

**CBITD Revenues and Expenses
Summary**

	FY2021 BUDGET	OCTOBER				FISCAL YEAR TO DATE				PREVIOUS	FY21 vs FY20
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
REVENUES											
SCH SERVICE	\$2,184,912	\$ 161,781	\$ 368,289	\$ 206,508	127.6%	\$ 161,781	\$ 368,289	\$ 206,508	127.6%	\$ 327,219	12.6%
GR SALES	\$261,440	\$ 19,541	\$ 1,059	\$ (18,482)	-94.6%	\$ 19,541	\$ 1,059	\$ (18,482)	-94.6%	\$ 79,457	-98.7%
MISC	\$38,543	\$ 3,679	\$ 1,249	\$ (2,430)	-66.1%	\$ 3,679	\$ 1,249	\$ (2,430)	-66.1%	\$ 5,001	-75.0%
TOTAL REVENUES	\$2,484,895	\$ 185,001	\$ 370,597	\$ 185,596	100.3%	\$ 185,001	\$ 370,597	\$ 185,596	100.3%	\$ 411,677	-10.0%
EXPENSES											
PERSONNEL	\$4,495,833	\$ 321,565	\$ 382,026	\$ (60,461)	-18.8%	\$ 321,565	\$ 382,026	\$ (60,461)	-18.8%	\$ 371,399	-2.9%
VESSELS	\$2,258,266	\$ 108,344	\$ 114,330	\$ (5,986)	-5.5%	\$ 108,344	\$ 114,330	\$ (5,986)	-5.5%	\$ 93,389	-22.4%
OPERATIONS	\$675,415	\$ 42,921	\$ 86,684	\$ (43,763)	-102.0%	\$ 42,921	\$ 86,684	\$ (43,763)	-102.0%	\$ 44,535	-94.6%
TERMINAL	\$345,398	\$ 23,367	\$ 28,048	\$ (4,681)	-20.0%	\$ 23,367	\$ 28,048	\$ (4,681)	-20.0%	\$ 25,934	-8.2%
SALES	\$172,665	\$ 10,950	\$ 6,710	\$ 4,240	38.7%	\$ 10,950	\$ 6,710	\$ 4,240	38.7%	\$ 26,213	74.4%
DEBT SERVICE	\$0	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
PROVISION FOR DEF RED	\$0	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
TOTAL EXPENSES	\$7,947,577	\$ 507,147	\$ 617,798	\$ (110,651)	-21.8%	\$ 507,147	\$ 617,798	\$ (110,651)	-21.8%	\$ 561,471	-10.0%
OPERATING SURPLUS/LOSS	-\$5,462,682	\$ (322,146)	\$ (247,202)	\$ 74,944	23.3%	\$ (322,146)	\$ (247,202)	\$ 74,944	23.3%	\$ (149,794)	-65.0%
OP GRANT REVENUES											
FTA PM REVENUE	\$1,711,872	\$ 56,699	\$ -	\$ (56,699)	-100.0%	\$ 56,699	\$ -	\$ (56,699)	-100.0%	\$ 50,056	-100.0%
FTA RURAL REVENUE	\$800,000	\$ 67,652	\$ 62,048	\$ (5,604)	-8.3%	\$ 67,652	\$ 62,048	\$ (5,604)	-8.3%	\$ 43,381	43.0%
FTA OPERATING REVENUE	\$2,822,508	\$ 202,956	\$ 185,154	\$ (17,802)	-8.8%	\$ 202,956	\$ 185,154	\$ (17,802)	-8.8%	\$ -	#DIV/0!
STATE SUBSIDY REVENUE	\$68,444	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ 16,296	0.0%
TOTAL OP GRANT RESERVES	\$5,402,824	\$ 327,307	\$ 247,202	\$ (80,105)	-24.5%	\$ 327,307	\$ 247,202	\$ (80,105)	-24.5%	\$ 109,733	125.3%
SURPLUS/LOSS	-\$59,858	\$ 5,161	\$ -	\$ (5,161)	100.0%	\$ 5,161	\$ -	\$ (5,161)	100.0%	\$ (40,060)	100.0%

**CBITD Revenues and Expenses
Overview**

	FY2021 BUDGET	OCTOBER				FISCAL YEAR TO DATE				PREVIOUS	FY21 vs FY20
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
REVENUES											
PASSENGER	\$ 885,230	\$ 51,508	\$ 173,780	\$ 122,272	237.4%	\$ 51,508	\$ 173,780	\$ 122,272	237.4%	\$ 163,019	6.6%
VEHICLE	\$ 720,326	\$ 55,203	\$ 109,232	\$ 54,029	97.9%	\$ 55,203	\$ 109,232	\$ 54,029	97.9%	\$ 87,963	24.2%
FREIGHT	\$ 509,396	\$ 49,240	\$ 79,148	\$ 29,908	60.7%	\$ 49,240	\$ 79,148	\$ 29,908	60.7%	\$ 70,007	13.1%
MAIL	\$ 69,960	\$ 5,830	\$ 6,130	\$ 300	5.1%	\$ 5,830	\$ 6,130	\$ 300	5.1%	\$ 6,230	-1.6%
TOTAL	\$ 2,184,912	\$ 161,781	\$ 368,289	\$ 206,508	127.6%	\$ 161,781	\$ 368,289	\$ 206,508	127.6%	\$ 327,219	12.6%
GR SALES											
TOURS	\$ 239,740	\$ 15,891	\$ -	\$ (15,891)	-100.0%	\$ 15,891	\$ -	\$ (15,891)	-100.0%	\$ 42,934	-100.0%
CHARTERS	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ 19,700	-100.0%
CATERING	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ 15,859	-100.0%
VENDING	\$ 8,000	\$ 750	\$ 555	\$ (195)	-26.0%	\$ 750	\$ 555	\$ (195)	-26.0%	\$ 622	-10.8%
PROMOTIONAL	\$ 2,900	\$ 650	\$ 504	\$ (146)	0.0%	\$ 650	\$ 504	\$ (146)	-22.5%	\$ 343	0.0%
ADVERTISING	\$ 10,800	\$ 2,250	\$ -	\$ (2,250)	-100.0%	\$ 2,250	\$ -	\$ (2,250)	-100.0%	\$ -	0.0%
TOTAL	\$ 261,440	\$ 19,541	\$ 1,059	\$ (18,482)	-94.6%	\$ 19,541	\$ 1,059	\$ (18,482)	-94.6%	\$ 79,457	-98.7%
OTHER INCOME											
MISC	\$ 8,355	\$ 716	\$ 174	\$ (542)	-75.7%	\$ 716	\$ 174	\$ (542)	-75.7%	\$ 264	-34.1%
INTEREST	\$ 30,188	\$ 2,963	\$ 1,075	\$ (1,888)	-63.7%	\$ 2,963	\$ 1,075	\$ (1,888)	-63.7%	\$ 4,737	-77.3%
TOTAL	\$ 38,543	\$ 3,679	\$ 1,249	\$ (2,430)	-66.1%	\$ 3,679	\$ 1,249	\$ (2,430)	-66.1%	\$ 5,001	-75.0%
TOTAL OP REVENUES	\$ 2,484,895	\$ 185,001	\$ 370,596	\$ 185,596	100.3%	\$ 185,001	\$ 370,596	\$ 185,596	100.3%	\$ 411,677	-10.0%

**CBITD Revenues and Expenses
Overview**

	FY2021 BUDGET	OCTOBER				FISCAL YEAR TO DATE				PREVIOUS	FY21 vs FY20
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
EXPENSES											
PERSONNEL											
PAYROLL	\$ 3,348,469	\$ 231,292	\$ 283,537	\$ (52,245)	-22.6%	\$ 231,292	\$ 283,537	\$ (52,245)	-22.6%	\$ 288,364	1.7%
TAXES	\$ 261,980	\$ 18,141	\$ 25,909	\$ (7,768)	-42.8%	\$ 18,141	\$ 25,909	\$ (7,768)	-42.8%	\$ 22,104	-17.2%
EMPLOYEE INSURANCE	\$ 471,327	\$ 37,199	\$ 37,309	\$ (110)	-0.3%	\$ 37,199	\$ 37,309	\$ (110)	-0.3%	\$ 27,355	-36.4%
EMPLOYEE RELATED EXP	\$ 18,390	\$ 1,960	\$ 2,215	\$ (255)	-13.0%	\$ 1,960	\$ 2,215	\$ (255)	-13.0%	\$ 2,086	-6.2%
PENSION	\$ 395,667	\$ 32,973	\$ 33,056	\$ (83)	-0.3%	\$ 32,973	\$ 33,056	\$ (83)	-0.3%	\$ 31,490	-5.0%
TOTAL	\$ 4,495,833	\$ 321,565	\$ 382,026	\$ (60,461)	-18.8%	\$ 321,565	\$ 382,026	\$ (60,461)	-18.8%	\$ 371,399	-2.9%
VESSELS											
REPAIRS	\$ 1,586,900	\$ 46,650	\$ 62,653	\$ (16,003)	-34.3%	\$ 46,650	\$ 62,653	\$ (16,003)	-34.3%	\$ 30,025	-108.7%
FUEL	\$ 594,566	\$ 55,294	\$ 45,631	\$ 9,663	17.5%	\$ 55,294	\$ 45,631	\$ 9,663	17.5%	\$ 57,558	20.7%
INSURANCE	\$ 76,800	\$ 6,400	\$ 6,046	\$ 354	5.5%	\$ 6,400	\$ 6,046	\$ 354	5.5%	\$ 5,807	-4.1%
TOTAL	\$ 2,258,266	\$ 108,344	\$ 114,330	\$ (5,986)	-5.5%	\$ 108,344	\$ 114,330	\$ (5,986)	-5.5%	\$ 93,389	-22.4%
OPERATIONS											
TELEPHONE	\$ 22,440	\$ 1,870	\$ 1,972	\$ (102)	-5.5%	\$ 1,870	\$ 1,972	\$ (102)	-5.5%	\$ 1,542	-27.9%
MAIL AGENT	\$ 11,220	\$ 935	\$ 935	\$ -	0.0%	\$ 935	\$ 935	\$ -	0.0%	\$ 935	0.0%
OFFICE	\$ 168,289	\$ 10,253	\$ 33,349	\$ (23,096)	-225.3%	\$ 10,253	\$ 33,349	\$ (23,096)	-225.3%	\$ 11,462	-191.0%
CREDIT CARD	\$ 92,857	\$ 12,075	\$ 15,694	\$ (3,619)	-30.0%	\$ 12,075	\$ 15,694	\$ (3,619)	-30.0%	\$ 18,369	14.6%
POSTAGE	\$ 3,360	\$ 280	\$ 50	\$ 230	82.1%	\$ 280	\$ 50	\$ 230	82.1%	\$ 341	85.3%
TRAVEL	\$ 4,800	\$ 400	\$ -	\$ 400	100.0%	\$ 400	\$ -	\$ 400	100.0%	\$ 167	100.0%
DAMAGES	\$ 22,950	\$ 3,450	\$ 443	\$ 3,007	0.0%	\$ 3,450	\$ 443	\$ 3,007	87.2%	\$ 742	40.3%
OTHER INSURANCES	\$ 29,880	\$ 2,490	\$ 2,649	\$ (159)	-6.4%	\$ 2,490	\$ 2,649	\$ (159)	-6.4%	\$ 2,065	-28.3%
MISCELLANEOUS	\$ 14,654	\$ 613	\$ 432	\$ 181	29.5%	\$ 613	\$ 432	\$ 181	29.5%	\$ 1,009	57.2%
BARGE SUBCONTRACTING	\$ 158,500	\$ 4,000	\$ 28,000	\$ (24,000)	0.0%	\$ 4,000	\$ 28,000	\$ (24,000)	-600.0%	\$ 5,850	0.0%
PROFESSIONAL	\$ 87,225	\$ 5,505	\$ 843	\$ 4,662	84.7%	\$ 5,505	\$ 843	\$ 4,662	0.0%	\$ 1,392	39.4%
DUE & PUC	\$ 17,975	\$ -	\$ 1,250	\$ (1,250)	0.0%	\$ -	\$ 1,250	\$ (1,250)	0.0%	\$ 512	-144.1%
UNIFORMS	\$ 31,515	\$ 600	\$ 1,066	\$ (466)	-77.7%	\$ 600	\$ 1,066	\$ (466)	-77.7%	\$ 150	-610.7%
TRAINING	\$ 9,750	\$ 450	\$ -	\$ 450	100.0%	\$ 450	\$ -	\$ 450	100.0%	\$ -	0.0%
TOTAL	\$ 675,415	\$ 42,921	\$ 86,684	\$ (43,762)	-102.0%	\$ 42,921	\$ 86,684	\$ (43,762)	-102.0%	\$ 44,535	-94.6%

**CBITD Revenues and Expenses
Overview**

	FY2021 BUDGET	OCTOBER				FISCAL YEAR TO DATE				PREVIOUS	FY21 vs FY20
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
EXPENSES											
TERMINAL											
UTILITIES	\$ 60,003	\$ 3,792	\$ 3,466	\$ 326	8.6%	\$ 3,792	\$ 3,466	\$ 326	8.6%	\$ 4,285	19.1%
JANITORIAL	\$ 78,540	\$ 6,630	\$ 12,955	\$ (6,325)	-95.4%	\$ 6,630	\$ 12,955	\$ (6,325)	-95.4%	\$ 5,588	-131.8%
RENT	\$ 35,940	\$ 2,995	\$ 2,995	\$ -	0.0%	\$ 2,995	\$ 2,995	\$ -	0.0%	\$ 2,996	0.0%
MAINTENANCE	\$ 170,915	\$ 9,950	\$ 8,631	\$ 1,319	13.3%	\$ 9,950	\$ 8,631	\$ 1,319	13.3%	\$ 13,064	33.9%
TOTAL	\$ 345,398	\$ 23,367	\$ 28,048	\$ (4,681)	-20.0%	\$ 23,367	\$ 28,048	\$ (4,681)	-20.0%	\$ 25,934	-8.2%
SALES											
ADVERTISING	\$ 172,665	\$ 10,950	\$ 6,710	\$ 4,240	38.7%	\$ 10,950	\$ 6,710	\$ 4,240	38.7%	\$ 11,762	43.0%
CATERING	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ 14,451	100.0%
TOTAL	\$ 172,665	\$ 10,950	\$ 6,710	\$ 4,240	38.7%	\$ 10,950	\$ 6,710	\$ 4,240	38.7%	\$ 26,213	74.4%
DEBT SERVICE											
TOTAL	\$ -	\$ -	\$ -	\$ -		\$ -	\$ -	\$ -		\$ -	
TOTAL EXPENSES	\$ 7,947,577	\$ 507,147	\$ 617,798	\$ (110,651)	-21.8%	\$ 507,147	\$ 617,798	\$ (110,651)	-21.8%	\$ 561,471	-10.0%
TOTAL OP REVENUES	\$ 2,484,895	\$ 185,001	\$ 370,596	\$ 185,596	100.3%	\$ 185,001	\$ 370,596	\$ 185,596	100.3%	\$ 411,677	-10.0%
OP SURPLUS/LOSS	\$ (5,462,682)	\$ (322,146)	\$ (247,202)	\$ 74,945	23.3%	\$ (322,146)	\$ (247,202)	\$ 74,944	23.3%	\$ (149,794)	-65.0%
OP GRANT REVENUES											
FTA PREVENTATIVE MAIN	\$ 1,711,872	\$ 56,699	\$ -	\$ (56,699)	-100.0%	\$ 56,699	\$ -	\$ (56,699)	-100.0%	\$ 50,056	-100.0%
FTA RURAL REVENUE	\$ 800,000	\$ 67,652	\$ 62,048	\$ (5,604)	0.0%	\$ 67,652	\$ 62,048	\$ (5,604)	-8.3%	\$ 43,381	43.0%
FTA OPERATING REVENUE	\$ 2,822,508	\$ 202,956	\$ 185,154	\$ (17,802)	0.0%	\$ 202,956	\$ 185,154	\$ (17,802)	0.0%	\$ -	0.0%
STATE SUBSIDY REVENUE	\$ 68,444	\$ -	\$ -	\$ -	100.0%	\$ -	\$ -	\$ -	0.0%	\$ 16,296	
TOTAL	\$ 5,402,824	\$ 327,307	\$ 247,202	\$ (80,105)	-24.5%	\$ 327,307	\$ 247,202	\$ (80,105)	-24.5%	\$ 109,733	125.3%
SURPLUS/LOSS	\$ (59,858)	\$ 5,161	\$ -	\$ (5,161)	-100.0%	\$ 5,161	\$ -	\$ (5,161)	-100.0%	\$ (40,060)	100.0%