 42,314	\$ (12,480)	-41.8%	\$ 345,398	\$ 400,218	\$ (54,820)	-15.9%	\$ 340,257	-17.6%
SALES	\$172,665	\$ 16,157	\$ 14,503	\$ 1,654	10.2%	\$ 172,665	\$ 94,658	\$ 78,007	45.2%	\$ 118,580	20.2%
DEBT SERVICE	\$0	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
PROVISION FOR DEF RED	\$0	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
TOTAL EXPENSES	\$7,960,277	\$ 615,401	\$ 751,536	\$ (136,135)	-22.1%	\$ 7,960,277	\$ 9,282,982	\$ (1,322,705)	-16.6%	\$ 6,962,958	-33.3%
OPERATING SURPLUS/LOSS	-\$5,475,382	\$ (317,207)	\$ (71,282)	\$ 245,925	77.5%	\$ (5,475,382)	\$ (3,862,199)	\$ 1,613,183	29.5%	\$ (3,584,163)	-7.8%
OP GRANT REVENUES											
FTA PM REVENUE	\$1,711,872	\$ 71,373	\$ -	\$ (71,373)	-100.0%	\$ 1,711,872	\$ -	\$ (1,711,872)	-100.0%	\$ 444,142	-100.0%
FTA RURAL REVENUE	\$800,000	\$ -	\$ 17,892	\$ 17,892	0.0%	\$ 800,000	\$ 965,111	\$ 165,111	20.6%	\$ 764,374	26.3%
FTA OPERATING REVENUE	\$2,822,508	\$ 187,398	\$ 53,390	\$ (134,008)	-71.5%	\$ 2,822,508	\$ 3,252,940	\$ 430,432	15.2%	\$ 1,824,712	0.0%
STATE SUBSIDY REVENUE	\$68,444	\$ -	\$ -	\$ -	0.0%	\$ 68,444	\$ 68,444	\$ -	0.0%	\$ 68,444	0.0%
TOTAL OP GRANT RESERVES	\$5,402,824	\$ 258,771	\$ 71,282	\$ (187,489)	-72.5%	\$ 5,402,824	\$ 4,286,495	\$ (1,116,329)	-20.7%	\$ 3,101,672	38.2%
SURPLUS/LOSS	-\$72,558	\$ (58,436)	\$ -	\$ 58,436	100.0%	\$ (72,558)	\$ 424,296	\$ 496,854	684.8%	\$ (482,490)	187.9%
FY20 DEPRECIATION (ESTIMATE)	\$ -	\$ -	\$ 70,129	\$ 70,129	0.0%	\$ -	\$ 877,350	\$ 877,350	0.0%	\$ 984,805	-10.9%
NET RESULT	-\$72,558	-\$58,436	-\$70,129	\$ (11,693)	0.0%	-\$72,558	-\$453,054	-\$380,496	524.4%	-\$1,467,295	69.1%

**CBITD Revenues and Expenses
Overview**

	FY2021 BUDGET	SEPTEMBER				FISCAL YEAR TO DATE				PREVIOUS	FY21 vs FY20
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
REVENUES											
PASSENGER	\$ 885,230	\$ 104,435	\$ 336,465	\$ 232,030	222.2%	\$ 885,230	\$ 2,585,738	\$ 1,700,508	192.1%	\$ 1,422,898	81.7%
VEHICLE	\$ 720,326	\$ 92,267	\$ 161,193	\$ 68,926	74.7%	\$ 720,326	\$ 1,351,131	\$ 630,805	87.6%	\$ 923,287	46.3%
FREIGHT	\$ 509,396	\$ 56,058	\$ 105,947	\$ 49,889	89.0%	\$ 509,396	\$ 1,094,256	\$ 584,860	114.8%	\$ 778,265	40.6%
MAIL	\$ 69,960	\$ 5,830	\$ 6,513	\$ 683	11.7%	\$ 69,960	\$ 74,412	\$ 4,452	6.4%	\$ 73,104	1.8%
TOTAL	\$ 2,184,912	\$ 258,590	\$ 610,118	\$ 351,528	135.9%	\$ 2,184,912	\$ 5,105,537	\$ 2,920,625	133.7%	\$ 3,197,553	59.7%
GR SALES											
TOURS	\$ 239,740	\$ 35,729	\$ 29,983	\$ (5,746)	-16.1%	\$ 239,740	\$ 105,856	\$ (133,884)	-55.8%	\$ 69,047	53.3%
CHARTERS	\$ -	\$ -	\$ 26,600	\$ 26,600	0.0%	\$ -	\$ 32,125	\$ 32,125	0.0%	\$ 30,575	5.1%
CATERING	\$ -	\$ -	\$ 11,865	\$ 11,865	0.0%	\$ -	\$ 12,765	\$ 12,765	0.0%	\$ 28,205	-54.7%
VENDING	\$ 8,000	\$ 750	\$ 336	\$ (414)	-55.2%	\$ 8,000	\$ 2,604	\$ (5,396)	-67.5%	\$ 2,192	18.8%
PROMOTIONAL	\$ 2,900	\$ -	\$ 710	\$ 710	0.0%	\$ 2,900	\$ 7,004	\$ 4,104	141.5%	\$ 4,918	0.0%
ADVERTISING	\$ 10,800	\$ -	\$ -	\$ -	0.0%	\$ 10,800	\$ 7,762	\$ (3,038)	-28.1%	\$ 8,774	0.0%
TOTAL	\$ 261,440	\$ 36,479	\$ 69,494	\$ 33,015	90.5%	\$ 261,440	\$ 168,116	\$ (93,324)	-35.7%	\$ 143,712	17.0%
OTHER INCOME											
MISC	\$ 8,355	\$ 651	\$ (200)	\$ (851)	-130.7%	\$ 8,355	\$ 137,420	\$ 129,065	1544.8%	\$ 8,011	1615.4%
INTEREST	\$ 30,188	\$ 2,474	\$ 842	\$ (1,632)	-66.0%	\$ 30,188	\$ 9,710	\$ (20,478)	-67.8%	\$ 29,519	-67.1%
TOTAL	\$ 38,543	\$ 3,125	\$ 642	\$ (2,483)	-79.5%	\$ 38,543	\$ 147,130	\$ 108,587	281.7%	\$ 37,530	292.0%
TOTAL OP REVENUES	\$ 2,484,895	\$ 298,194	\$ 680,254	\$ 382,060	128.1%	\$ 2,484,895	\$ 5,420,783	\$ 2,935,888	118.1%	\$ 3,378,795	60.4%

**CBITD Revenues and Expenses
Overview**

	FY2021 BUDGET	SEPTEMBER				FISCAL YEAR TO DATE				PREVIOUS	FY21 vs FY20
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
EXPENSES											
PERSONNEL											
PAYROLL	\$ 3,348,469	\$ 306,379	\$ 379,485	\$ (73,106)	-23.9%	\$ 3,348,469	\$ 4,256,830	\$ (908,361)	-27.1%	\$ 3,201,808	-33.0%
TAXES	\$ 261,980	\$ 23,998	\$ 28,274	\$ (4,276)	-17.8%	\$ 261,980	\$ 322,429	\$ (60,449)	-23.1%	\$ 254,160	-26.9%
EMPLOYEE INSURANCE	\$ 471,327	\$ 40,002	\$ 35,124	\$ 4,878	12.2%	\$ 471,327	\$ 443,903	\$ 27,424	5.8%	\$ 358,475	-23.8%
EMPLOYEE RELATED EXP	\$ 18,390	\$ 1,540	\$ 1,823	\$ (283)	-18.4%	\$ 18,390	\$ 45,098	\$ (26,708)	-145.2%	\$ 22,283	-102.4%
PENSION	\$ 395,667	\$ 32,974	\$ 33,056	\$ (82)	-0.2%	\$ 395,667	\$ 396,667	\$ (1,000)	-0.3%	\$ 372,175	-6.6%
TOTAL	\$ 4,495,833	\$ 404,893	\$ 477,761	\$ (72,868)	-18.0%	\$ 4,495,833	\$ 5,464,927	\$ (969,094)	-21.6%	\$ 4,208,901	-29.8%
VESSELS											
REPAIRS	\$ 1,586,900	\$ 49,050	\$ 49,273	\$ (223)	-0.5%	\$ 1,586,900	\$ 1,622,511	\$ (35,611)	-2.2%	\$ 1,070,199	-51.6%
FUEL	\$ 594,566	\$ 57,534	\$ 60,888	\$ (3,354)	-5.8%	\$ 594,566	\$ 626,277	\$ (31,711)	-5.3%	\$ 562,992	-11.2%
INSURANCE	\$ 76,800	\$ 6,400	\$ 6,046	\$ 354	5.5%	\$ 76,800	\$ 72,552	\$ 4,248	5.5%	\$ 69,681	-4.1%
TOTAL	\$ 2,258,266	\$ 112,984	\$ 116,207	\$ (3,223)	-2.9%	\$ 2,258,266	\$ 2,321,340	\$ (63,074)	-2.8%	\$ 1,702,873	-36.3%
OPERATIONS											
TELEPHONE	\$ 22,440	\$ 1,870	\$ 2,054	\$ (184)	-9.8%	\$ 22,440	\$ 20,062	\$ 2,378	10.6%	\$ 23,227	13.6%
MAIL AGENT	\$ 11,220	\$ 935	\$ 935	\$ -	0.0%	\$ 11,220	\$ 11,220	\$ -	0.0%	\$ 11,228	0.1%
OFFICE	\$ 180,989	\$ 16,091	\$ 44,032	\$ (27,941)	-173.6%	\$ 180,989	\$ 342,802	\$ (161,813)	-89.4%	\$ 280,620	-22.2%
CREDIT CARD	\$ 92,857	\$ 18,953	\$ 29,996	\$ (11,043)	-58.3%	\$ 92,857	\$ 160,732	\$ (67,875)	-73.1%	\$ 105,242	-52.7%
POSTAGE	\$ 3,360	\$ 280	\$ 200	\$ 80	28.6%	\$ 3,360	\$ 3,827	\$ (467)	-13.9%	\$ 3,234	-18.3%
TRAVEL	\$ 4,800	\$ 400	\$ 1,227	\$ (827)	-206.8%	\$ 4,800	\$ 9,067	\$ (4,267)	-88.9%	\$ 10,328	12.2%
DAMAGES	\$ 22,950	\$ 1,800	\$ 755	\$ 1,045	0.0%	\$ 22,950	\$ 9,824	\$ 13,126	57.2%	\$ 13,844	29.0%
OTHER INSURANCES	\$ 29,880	\$ 2,490	\$ 4,325	\$ (1,835)	-73.7%	\$ 29,880	\$ 41,729	\$ (11,849)	-39.7%	\$ 28,576	-46.0%
MISCELLANEOUS	\$ 14,654	\$ 964	\$ 1,559	\$ (595)	-61.7%	\$ 14,654	\$ 20,845	\$ (6,191)	-42.2%	\$ 11,241	-85.4%
BARGE SUBCONTRACTING	\$ 158,500	\$ 500	\$ 11,500	\$ (11,000)	0.0%	\$ 158,500	\$ 279,500	\$ (121,000)	-76.3%	\$ 14,400	0.0%
PROFESSIONAL	\$ 87,225	\$ 5,720	\$ 2,355	\$ 3,365	58.8%	\$ 87,225	\$ 67,662	\$ 19,563	0.0%	\$ 60,237	-12.3%
DUE & PUC	\$ 17,975	\$ -	\$ -	\$ -	0.0%	\$ 17,975	\$ 17,076	\$ 899	0.0%	\$ 13,034	-31.0%
UNIFORMS	\$ 31,515	\$ 1,080	\$ 1,813	\$ (733)	-67.9%	\$ 31,515	\$ 17,374	\$ 14,141	44.9%	\$ 17,136	-1.4%
TRAINING	\$ 9,750	\$ 450	\$ -	\$ 450	100.0%	\$ 9,750	\$ 118	\$ 9,632	98.8%	\$ -	0.0%
TOTAL	\$ 688,115	\$ 51,533	\$ 100,751	\$ (49,218)	-95.5%	\$ 688,115	\$ 1,001,839	\$ (313,723)	-45.6%	\$ 592,347	-69.1%

**CBITD Revenues and Expenses
Overview**

FY2021 BUDGET	SEPTEMBER				FISCAL YEAR TO DATE				PREVIOUS	FY21 vs FY20	
	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD		
EXPENSES											
TERMINAL											
UTILITIES	\$ 60,003	\$ 4,009	\$ 1,818	\$ 2,191	54.7%	\$ 60,003	\$ 56,432	\$ 3,571	6.0%	\$ 53,685	-5.1%
JANITORIAL	\$ 78,540	\$ 6,630	\$ 7,600	\$ (970)	-14.6%	\$ 78,540	\$ 83,044	\$ (4,504)	-5.7%	\$ 78,984	-5.1%
RENT	\$ 35,940	\$ 2,995	\$ 2,995	\$ -	0.0%	\$ 35,940	\$ 37,277	\$ (1,337)	-3.7%	\$ 20,081	-85.6%
MAINTENANCE	\$ 170,915	\$ 16,200	\$ 29,900	\$ (13,700)	-84.6%	\$ 170,915	\$ 223,465	\$ (52,550)	-30.7%	\$ 187,507	-19.2%
TOTAL	\$ 345,398	\$ 29,834	\$ 42,314	\$ (12,480)	-41.8%	\$ 345,398	\$ 400,218	\$ (54,820)	-15.9%	\$ 340,257	-17.6%
SALES											
ADVERTISING	\$ 172,665	\$ 16,157	\$ 6,577	\$ 9,580	59.3%	\$ 172,665	\$ 81,576	\$ 91,089	52.8%	\$ 96,054	15.1%
CATERING	\$ -	\$ -	\$ 7,927	\$ (7,927)	0.0%	\$ -	\$ 13,082	\$ (13,082)	0.0%	\$ 22,526	41.9%
TOTAL	\$ 172,665	\$ 16,157	\$ 14,503	\$ 1,654	10.2%	\$ 172,665	\$ 94,658	\$ 78,007	45.2%	\$ 118,580	20.2%
DEBT SERVICE											
TOTAL	\$ -	\$ -	\$ -	\$ -		\$ -	\$ -	\$ -		\$ -	
TOTAL EXPENSES	\$ 7,960,277	\$ 615,401	\$ 751,536	\$ (136,135)	-22.1%	\$ 7,960,277	\$ 9,282,982	\$ (1,322,705)	-16.6%	\$ 6,962,958	-33.3%
TOTAL OP REVENUES	\$ 2,484,895	\$ 298,194	\$ 680,254	\$ 382,060	128.1%	\$ 2,484,895	\$ 5,420,783	\$ 2,935,888	118.1%	\$ 3,378,795	60.4%
OP SURPLUS/LOSS	\$ (5,475,382)	\$ (317,207)	\$ (71,282)	\$ 245,925	77.5%	\$ (5,475,382)	\$ (3,862,199)	\$ 1,613,183	29.5%	\$ (3,584,163)	-7.8%
OP GRANT REVENUES											
FTA PREVENTATIVE MAINT	\$ 1,711,872	\$ 71,373	\$ -	\$ (71,373)	-100.0%	\$ 1,711,872	\$ -	\$ (1,711,872)	-100.0%	\$ 444,142	-100.0%
FTA RURAL REVENUE	\$ 800,000	\$ -	\$ 17,892	\$ 17,892	0.0%	\$ 800,000	\$ 965,111	\$ 165,111	20.6%	\$ 764,374	26.3%
FTA OPERATING REVENUE	\$ 2,822,508	\$ 187,398	\$ 53,390	\$ (134,008)	0.0%	\$ 2,822,508	\$ 3,252,940	\$ 430,432	0.0%	\$ 1,824,712	0.0%
STATE SUBSIDY REVENUE	\$ 68,444	\$ -	\$ -	\$ -	100.0%	\$ 68,444	\$ 68,444	\$ -	0.0%	\$ 68,444	
TOTAL	\$ 5,402,824	\$ 258,771	\$ 71,282	\$ (187,489)	-72.5%	\$ 5,402,824	\$ 4,286,495	\$ (1,116,329)	-20.7%	\$ 3,101,672	38.2%
SURPLUS/LOSS	\$ (72,558)	\$ (58,436)	\$ -	\$ 58,436	100.0%	\$ (72,558)	\$ 424,296	\$ 496,854	684.8%	\$ (482,490)	187.9%
FY20 DEPRECIATION (EST)	\$ -	\$ -	\$ 70,129.00	\$ 70,129	\$ -	\$ -	\$ 877,350.00	\$ 877,350	0.0%	\$ 984,805.00	-10.9%
NET RESULT	-\$72,558	-\$58,436	-\$70,129	-\$11,693	0%	-72,558	-\$453,054	-\$380,496	0.0%	-\$1,467,295	10.9%