

**CBITD Revenues and Expenses  
Summary**

	FY2021	MAY				FISCAL YEAR TO DATE				PREVIOUS	FY21 vs
	BUDGET	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	FY20
<b>REVENUES</b>											
SCH SERVICE	\$2,184,912	\$ 180,066	\$ 407,261	\$ 227,195	126.2%	\$ 824,916	\$ 2,003,943	\$ 1,179,027	142.9%	\$ 1,364,948	46.8%
GR SALES	\$261,440	\$ 13,537	\$ 8,566	\$ (4,971)	-36.7%	\$ 54,875	\$ 12,687	\$ (42,188)	-76.9%	\$ 138,720	-90.9%
MISC	\$38,543	\$ 2,888	\$ 45,461	\$ 42,573	1474.1%	\$ 26,549	\$ 52,642	\$ 26,093	98.3%	\$ 33,653	56.4%
<b>TOTAL REVENUES</b>	<b>\$2,484,895</b>	<b>\$ 196,491</b>	<b>\$ 461,288</b>	<b>\$ 264,797</b>	<b>134.8%</b>	<b>\$ 906,340</b>	<b>\$ 2,069,272</b>	<b>\$ 1,162,932</b>	<b>128.3%</b>	<b>\$ 1,537,321</b>	<b>34.6%</b>
<b>EXPENSES</b>											
PERSONNEL	\$4,495,833	\$ 338,567	\$ 568,408	\$ (229,841)	-67.9%	\$ 2,699,649	\$ 3,474,725	\$ (775,076)	-28.7%	\$ 2,453,507	-41.6%
VESSELS	\$2,258,266	\$ 223,734	\$ 172,603	\$ 51,131	22.9%	\$ 1,813,072	\$ 1,562,796	\$ 250,276	13.8%	\$ 1,143,535	-36.7%
OPERATIONS	\$675,415	\$ 50,854	\$ 85,856	\$ (35,002)	-68.8%	\$ 478,543	\$ 655,632	\$ (177,089)	-37.0%	\$ 357,108	-83.6%
TERMINAL	\$345,398	\$ 24,747	\$ 16,330	\$ 8,417	34.0%	\$ 221,912	\$ 244,604	\$ (22,692)	-10.2%	\$ 226,770	-7.9%
SALES	\$172,665	\$ 16,120	\$ 6,546	\$ 9,574	59.4%	\$ 108,098	\$ 55,695	\$ 52,403	48.5%	\$ 94,773	41.2%
DEBT SERVICE	\$0	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
PROVISION FOR DEF RED	\$0	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
<b>TOTAL EXPENSES</b>	<b>\$7,947,577</b>	<b>\$ 654,022</b>	<b>\$ 849,744</b>	<b>\$ (195,721)</b>	<b>-29.9%</b>	<b>\$ 5,321,274</b>	<b>\$ 5,993,452</b>	<b>\$ (672,178)</b>	<b>-12.6%</b>	<b>\$ 4,275,693</b>	<b>-40.2%</b>
<b>OPERATING SURPLUS/LOSS</b>	<b>-\$5,462,682</b>	<b>\$ (457,531)</b>	<b>\$ (388,456)</b>	<b>\$ 69,075</b>	<b>15.1%</b>	<b>\$ (4,414,934)</b>	<b>\$ (3,924,181)</b>	<b>\$ 490,753</b>	<b>11.1%</b>	<b>\$ (2,738,372)</b>	<b>-43.3%</b>
<b>OP GRANT REVENUES</b>											
FTA PM REVENUE	\$1,711,872	\$ 182,764	\$ -	\$ (182,764)	-100.0%	\$ 1,429,574	\$ -	\$ (1,429,574)	-100.0%	\$ 440,949	-100.0%
FTA RURAL REVENUE	\$800,000	\$ 68,759	\$ 97,502	\$ 28,743	41.8%	\$ 748,098	\$ 954,421	\$ 206,323	27.6%	\$ 532,608	79.2%
FTA OPERATING REVENUE	\$2,822,508	\$ 206,277	\$ 290,954	\$ 84,677	41.1%	\$ 2,244,298	\$ 2,901,316	\$ 657,018	29.3%	\$ 1,132,965	0.0%
STATE SUBSIDY REVENUE	\$68,444	\$ -	\$ -	\$ -	0.0%	\$ -	\$ 68,444	\$ 68,444	0.0%	\$ 68,444	0.0%
<b>TOTAL OP GRANT RESERVES</b>	<b>\$5,402,824</b>	<b>\$ 457,800</b>	<b>\$ 388,456</b>	<b>\$ (69,344)</b>	<b>-15.1%</b>	<b>\$ 4,421,970</b>	<b>\$ 3,924,181</b>	<b>\$ (497,789)</b>	<b>-11.3%</b>	<b>\$ 2,174,966</b>	<b>80.4%</b>
<b>SURPLUS/LOSS</b>	<b>-\$59,858</b>	<b>\$ 269</b>	<b>\$ -</b>	<b>\$ (269)</b>	<b>100.0%</b>	<b>\$ 7,036</b>	<b>\$ -</b>	<b>\$ (7,036)</b>	<b>100.0%</b>	<b>\$ (563,406)</b>	<b>100.0%</b>

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	FY2021 BUDGET	MAY				FISCAL YEAR TO DATE				PREVIOUS	FY21 vs FY20
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
<b>REVENUES</b>											
PASSENGER	\$ 885,230	\$ 67,742	\$ 196,825	\$ 129,083	190.6%	\$ 296,918	\$ 783,498	\$ 486,580	163.9%	\$ 551,588	42.0%
VEHICLE	\$ 720,326	\$ 49,515	\$ 88,479	\$ 38,964	78.7%	\$ 271,789	\$ 635,180	\$ 363,391	133.7%	\$ 411,527	54.3%
FREIGHT	\$ 509,396	\$ 56,979	\$ 115,701	\$ 58,722	103.1%	\$ 209,569	\$ 536,878	\$ 327,309	156.2%	\$ 352,867	52.1%
MAIL	\$ 69,960	\$ 5,830	\$ 6,257	\$ 427	7.3%	\$ 46,640	\$ 48,386	\$ 1,746	3.7%	\$ 48,966	-1.2%
<b>TOTAL</b>	<b>\$ 2,184,912</b>	<b>\$ 180,066</b>	<b>\$ 407,261</b>	<b>\$ 227,195</b>	<b>126.2%</b>	<b>\$ 824,916</b>	<b>\$ 2,003,943</b>	<b>\$ 1,179,027</b>	<b>142.9%</b>	<b>\$ 1,364,948</b>	<b>46.8%</b>
<b>GR SALES</b>											
TOURS	\$ 239,740	\$ 12,437	\$ -	\$ (12,437)	-100.0%	\$ 38,925	\$ -	\$ (38,925)	-100.0%	\$ 68,979	-100.0%
CHARTERS	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ 33,592	-100.0%
CATERING	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ 28,204	-100.0%
VENDING	\$ 8,000	\$ 750	\$ 252	\$ (498)	-66.4%	\$ 4,500	\$ 1,510	\$ (2,990)	-66.4%	\$ 2,008	-24.8%
PROMOTIONAL	\$ 2,900	\$ 350	\$ 551	\$ 201	0.0%	\$ 2,900	\$ 3,414	\$ 514	17.7%	\$ 1,661	0.0%
ADVERTISING	\$ 10,800	\$ -	\$ 7,762	\$ 7,762	#DIV/0!	\$ 8,550	\$ 7,762	\$ (788)	-9.2%	\$ 4,275	0.0%
<b>TOTAL</b>	<b>\$ 261,440</b>	<b>\$ 13,537</b>	<b>\$ 8,566</b>	<b>\$ (4,971)</b>	<b>-36.7%</b>	<b>\$ 54,875</b>	<b>\$ 12,687</b>	<b>\$ (42,188)</b>	<b>-76.9%</b>	<b>\$ 138,720</b>	<b>-90.9%</b>
<b>OTHER INCOME</b>											
MISC	\$ 8,355	\$ 638	\$ 44,804	\$ 44,166	6922.6%	\$ 5,735	\$ 45,937	\$ 40,202	701.0%	\$ 7,552	508.3%
INTEREST	\$ 30,188	\$ 2,250	\$ 658	\$ (1,592)	-70.8%	\$ 20,814	\$ 6,705	\$ (14,109)	-67.8%	\$ 26,102	-74.3%
<b>TOTAL</b>	<b>\$ 38,543</b>	<b>\$ 2,888</b>	<b>\$ 45,461</b>	<b>\$ 42,574</b>	<b>1474.2%</b>	<b>\$ 26,549</b>	<b>\$ 52,642</b>	<b>\$ 26,093</b>	<b>98.3%</b>	<b>\$ 33,653</b>	<b>56.4%</b>
<b>TOTAL OP REVENUES</b>	<b>\$ 2,484,895</b>	<b>\$ 196,491</b>	<b>\$ 461,288</b>	<b>\$ 264,798</b>	<b>134.8%</b>	<b>\$ 906,340</b>	<b>\$ 2,069,271</b>	<b>\$ 1,162,932</b>	<b>128.3%</b>	<b>\$ 1,537,321</b>	<b>34.6%</b>

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	FY2021 BUDGET	MAY				FISCAL YEAR TO DATE				PREVIOUS	FY21 vs FY20
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
<b>EXPENSES</b>											
<b>PERSONNEL</b>											
PAYROLL	\$ 3,348,469	\$ 244,946	\$ 437,741	\$ (192,795)	-78.7%	\$ 1,959,569	\$ 2,672,320	\$ (712,751)	-36.4%	\$ 1,852,554	-44.3%
TAXES	\$ 261,980	\$ 19,187	\$ 32,808	\$ (13,621)	-71.0%	\$ 153,714	\$ 204,034	\$ (50,320)	-32.7%	\$ 141,305	-44.4%
EMPLOYEE INSURANCE	\$ 471,327	\$ 40,002	\$ 37,397	\$ 2,605	6.5%	\$ 311,319	\$ 295,483	\$ 15,836	5.1%	\$ 200,604	-47.3%
EMPLOYEE RELATED EXP	\$ 18,390	\$ 1,460	\$ 27,407	\$ (25,947)	-1777.2%	\$ 11,270	\$ 38,444	\$ (27,174)	-241.1%	\$ 10,295	-273.4%
PENSION	\$ 395,667	\$ 32,972	\$ 33,056	\$ (84)	-0.3%	\$ 263,777	\$ 264,445	\$ (668)	-0.3%	\$ 248,749	-6.3%
<b>TOTAL</b>	<b>\$ 4,495,833</b>	<b>\$ 338,567</b>	<b>\$ 568,408</b>	<b>\$ (229,841)</b>	<b>-67.9%</b>	<b>\$ 2,699,649</b>	<b>\$ 3,474,725</b>	<b>\$ (775,076)</b>	<b>-28.7%</b>	<b>\$ 2,453,507</b>	<b>-41.6%</b>
<b>VESSELS</b>											
REPAIRS	\$ 1,586,900	\$ 176,850	\$ 130,359	\$ 46,491	26.3%	\$ 1,373,700	\$ 1,147,167	\$ 226,533	16.5%	\$ 731,098	-56.9%
FUEL	\$ 594,566	\$ 40,484	\$ 36,198	\$ 4,286	10.6%	\$ 388,172	\$ 367,261	\$ 20,911	5.4%	\$ 365,983	-0.3%
INSURANCE	\$ 76,800	\$ 6,400	\$ 6,046	\$ 354	5.5%	\$ 51,200	\$ 48,368	\$ 2,832	5.5%	\$ 46,454	-4.1%
<b>TOTAL</b>	<b>\$ 2,258,266</b>	<b>\$ 223,734</b>	<b>\$ 172,603</b>	<b>\$ 51,131</b>	<b>22.9%</b>	<b>\$ 1,813,072</b>	<b>\$ 1,562,796</b>	<b>\$ 250,276</b>	<b>13.8%</b>	<b>\$ 1,143,535</b>	<b>-36.7%</b>
<b>OPERATIONS</b>											
TELEPHONE	\$ 22,440	\$ 1,870	\$ (552)	\$ 2,422	129.5%	\$ 14,960	\$ 11,677	\$ 3,283	21.9%	\$ 15,402	24.2%
MAIL AGENT	\$ 11,220	\$ 935	\$ 935	\$ -	0.0%	\$ 7,480	\$ 7,480	\$ -	-	\$ 7,488	0.1%
OFFICE	\$ 168,289	\$ 13,184	\$ 28,030	\$ (14,846)	-112.6%	\$ 111,736	\$ 203,666	\$ (91,930)	-82.3%	\$ 162,676	-25.2%
CREDIT CARD	\$ 92,857	\$ 4,688	\$ 10,189	\$ (5,501)	-117.3%	\$ 38,293	\$ 65,779	\$ (27,486)	-71.8%	\$ 56,098	-17.3%
POSTAGE	\$ 3,360	\$ 280	\$ 204	\$ 76	27.1%	\$ 2,240	\$ 1,558	\$ 682	30.4%	\$ 2,477	37.1%
TRAVEL	\$ 4,800	\$ 400	\$ 57	\$ 343	85.8%	\$ 3,200	\$ 4,519	\$ (1,319)	-41.2%	\$ 10,202	55.7%
DAMAGES	\$ 22,950	\$ 2,050	\$ -	\$ 2,050	0.0%	\$ 11,500	\$ 4,760	\$ 6,740	58.6%	\$ 5,067	6.1%
OTHER INSURANCES	\$ 29,880	\$ 2,490	\$ 4,637	\$ (2,147)	-86.2%	\$ 19,920	\$ 24,393	\$ (4,473)	-22.5%	\$ 17,803	-37.0%
MISCELLANEOUS	\$ 14,654	\$ 1,642	\$ 1,063	\$ 579	35.3%	\$ 5,209	\$ 4,510	\$ 699	13.4%	\$ 4,293	-5.1%
BARGE SUBCONTRACTING	\$ 158,500	\$ 2,500	\$ 31,750	\$ (29,250)	0.0%	\$ 156,500	\$ 265,250	\$ (108,750)	-69.5%	\$ 8,950	0.0%
PROFESSIONAL	\$ 87,225	\$ 8,365	\$ 7,547	\$ 818	9.8%	\$ 61,845	\$ 42,224	\$ 19,621	0.0%	\$ 44,069	4.2%
DUE & PUC	\$ 17,975	\$ 8,700	\$ 1,097	\$ 7,603	0.0%	\$ 13,875	\$ 9,963	\$ 3,912	0.0%	\$ 12,399	19.6%
UNIFORMS	\$ 31,515	\$ 3,300	\$ 899	\$ 2,401	72.8%	\$ 23,835	\$ 9,734	\$ 14,101	59.2%	\$ 10,182	4.4%
TRAINING	\$ 9,750	\$ 450	\$ -	\$ 450	100.0%	\$ 7,950	\$ 118	\$ 7,832	98.5%	\$ -	0.0%
<b>TOTAL</b>	<b>\$ 675,415</b>	<b>\$ 50,854</b>	<b>\$ 85,856</b>	<b>\$ (35,002)</b>	<b>-68.8%</b>	<b>\$ 478,543</b>	<b>\$ 655,632</b>	<b>\$ (177,088)</b>	<b>-37.0%</b>	<b>\$ 357,108</b>	<b>-83.6%</b>
<b>TERMINAL</b>											
UTILITIES	\$ 60,003	\$ 4,067	\$ 1,656	\$ 2,411	59.3%	\$ 44,037	\$ 42,496	\$ 1,541	3.5%	\$ 42,288	-0.5%
JANITORIAL	\$ 78,540	\$ 6,750	\$ 5,756	\$ 994	14.7%	\$ 51,900	\$ 55,442	\$ (3,542)	-6.8%	\$ 52,161	-6.3%
RENT	\$ 35,940	\$ 2,995	\$ 2,995	\$ -	0.0%	\$ 23,960	\$ 23,962	\$ (2)	0.0%	\$ 22,301	-7.4%
MAINTENANCE	\$ 170,915	\$ 10,935	\$ 5,923	\$ 5,012	45.8%	\$ 102,015	\$ 122,705	\$ (20,690)	-20.3%	\$ 110,019	-11.5%
<b>TOTAL</b>	<b>\$ 345,398</b>	<b>\$ 24,747</b>	<b>\$ 16,330</b>	<b>\$ 8,417</b>	<b>34.0%</b>	<b>\$ 221,912</b>	<b>\$ 244,604</b>	<b>\$ (22,692)</b>	<b>-10.2%</b>	<b>\$ 226,770</b>	<b>-7.9%</b>
<b>SALES</b>											
ADVERTISING	\$ 172,665	\$ 16,120	\$ 6,546	\$ 9,574	59.4%	\$ 108,098	\$ 52,369	\$ 55,729	51.6%	\$ 72,246	27.5%
CATERING	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	\$ 3,325	\$ (3,325)	0.0%	\$ 22,526	85.2%
<b>TOTAL</b>	<b>\$ 172,665</b>	<b>\$ 16,120</b>	<b>\$ 6,546</b>	<b>\$ 9,574</b>	<b>59.4%</b>	<b>\$ 108,098</b>	<b>\$ 55,695</b>	<b>\$ 52,403</b>	<b>48.5%</b>	<b>\$ 94,773</b>	<b>41.2%</b>
<b>DEBT SERVICE</b>											
<b>TOTAL</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>		<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>		<b>\$ -</b>	
<b>TOTAL EXPENSES</b>	<b>\$ 7,947,577</b>	<b>\$ 654,022</b>	<b>\$ 849,744</b>	<b>\$ (195,722)</b>	<b>-29.9%</b>	<b>\$ 5,321,274</b>	<b>\$ 5,993,452</b>	<b>\$ (672,178)</b>	<b>-12.6%</b>	<b>\$ 4,275,693</b>	<b>-40.2%</b>

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<b>OP SURPLUS/LOSS</b>	\$ (5,462,682)	\$ (457,531)	\$ (388,456)	\$ 69,076	15.1%	\$ (4,414,934)	\$ (3,924,181)	\$ 490,753	11.1%	\$ (2,738,372)	-43.3%
<b>OP GRANT REVENUES</b>											
FTA PREVENTATIVE MAINT	\$ 1,711,872	\$ 182,764	\$ -	\$ (182,764)	-100.0%	\$ 1,429,574	\$ -	\$ (1,429,574)	-100.0%	\$ 440,949	-100.0%
FTA RURAL REVENUE	\$ 800,000	\$ 68,759	\$ 97,502	\$ 28,743	0.0%	\$ 748,098	\$ 954,421	\$ 206,323	27.6%	\$ 532,608	79.2%
FTA OPERATING REVENUE	\$ 2,822,508	\$ 206,277	\$ 290,954	\$ 84,677	0.0%	\$ 2,244,298	\$ 2,901,316	\$ 657,018	0.0%	\$ 1,132,965	0.0%
STATE SUBSIDY REVENUE	\$ 68,444	\$ -	\$ -	\$ -	100.0%	\$ -	\$ 68,444	\$ 68,444	0.0%	\$ 68,444	
<b>TOTAL</b>	\$ 5,402,824	\$ 457,800	\$ 388,456	\$ (69,344)	-15.1%	\$ 4,421,970	\$ 3,924,181	\$ (566,233)	-12.8%	\$ 2,174,966	80.4%
<b>SURPLUS/LOSS</b>	\$ (59,858)	\$ 269	\$ -	\$ (269)	-100.0%	\$ 7,036	\$ -	\$ (7,036)	-100.0%	\$ (563,406)	100.0%