

**CBITD Revenues and Expenses
Summary**

	FY2020 BUDGET	SEPTEMBER				FISCAL YEAR TO DATE				PREVIOUS	FY20 vs
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	FY19
REVENUES											
SCH SERVICE	\$4,507,620	\$ 532,521	\$ 464,697	\$ (67,824)	-12.7%	\$ 4,507,620	\$ 3,189,878	\$ (1,317,742)	-29.2%	\$ 4,856,107	-34.3%
GR SALES	\$1,033,577	\$ 149,402	\$ 3,146	\$ (146,256)	-97.9%	\$ 1,033,577	\$ 146,729	\$ (886,848)	-85.8%	\$ 1,199,011	-87.8%
MISC	\$56,340	\$ 4,770	\$ 2,567	\$ (2,203)	-46.2%	\$ 56,340	\$ 37,826	\$ (18,514)	-32.9%	\$ 54,383	-30.4%
TOTAL REVENUES	\$5,597,537	\$ 686,693	\$ 470,410	\$ (216,283)	-31.5%	\$ 5,597,537	\$ 3,374,433	\$ (2,223,104)	-39.7%	\$ 6,109,501	-44.8%
EXPENSES											
PERSONNEL	\$4,204,868	\$ 376,423	\$ 472,146	\$ (95,723)	-25.4%	\$ 4,204,868	\$ 4,199,549	\$ 5,319	0.1%	\$ 3,921,042	-7.1%
VESSELS	\$1,711,175	\$ 111,825	\$ 111,974	\$ (149)	-0.1%	\$ 1,711,175	\$ 1,713,488	\$ (2,313)	-0.1%	\$ 2,106,979	18.7%
OPERATIONS	\$638,382	\$ 59,697	\$ 64,436	\$ (4,739)	-7.9%	\$ 638,382	\$ 585,504	\$ 52,878	8.3%	\$ 645,237	9.3%
TERMINAL	\$312,693	\$ 26,914	\$ 22,929	\$ 3,985	14.8%	\$ 312,693	\$ 352,246	\$ (39,553)	-12.6%	\$ 338,331	-4.1%
SALES	\$319,120	\$ 46,077	\$ 6,321	\$ 39,756	86.3%	\$ 319,120	\$ 118,580	\$ 200,540	62.8%	\$ 302,772	60.8%
DEBT SERVICE	\$0	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
PROVISION FOR DEF RED	\$0	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
TOTAL EXPENSES	\$7,186,238	\$ 620,936	\$ 677,806	\$ (56,870)	-9.2%	\$ 7,186,238	\$ 6,969,367	\$ 216,871	3.0%	\$ 7,314,361	4.7%
OPERATING SURPLUS/LOSS	-\$1,588,701	\$ 65,757	\$ (207,396)	\$ (273,153)	415.4%	\$ (1,588,701)	\$ (3,594,934)	\$ (2,006,233)	126.3%	\$ (1,204,860)	-198.4%
OP GRANT REVENUES											
FTA PM REVENUE	\$1,145,214	\$ 69,954	\$ -	\$ (69,954)	-100.0%	\$ 1,145,214	\$ 444,142	\$ (701,072)	-61.2%	\$ 1,113,396	-60.1%
FTA RURAL REVENUE	\$300,000	\$ -	\$ 52,056	\$ 52,056	0.0%	\$ 300,000	\$ 764,374	\$ 464,374	154.8%	\$ 364,028	110.0%
FTA OPERATING REVENUE	\$0	\$ -	\$ 155,340	\$ 155,340	0.0%	\$ -	\$ 1,824,712	\$ 1,824,712	0.0%	\$ -	0.0%
STATE SUBSIDY REVENUE	\$68,444	\$ -	\$ -	\$ -	0.0%	\$ 68,444	\$ 68,444	\$ -	0.0%	\$ 68,444	0.0%
TOTAL OP GRANT RESERVES	\$1,513,658	\$ 69,954	\$ 207,396	\$ 137,442	196.5%	\$ 1,513,658	\$ 3,101,672	\$ 1,588,014	104.9%	\$ 1,545,868	100.6%
SURPLUS/LOSS	-\$75,043	\$ 135,711	\$ -	\$ (135,711)	100.0%	\$ (75,043)	\$ (493,262)	\$ (418,219)	557.3%	\$ 341,009	-244.6%
FY20 DEPRECIATION (ESTIMATE)	\$ -	\$ -	\$ 77,316	\$ 77,316	0.0%	\$ -	\$ 984,805	\$0	0.0%	\$ 1,038,052	-5.1%
NET RESULT	-\$75,043	\$0	-\$77,316	-\$77,316	0.0%	-\$75,043	-\$1,478,067	-\$1,403,024	1869.6%	-\$1,038,052	-42.4%

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	FY2020 BUDGET	SEPTEMBER				FISCAL YEAR TO DATE				PREVIOUS	FY20 vs FY19
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
REVENUES											
PASSENGER	\$ 2,529,205	\$ 298,390	\$ 229,508	\$ (68,882)	-23.1%	\$ 2,529,205	\$ 1,414,416	\$ (1,114,789)	-44.1%	\$ 2,734,945	-48.3%
VEHICLE	\$ 1,059,460	\$ 135,749	\$ 121,988	\$ (13,761)	-10.1%	\$ 1,059,460	\$ 923,287	\$ (136,173)	-12.9%	\$ 1,096,018	-15.8%
FREIGHT	\$ 848,995	\$ 92,552	\$ 107,262	\$ 14,710	15.9%	\$ 848,995	\$ 779,073	\$ (69,922)	-8.2%	\$ 950,546	-18.0%
MAIL	\$ 69,960	\$ 5,830	\$ 5,938	\$ 108	1.9%	\$ 69,960	\$ 73,104	\$ 3,144	4.5%	\$ 74,599	-2.0%
TOTAL	\$ 4,507,620	\$ 532,521	\$ 464,697	\$ (67,824)	-12.7%	\$ 4,507,620	\$ 3,189,878	\$ (1,317,742)	-29.2%	\$ 4,856,107	-34.3%
GR SALES											
TOURS	\$ 599,351	\$ 89,316	\$ -	\$ (89,316)	-100.0%	\$ 599,351	\$ 69,047	\$ (530,304)	-88.5%	\$ 681,494	-89.9%
CHARTERS	\$ 224,500	\$ 31,500	\$ -	\$ (31,500)	0.0%	\$ 224,500	\$ 33,592	\$ (190,908)	-85.0%	\$ 259,607	-87.1%
CATERING	\$ 168,550	\$ 26,250	\$ -	\$ (26,250)	0.0%	\$ 168,550	\$ 28,205	\$ (140,345)	-83.3%	\$ 222,798	-87.3%
VENDING	\$ 8,000	\$ 750	\$ -	\$ (750)	-100.0%	\$ 8,000	\$ 2,192	\$ (5,808)	-72.6%	\$ 7,179	-69.5%
PROMOTIONAL	\$ 9,000	\$ -	\$ 672	\$ 672	0.0%	\$ 9,000	\$ 4,918	\$ (4,082)	-45.4%	\$ 4,256	0.0%
ADVERTISING	\$ 24,176	\$ 1,586	\$ 2,474	\$ 888	56.0%	\$ 24,176	\$ 8,774	\$ (15,402)	-63.7%	\$ 23,676	-62.9%
TOTAL	\$ 1,033,577	\$ 149,402	\$ 3,146	\$ (146,256)	-97.9%	\$ 1,033,577	\$ 146,729	\$ (886,848)	-85.8%	\$ 1,199,011	-87.8%
OTHER INCOME											
MISC	\$ 11,140	\$ 870	\$ 1,528	\$ 658	75.6%	\$ 11,140	\$ 8,011	\$ (3,129)	-28.1%	\$ 8,414	-4.8%
INTEREST	\$ 45,200	\$ 3,900	\$ 1,039	\$ (2,861)	-73.4%	\$ 45,200	\$ 29,815	\$ (15,385)	-34.0%	\$ 45,969	-35.1%
TOTAL	\$ 56,340	\$ 4,770	\$ 2,567	\$ (2,203)	-46.2%	\$ 56,340	\$ 37,826	\$ (18,514)	-32.9%	\$ 54,383	-30.4%
TOTAL OP REVENUES	\$ 5,597,537	\$ 686,693	\$ 470,410	\$ (216,283)	-31.5%	\$ 5,597,537	\$ 3,374,433	\$ (2,223,104)	-39.7%	\$ 6,109,501	-44.8%

**CBITD Revenues and Expenses
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	FY2020	SEPTEMBER				FISCAL YEAR TO DATE				PREVIOUS	FY20 vs FY19
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
EXPENSES											
PERSONNEL											
PAYROLL	\$ 3,151,946	\$ 285,093	\$ 370,922	\$ (85,829)	-30.1%	\$ 3,151,946	\$ 3,201,794	\$ (49,848)	-1.6%	\$ 2,980,442	-7.4%
TAXES	\$ 246,924	\$ 22,366	\$ 30,933	\$ (8,567)	-38.3%	\$ 246,924	\$ 247,888	\$ (964)	-0.4%	\$ 230,155	-7.7%
EMPLOYEE INSURANCE	\$ 415,160	\$ 36,383	\$ 36,054	\$ 329	0.9%	\$ 415,160	\$ 358,475	\$ 56,685	13.7%	\$ 314,581	-14.0%
EMPLOYEE RELATED EXP	\$ 18,390	\$ 1,540	\$ 3,200	\$ (1,660)	-107.8%	\$ 18,390	\$ 18,495	\$ (105)	-0.6%	\$ 17,984	-2.8%
PENSION	\$ 372,448	\$ 31,041	\$ 31,037	\$ 4	0.0%	\$ 372,448	\$ 372,897	\$ (449)	-0.1%	\$ 377,880	1.3%
TOTAL	\$ 4,204,868	\$ 376,423	\$ 472,146	\$ (95,723)	-25.4%	\$ 4,204,868	\$ 4,199,549	\$ 5,319	0.1%	\$ 3,921,042	-7.1%
VESSELS											
REPAIRS	\$ 954,350	\$ 52,550	\$ 47,931	\$ 4,619	8.8%	\$ 954,350	\$ 1,080,814	\$ (126,464)	-13.3%	\$ 1,345,910	19.7%
FUEL	\$ 680,025	\$ 52,875	\$ 58,235	\$ (5,360)	-10.1%	\$ 680,025	\$ 562,992	\$ 117,033	17.2%	\$ 691,388	18.6%
INSURANCE	\$ 76,800	\$ 6,400	\$ 5,807	\$ 593	9.3%	\$ 76,800	\$ 69,681	\$ 7,119	9.3%	\$ 69,681	0.0%
TOTAL	\$ 1,711,175	\$ 111,825	\$ 111,974	\$ (149)	-0.1%	\$ 1,711,175	\$ 1,713,488	\$ (2,313)	-0.1%	\$ 2,106,979	18.7%
OPERATIONS											
TELEPHONE	\$ 22,440	\$ 1,870	\$ 1,964	\$ (94)	-5.0%	\$ 22,440	\$ 23,227	\$ (787)	-3.5%	\$ 20,053	-15.8%
MAIL AGENT	\$ 11,220	\$ 935	\$ 935	\$ -	0.0%	\$ 11,220	\$ 11,228	\$ (8)	-0.1%	\$ 11,220	-0.1%
OFFICE	\$ 228,882	\$ 16,016	\$ 33,378	\$ (17,362)	-108.4%	\$ 228,882	\$ 273,778	\$ (44,896)	-19.6%	\$ 212,000	-29.1%
CREDIT CARD	\$ 123,809	\$ 25,270	\$ 19,276	\$ 5,994	23.7%	\$ 123,809	\$ 105,242	\$ 18,567	15.0%	\$ 142,042	25.9%
POSTAGE	\$ 3,360	\$ 280	\$ 274	\$ 6	2.1%	\$ 3,360	\$ 3,234	\$ 126	3.8%	\$ 3,249	0.5%
TRAVEL	\$ 16,500	\$ 400	\$ -	\$ 400	100.0%	\$ 16,500	\$ 10,328	\$ 6,172	37.4%	\$ 18,333	43.7%
DAMAGES	\$ 22,950	\$ 1,800	\$ 1,403	\$ 397	0.0%	\$ 22,950	\$ 13,844	\$ 9,106	39.7%	\$ 14,593	5.1%
OTHER INSURANCES	\$ 29,880	\$ 2,490	\$ 2,649	\$ (159)	-6.4%	\$ 29,880	\$ 28,576	\$ 1,304	4.4%	\$ 29,255	2.3%
MISCELLANEOUS	\$ 16,076	\$ 1,036	\$ 2,359	\$ (1,323)	-127.7%	\$ 16,076	\$ 11,241	\$ 4,835	30.1%	\$ 18,033	37.7%
BARGE SUBCONTRACTING	\$ 8,500	\$ 2,000	\$ 1,000	\$ 1,000	0.0%	\$ 8,500	\$ 14,400	\$ (5,900)	-69.4%	\$ 75,550	0.0%
PROFESSIONAL	\$ 95,125	\$ 6,070	\$ 22	\$ 6,048	99.6%	\$ 95,125	\$ 60,237	\$ 34,888	0.0%	\$ 75,904	20.6%
DUE & PUC	\$ 20,975	\$ -	\$ 500	\$ (500)	0.0%	\$ 20,975	\$ 13,034	\$ 7,941	0.0%	\$ 20,024	34.9%
UNIFORMS	\$ 28,915	\$ 1,080	\$ 676	\$ 404	37.4%	\$ 28,915	\$ 17,136	\$ 11,779	40.7%	\$ 2,190	-682.5%
TRAINING	\$ 9,750	\$ 450	\$ -	\$ 450	100.0%	\$ 9,750	\$ -	\$ 9,750	100.0%	\$ 2,789	0.0%
TOTAL	\$ 638,382	\$ 59,697	\$ 64,436	\$ (4,739)	-7.9%	\$ 638,382	\$ 585,504	\$ 52,877	8.3%	\$ 645,237	9.3%

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		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
EXPENSES											
TERMINAL											
UTILITIES	\$ 60,003	\$ 4,009	\$ 3,227	\$ 782	19.5%	\$ 60,003	\$ 53,685	\$ 6,318	10.5%	\$ 62,696	14.4%
JANITORIAL	\$ 72,540	\$ 6,130	\$ 3,784	\$ 2,346	38.3%	\$ 72,540	\$ 78,984	\$ (6,444)	-8.9%	\$ 90,577	12.8%
RENT	\$ 35,940	\$ 2,995	\$ 2,995	\$ -	0.0%	\$ 35,940	\$ 34,283	\$ 1,657	4.6%	\$ 35,285	2.8%
MAINTENANCE	\$ 144,210	\$ 13,780	\$ 12,922	\$ 858	6.2%	\$ 144,210	\$ 185,294	\$ (41,084)	-28.5%	\$ 149,773	-23.7%
TOTAL	\$ 312,693	\$ 26,914	\$ 22,929	\$ 3,985	14.8%	\$ 312,693	\$ 352,246	\$ (39,553)	-12.6%	\$ 338,331	-4.1%
SALES											
ADVERTISING	\$ 172,565	\$ 17,757	\$ 6,321	\$ 11,436	64.4%	\$ 172,565	\$ 96,054	\$ 76,511	44.3%	\$ 164,828	41.7%
CATERING	\$ 146,555	\$ 28,320	\$ -	\$ 28,320	100.0%	\$ 146,555	\$ 22,526	\$ 124,029	84.6%	\$ 137,945	83.7%
TOTAL	\$ 319,120	\$ 46,077	\$ 6,321	\$ 39,756	86.3%	\$ 319,120	\$ 118,580	\$ 200,540	62.8%	\$ 302,772	60.8%
DEBT SERVICE											
TOTAL	\$ -	\$ -	\$ -	\$ -		\$ -	\$ -	\$ -		\$ -	
TOTAL EXPENSES	\$ 7,186,238	\$ 620,936	\$ 677,806	\$ (56,870)	-9.2%	\$ 7,186,238	\$ 6,969,367	\$ 216,871	3.0%	\$ 7,314,361	4.7%
TOTAL OP REVENUES	\$ 5,597,537	\$ 686,693	\$ 470,410	\$ (216,283)	-31.5%	\$ 5,597,537	\$ 3,374,433	\$ (2,223,104)	-39.7%	\$ 6,109,501	-44.8%
OP SURPLUS/LOSS	\$ (1,588,701)	\$ 65,757	\$ (207,396)	\$ (273,153)	-415.4%	\$ (1,588,701)	\$ (3,594,934)	\$ (2,006,233)	-126.3%	\$ (1,204,860)	-198.4%
OP GRANT REVENUES											
FTA PREVENTATIVE MAIN	\$ 1,145,214	\$ 69,954	\$ -	\$ (69,954)	-100.0%	\$ 1,145,214	\$ 444,142	\$ (701,072)	-61.2%	\$ 1,113,396	-60.1%
FTA RURAL REVENUE	\$ 300,000	\$ -	\$ 52,056	\$ 52,056	0.0%	\$ 300,000	\$ 764,374	\$ 464,374	154.8%	\$ 364,028	110.0%
FTA OPERATING REVENUE	\$ -	\$ -	\$ 155,340	\$ 155,340	0.0%	\$ -	\$ 1,824,712	\$ 1,824,712	0.0%	\$ -	0.0%
STATE SUBSIDY REVENUE	\$ 68,444	\$ -	\$ -	\$ -	100.0%	\$ 68,444	\$ 68,444	\$ -	0.0%	\$ 68,444	
TOTAL	\$ 1,513,658	\$ 69,954	\$ 207,396	\$ 137,442	196.5%	\$ 1,513,658	\$ 3,101,672	\$ 1,588,014	104.9%	\$ 1,545,868	100.6%
SURPLUS/LOSS	\$ (75,043)	\$ 135,711	\$ -	\$ (135,711)	-100.0%	\$ (75,043)	\$ (493,262)	\$ (418,219)	-557.3%	\$ 341,009	-244.6%
FY20 DEPRECIATION (EST)	\$ -	\$ -	\$ 77,316.00	\$ 77,316	\$ -	\$ -	\$ 984,805.00	\$ 984,805	0.0%	\$ 1,038,052.00	-5.1%
NET RESULT	-\$75,043	\$0	-\$77,316	-\$77,316	0%	\$ -	-\$1,478,067	-\$1,403,024	0.0%	-\$697,043	5.1%