

**CBITD Revenues and Expenses
Summary**

	FY2021	MARCH				FISCAL YEAR TO DATE				PREVIOUS	FY21 vs
	BUDGET	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	FY20
REVENUES											
SCH SERVICE	\$2,184,912	\$ 65,575	\$ 162,183	\$ 96,608	147.3%	\$ 524,181	\$ 1,176,345	\$ 652,164	124.4%	\$ 1,119,223	5.1%
GR SALES	\$261,440	\$ 2,303	\$ 405	\$ (1,898)	-82.4%	\$ 34,253	\$ 3,568	\$ (30,685)	-89.6%	\$ 137,637	-97.4%
MISC	\$38,543	\$ 3,113	\$ 552	\$ (2,561)	-82.3%	\$ 20,620	\$ 6,615	\$ (14,005)	-67.9%	\$ 31,084	-78.7%
TOTAL REVENUES	\$2,484,895	\$ 70,991	\$ 163,140	\$ 92,149	129.8%	\$ 579,054	\$ 1,186,528	\$ 607,474	104.9%	\$ 1,287,944	-7.9%
EXPENSES											
PERSONNEL	\$4,495,833	\$ 385,893	\$ 462,432	\$ (76,539)	-19.8%	\$ 2,040,710	\$ 2,512,040	\$ (471,330)	-23.1%	\$ 1,793,632	-40.1%
VESSELS	\$2,258,266	\$ 398,250	\$ 244,923	\$ 153,327	38.5%	\$ 1,040,005	\$ 794,709	\$ 245,296	23.6%	\$ 833,461	4.6%
OPERATIONS	\$675,415	\$ 77,538	\$ 135,707	\$ (58,169)	-75.0%	\$ 334,448	\$ 450,376	\$ (115,928)	-34.7%	\$ 257,041	-75.2%
TERMINAL	\$345,398	\$ 29,822	\$ 23,226	\$ 6,596	22.1%	\$ 176,185	\$ 193,259	\$ (17,074)	-9.7%	\$ 167,813	-15.2%
SALES	\$172,665	\$ 10,465	\$ 7,616	\$ 2,849	27.2%	\$ 82,065	\$ 43,765	\$ 38,300	46.7%	\$ 78,532	44.3%
DEBT SERVICE	\$0	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
PROVISION FOR DEF RED	\$0	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
TOTAL EXPENSES	\$7,947,577	\$ 901,968	\$ 873,904	\$ 28,064	3.1%	\$ 3,673,413	\$ 3,994,148	\$ (320,736)	-8.7%	\$ 3,130,478	-27.6%
OPERATING SURPLUS/LOSS	-\$5,462,682	\$ (830,977)	\$ (710,764)	\$ 120,213	14.5%	\$ (3,094,359)	\$ (2,807,620)	\$ 286,739	9.3%	\$ (1,842,533)	-52.4%
OP GRANT REVENUES											
FTA PM REVENUE	\$1,711,872	\$ 342,640	\$ -	\$ (342,640)	-100.0%	\$ 750,237	\$ -	\$ (750,237)	-100.0%	\$ 434,653	-100.0%
FTA RURAL REVENUE	\$800,000	\$ 122,432	\$ 198,056	\$ 75,624	61.8%	\$ 587,381	\$ 672,339	\$ 84,958	14.5%	\$ 165,188	307.0%
FTA OPERATING REVENUE	\$2,822,508	\$ 367,297	\$ 540,283	\$ 172,986	47.1%	\$ 1,762,146	\$ 2,059,564	\$ 297,418	16.9%	\$ -	0.0%
STATE SUBSIDY REVENUE	\$68,444	\$ -	\$ -	\$ -	0.0%	\$ -	\$ 68,444	\$ 68,444	0.0%	\$ 68,444	0.0%
TOTAL OP GRANT RESERVES	\$5,402,824	\$ 832,369	\$ 738,339	\$ (94,030)	-11.3%	\$ 3,099,764	\$ 2,800,347	\$ (299,417)	-9.7%	\$ 668,285	319.0%
SURPLUS/LOSS	-\$59,858	\$ 1,392	\$ 27,575	\$ 26,183	1881.0%	\$ 5,405	\$ (7,273)	\$ (12,678)	234.6%	\$ (1,174,248)	99.4%

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	FY2021 BUDGET	MARCH				FISCAL YEAR TO DATE				PREVIOUS	FY21 vs FY20
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
REVENUES											
PASSENGER	\$ 885,230	\$ 26,504	\$ 57,596	\$ 31,092	117.3%	\$ 183,080	\$ 428,596	\$ 245,516	134.1%	\$ 488,767	-12.3%
VEHICLE	\$ 720,326	\$ 18,513	\$ 45,544	\$ 27,031	146.0%	\$ 176,068	\$ 382,344	\$ 206,276	117.2%	\$ 330,831	15.6%
FREIGHT	\$ 509,396	\$ 14,728	\$ 52,841	\$ 38,113	258.8%	\$ 130,053	\$ 329,327	\$ 199,274	153.2%	\$ 262,800	25.3%
MAIL	\$ 69,960	\$ 5,830	\$ 6,202	\$ 372	6.4%	\$ 34,980	\$ 36,076	\$ 1,096	3.1%	\$ 36,826	-2.0%
TOTAL	\$ 2,184,912	\$ 65,575	\$ 162,183	\$ 96,608	147.3%	\$ 524,181	\$ 1,176,345	\$ 652,164	124.4%	\$ 1,119,223	5.1%
GR SALES											
TOURS	\$ 239,740	\$ 1,353	\$ -	\$ (1,353)	-100.0%	\$ 22,703	\$ -	\$ (22,703)	-100.0%	\$ 68,979	-100.0%
CHARTERS	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ 33,092	-100.0%
CATERING	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ 28,204	-100.0%
VENDING	\$ 8,000	\$ 500	\$ 113	\$ (387)	-77.4%	\$ 3,250	\$ 1,258	\$ (1,992)	-61.3%	\$ 1,698	-25.9%
PROMOTIONAL	\$ 2,900	\$ 450	\$ 292	\$ (158)	0.0%	\$ 2,000	\$ 2,310	\$ 310	15.5%	\$ 1,388	0.0%
ADVERTISING	\$ 10,800	\$ -	\$ -	\$ -	#DIV/0!	\$ 6,300	\$ -	\$ (6,300)	-100.0%	\$ 4,275	0.0%
TOTAL	\$ 261,440	\$ 2,303	\$ 405	\$ (1,898)	-82.4%	\$ 34,253	\$ 3,568	\$ (30,685)	-89.6%	\$ 137,637	-97.4%
OTHER INCOME											
MISC	\$ 8,355	\$ 713	\$ (46)	\$ (759)	-106.5%	\$ 4,456	\$ 1,264	\$ (3,192)	-71.6%	\$ 7,364	-82.8%
INTEREST	\$ 30,188	\$ 2,400	\$ 599	\$ (1,801)	-75.0%	\$ 16,164	\$ 5,351	\$ (10,813)	-66.9%	\$ 23,720	-77.4%
TOTAL	\$ 38,543	\$ 3,113	\$ 552	\$ (2,560)	-82.2%	\$ 20,620	\$ 6,615	\$ (14,005)	-67.9%	\$ 31,084	-78.7%
TOTAL OP REVENUES	\$ 2,484,895	\$ 70,991	\$ 163,140	\$ 92,150	129.8%	\$ 579,054	\$ 1,186,528	\$ 607,474	104.9%	\$ 1,287,944	-7.9%

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	FY2021 BUDGET	MARCH				FISCAL YEAR TO DATE				PREVIOUS	FY21 vs FY20
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
EXPENSES											
PERSONNEL											
PAYROLL	\$ 3,348,469	\$ 289,024	\$ 362,823	\$ (73,799)	-25.5%	\$ 1,486,361	\$ 1,934,465	\$ (448,104)	-30.1%	\$ 1,365,555	-41.7%
TAXES	\$ 261,980	\$ 22,670	\$ 26,951	\$ (4,281)	-18.9%	\$ 116,616	\$ 148,937	\$ (32,321)	-27.7%	\$ 103,594	-43.8%
EMPLOYEE INSURANCE	\$ 471,327	\$ 40,002	\$ 36,890	\$ 3,112	7.8%	\$ 231,315	\$ 220,688	\$ 10,627	4.6%	\$ 129,922	-69.9%
EMPLOYEE RELATED EXP	\$ 18,390	\$ 1,225	\$ 2,712	\$ (1,487)	-121.4%	\$ 8,585	\$ 9,615	\$ (1,030)	-12.0%	\$ 7,886	-21.9%
PENSION	\$ 395,667	\$ 32,972	\$ 33,056	\$ (84)	-0.3%	\$ 197,833	\$ 198,333	\$ (500)	-0.3%	\$ 186,675	-6.2%
TOTAL	\$ 4,495,833	\$ 385,893	\$ 462,432	\$ (76,539)	-19.8%	\$ 2,040,710	\$ 2,512,040	\$ (471,330)	-23.1%	\$ 1,793,632	-40.1%
VESELS											
REPAIRS	\$ 1,586,900	\$ 339,150	\$ 184,804	\$ 154,346	45.5%	\$ 689,400	\$ 474,445	\$ 214,955	31.2%	\$ 492,527	3.7%
FUEL	\$ 594,566	\$ 52,700	\$ 54,073	\$ (1,373)	-2.6%	\$ 312,205	\$ 283,988	\$ 28,217	9.0%	\$ 306,094	7.2%
INSURANCE	\$ 76,800	\$ 6,400	\$ 6,046	\$ 354	5.5%	\$ 38,400	\$ 36,276	\$ 2,124	5.5%	\$ 34,841	-4.1%
TOTAL	\$ 2,258,266	\$ 398,250	\$ 244,923	\$ 153,327	38.5%	\$ 1,040,005	\$ 794,709	\$ 245,296	23.6%	\$ 833,461	4.6%
OPERATIONS											
TELEPHONE	\$ 22,440	\$ 1,870	\$ 1,958	\$ (88)	-4.7%	\$ 11,220	\$ 11,463	\$ (243)	-2.2%	\$ 11,524	0.5%
MAIL AGENT	\$ 11,220	\$ 935	\$ 935	\$ -	0.0%	\$ 5,610	\$ 5,610	\$ -		\$ 5,618	0.1%
OFFICE	\$ 168,289	\$ 15,394	\$ 22,112	\$ (6,718)	-43.6%	\$ 87,568	\$ 152,052	\$ (64,484)	-73.6%	\$ 97,505	-55.9%
CREDIT CARD	\$ 92,857	\$ 2,394	\$ 4,280	\$ (1,886)	-78.8%	\$ 31,111	\$ 49,814	\$ (18,703)	-60.1%	\$ 49,085	-1.5%
POSTAGE	\$ 3,360	\$ 280	\$ 200	\$ 80	28.6%	\$ 1,680	\$ 1,354	\$ 326	19.4%	\$ 1,789	24.3%
TRAVEL	\$ 4,800	\$ 400	\$ 1,379	\$ (979)	-244.8%	\$ 2,400	\$ 3,603	\$ (1,203)	-50.1%	\$ 9,094	60.4%
DAMAGES	\$ 22,950	\$ -	\$ 1,917	\$ (1,917)	0.0%	\$ 9,450	\$ 3,673	\$ 5,777	61.1%	\$ 3,881	5.4%
OTHER INSURANCES	\$ 29,880	\$ 2,490	\$ 2,958	\$ (468)	-18.8%	\$ 14,940	\$ 16,202	\$ (1,262)	-8.4%	\$ 12,388	-30.8%
MISCELLANEOUS	\$ 14,654	\$ 590	\$ 194	\$ 396	67.1%	\$ 3,284	\$ 2,334	\$ 950	28.9%	\$ 4,058	42.5%
BARGE SUBCONTRACTING	\$ 158,500	\$ 44,500	\$ 92,000	\$ (47,500)	0.0%	\$ 93,000	\$ 159,000	\$ (66,000)	-71.0%	\$ 8,550	0.0%
PROFESSIONAL	\$ 87,225	\$ 7,105	\$ 7,212	\$ (107)	-1.5%	\$ 47,775	\$ 29,812	\$ 17,963	0.0%	\$ 34,570	13.8%
DUE & PUC	\$ 17,975	\$ -	\$ 341	\$ (341)	0.0%	\$ 4,450	\$ 8,866	\$ (4,416)	0.0%	\$ 9,412	5.8%
UNIFORMS	\$ 31,515	\$ 1,130	\$ 203	\$ 927	82.0%	\$ 17,085	\$ 6,474	\$ 10,611	62.1%	\$ 9,568	32.3%
TRAINING	\$ 9,750	\$ 450	\$ 18	\$ 432	96.0%	\$ 4,875	\$ 118	\$ 4,757	97.6%	\$ -	0.0%
TOTAL	\$ 675,415	\$ 77,538	\$ 135,707	\$ (58,169)	-75.0%	\$ 334,448	\$ 450,376	\$ (115,927)	-34.7%	\$ 257,041	-75.2%

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		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
EXPENSES											
TERMINAL											
UTILITIES	\$ 60,003	\$ 7,092	\$ 5,712	\$ 1,380	19.5%	\$ 35,360	\$ 36,377	\$ (1,017)	-2.9%	\$ 33,728	-7.9%
JANITORIAL	\$ 78,540	\$ 6,450	\$ 5,756	\$ 694	10.8%	\$ 38,760	\$ 43,994	\$ (5,234)	-13.5%	\$ 35,788	-22.9%
RENT	\$ 35,940	\$ 2,995	\$ 2,995	\$ -	0.0%	\$ 17,970	\$ 17,972	\$ (2)	0.0%	\$ 14,977	-20.0%
MAINTENANCE	\$ 170,915	\$ 13,285	\$ 8,763	\$ 4,522	34.0%	\$ 84,095	\$ 94,916	\$ (10,821)	-12.9%	\$ 83,319	-13.9%
TOTAL	\$ 345,398	\$ 29,822	\$ 23,226	\$ 6,596	22.1%	\$ 176,185	\$ 193,259	\$ (17,074)	-9.7%	\$ 167,813	-15.2%
SALES											
ADVERTISING	\$ 172,665	\$ 10,465	\$ 7,616	\$ 2,849	27.2%	\$ 82,065	\$ 40,439	\$ 41,626	50.7%	\$ 56,005	27.8%
CATERING	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	\$ 3,325	\$ (3,325)	0.0%	\$ 22,526	85.2%
TOTAL	\$ 172,665	\$ 10,465	\$ 7,616	\$ 2,849	27.2%	\$ 82,065	\$ 43,765	\$ 38,300	46.7%	\$ 78,532	44.3%
DEBT SERVICE											
TOTAL	\$ -	\$ -	\$ -	\$ -		\$ -	\$ -	\$ -		\$ -	
TOTAL EXPENSES	\$ 7,947,577	\$ 901,968	\$ 873,904	\$ 28,064	3.1%	\$ 3,673,413	\$ 3,994,148	\$ (320,735)	-8.7%	\$ 3,130,478	-27.6%
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FTA OPERATING REVENUE	\$ 2,822,508	\$ 367,297	\$ 540,283	\$ 172,986	0.0%	\$ 1,762,146	\$ 2,059,564	\$ 297,418	0.0%	\$ -	0.0%
STATE SUBSIDY REVENUE	\$ 68,444	\$ -	\$ -	\$ -	100.0%	\$ -	\$ 68,444	\$ 68,444	0.0%	\$ 68,444	
TOTAL	\$ 5,402,824	\$ 832,369	\$ 738,339	\$ (94,030)	-11.3%	\$ 3,099,764	\$ 2,800,347	\$ (367,861)	-11.9%	\$ 668,285	319.0%
SURPLUS/LOSS	\$ (59,858)	\$ 1,392	\$ 27,575	\$ 26,183	1881.0%	\$ 5,405	\$ (7,273)	\$ (12,678)	-234.6%	\$ (1,174,248)	99.4%