

**CBITD Revenues and Expenses
Summary**

	FY2021	JUNE				FISCAL YEAR TO DATE				PREVIOUS	FY21 vs
	BUDGET	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	FY20
REVENUES											
SCH SERVICE	\$2,184,912	\$ 274,126	\$ 721,566	\$ 447,440	163.2%	\$ 1,099,042	\$ 2,725,508	\$ 1,626,466	148.0%	\$ 1,624,578	67.8%
GR SALES	\$261,440	\$ 25,751	\$ 10,233	\$ (15,518)	-60.3%	\$ 80,626	\$ 22,920	\$ (57,706)	-71.6%	\$ 141,584	-83.8%
MISC	\$38,543	\$ 2,955	\$ 466	\$ (2,489)	-84.2%	\$ 29,504	\$ 53,108	\$ 23,604	80.0%	\$ 34,570	53.6%
TOTAL REVENUES	\$2,484,895	\$ 302,832	\$ 732,265	\$ 429,433	141.8%	\$ 1,209,172	\$ 2,801,536	\$ 1,592,364	131.7%	\$ 1,800,732	55.6%
EXPENSES											
PERSONNEL	\$4,495,833	\$ 486,325	\$ 530,149	\$ (43,824)	-9.0%	\$ 3,185,974	\$ 4,004,874	\$ (818,900)	-25.7%	\$ 2,778,657	-44.1%
VESSELS	\$2,258,266	\$ 90,480	\$ 387,047	\$ (296,567)	-327.8%	\$ 1,903,552	\$ 1,949,843	\$ (46,291)	-2.4%	\$ 1,264,288	-54.2%
OPERATIONS	\$675,415	\$ 48,490	\$ 69,218	\$ (20,728)	-42.7%	\$ 527,033	\$ 724,850	\$ (197,817)	-37.5%	\$ 411,154	-76.3%
TERMINAL	\$345,398	\$ 32,449	\$ 26,303	\$ 6,146	18.9%	\$ 254,361	\$ 270,907	\$ (16,546)	-6.5%	\$ 271,235	0.1%
SALES	\$172,665	\$ 18,570	\$ 10,581	\$ 7,989	43.0%	\$ 126,668	\$ 66,276	\$ 60,392	47.7%	\$ 100,226	33.9%
DEBT SERVICE	\$0	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
PROVISION FOR DEF RED	\$0	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
TOTAL EXPENSES	\$7,947,577	\$ 676,314	\$ 1,023,297	\$ (346,984)	-51.3%	\$ 5,997,588	\$ 7,016,749	\$ (1,019,162)	-17.0%	\$ 4,825,560	-45.4%
OPERATING SURPLUS/LOSS	-\$5,462,682	\$ (373,482)	\$ (291,032)	\$ 82,450	22.1%	\$ (4,788,416)	\$ (4,215,213)	\$ 573,203	12.0%	\$ (3,024,828)	-39.4%
OP GRANT REVENUES											
FTA PM REVENUE	\$1,711,872	\$ 74,065	\$ -	\$ (74,065)	-100.0%	\$ 1,503,639	\$ -	\$ (1,503,639)	-100.0%	\$ 441,115	-100.0%
FTA RURAL REVENUE	\$800,000	\$ 51,902	\$ 32,122	\$ (19,780)	-38.1%	\$ 800,000	\$ 947,219	\$ 147,219	18.4%	\$ 622,009	52.3%
FTA OPERATING REVENUE	\$2,822,508	\$ 225,580	\$ 258,910	\$ 33,330	14.8%	\$ 2,469,878	\$ 3,199,550	\$ 729,672	29.5%	\$ 1,399,883	0.0%
STATE SUBSIDY REVENUE	\$68,444	\$ 23,292	\$ -	\$ (23,292)	0.0%	\$ 23,292	\$ 68,444	\$ 45,152	0.0%	\$ 68,444	0.0%
TOTAL OP GRANT RESERVES	\$5,402,824	\$ 374,839	\$ 291,032	\$ (83,807)	-22.4%	\$ 4,796,809	\$ 4,215,213	\$ (581,596)	-12.1%	\$ 2,531,451	66.5%
SURPLUS/LOSS	-\$59,858	\$ 1,357	\$ -	\$ (1,357)	100.0%	\$ 8,393	\$ -	\$ (8,393)	100.0%	\$ (493,377)	100.0%

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	FY2021 BUDGET	JUNE				FISCAL YEAR TO DATE				PREVIOUS	FY21 vs FY20
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
REVENUES											
PASSENGER	\$ 885,230	\$ 103,929	\$ 402,799	\$ 298,870	287.6%	\$ 400,847	\$ 1,186,297	\$ 785,450	195.9%	\$ 632,420	87.6%
VEHICLE	\$ 720,326	\$ 89,368	\$ 158,597	\$ 69,229	77.5%	\$ 361,157	\$ 793,777	\$ 432,620	119.8%	\$ 503,719	57.6%
FREIGHT	\$ 509,396	\$ 74,999	\$ 154,100	\$ 79,101	105.5%	\$ 284,568	\$ 690,979	\$ 406,411	142.8%	\$ 433,551	59.4%
MAIL	\$ 69,960	\$ 5,830	\$ 6,070	\$ 240	4.1%	\$ 52,470	\$ 54,456	\$ 1,986	3.8%	\$ 54,889	-0.8%
TOTAL	\$ 2,184,912	\$ 274,126	\$ 721,566	\$ 447,440	163.2%	\$ 1,099,042	\$ 2,725,508	\$ 1,626,466	148.0%	\$ 1,624,578	67.8%
GR SALES											
TOURS	\$ 239,740	\$ 25,001	\$ 8,816	\$ (16,185)	-64.7%	\$ 63,926	\$ 8,816	\$ (55,110)	-86.2%	\$ 68,979	-87.2%
CHARTERS	\$ -	\$ -	\$ 500	\$ 500	0.0%	\$ -	\$ 500	\$ 500	0.0%	\$ 33,592	-98.5%
CATERING	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ 28,204	-100.0%
VENDING	\$ 8,000	\$ 750	\$ -	\$ (750)	-100.0%	\$ 5,250	\$ 1,510	\$ (3,740)	-71.2%	\$ 2,008	-24.8%
PROMOTIONAL	\$ 2,900	\$ -	\$ 917	\$ 917	0.0%	\$ 2,900	\$ 4,332	\$ 1,432	49.4%	\$ 2,500	0.0%
ADVERTISING	\$ 10,800	\$ -	\$ -	\$ -	#DIV/0!	\$ 8,550	\$ 7,762	\$ (788)	-9.2%	\$ 6,300	0.0%
TOTAL	\$ 261,440	\$ 25,751	\$ 10,233	\$ (15,518)	-60.3%	\$ 80,626	\$ 22,920	\$ (57,706)	-71.6%	\$ 141,584	-83.8%
OTHER INCOME											
MISC	\$ 8,355	\$ 705	\$ (206)	\$ (911)	-129.2%	\$ 6,440	\$ 45,732	\$ 39,292	610.1%	\$ 7,552	505.6%
INTEREST	\$ 30,188	\$ 2,250	\$ 671	\$ (1,579)	-70.2%	\$ 23,064	\$ 7,376	\$ (15,688)	-68.0%	\$ 27,018	-72.7%
TOTAL	\$ 38,543	\$ 2,955	\$ 466	\$ (2,490)	-84.3%	\$ 29,504	\$ 53,108	\$ 23,604	80.0%	\$ 34,570	53.6%
TOTAL OP REVENUES	\$ 2,484,895	\$ 302,832	\$ 732,265	\$ 429,432	141.8%	\$ 1,209,172	\$ 2,801,536	\$ 1,592,364	131.7%	\$ 1,800,731	55.6%

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	FY2021 BUDGET	JUNE				FISCAL YEAR TO DATE				PREVIOUS	FY21 vs FY20
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
EXPENSES											
PERSONNEL											
PAYROLL	\$ 3,348,469	\$ 382,027	\$ 425,908	\$ (43,881)	-11.5%	\$ 2,341,596	\$ 3,098,228	\$ (756,632)	-32.3%	\$ 2,109,720	-46.9%
TAXES	\$ 261,980	\$ 29,784	\$ 31,869	\$ (2,085)	-7.0%	\$ 183,498	\$ 235,903	\$ (52,405)	-28.6%	\$ 161,442	-46.1%
EMPLOYEE INSURANCE	\$ 471,327	\$ 40,002	\$ 37,397	\$ 2,605	6.5%	\$ 351,321	\$ 332,880	\$ 18,441	5.2%	\$ 215,685	-54.3%
EMPLOYEE RELATED EXP	\$ 18,390	\$ 1,540	\$ 1,919	\$ (379)	-24.6%	\$ 12,810	\$ 40,363	\$ (27,553)	-215.1%	\$ 12,023	-235.7%
PENSION	\$ 395,667	\$ 32,972	\$ 33,056	\$ (84)	-0.3%	\$ 296,749	\$ 297,500	\$ (751)	-0.3%	\$ 279,786	-6.3%
TOTAL	\$ 4,495,833	\$ 486,325	\$ 530,149	\$ (43,824)	-9.0%	\$ 3,185,974	\$ 4,004,874	\$ (818,900)	-25.7%	\$ 2,778,657	-44.1%
VESSELS											
REPAIRS	\$ 1,586,900	\$ 51,550	\$ 315,409	\$ (263,859)	-511.9%	\$ 1,425,250	\$ 1,462,576	\$ (37,326)	-2.6%	\$ 811,413	-80.3%
FUEL	\$ 594,566	\$ 32,530	\$ 65,592	\$ (33,062)	-101.6%	\$ 420,702	\$ 432,852	\$ (12,150)	-2.9%	\$ 400,613	-8.0%
INSURANCE	\$ 76,800	\$ 6,400	\$ 6,046	\$ 354	5.5%	\$ 57,600	\$ 54,414	\$ 3,186	5.5%	\$ 52,261	-4.1%
TOTAL	\$ 2,258,266	\$ 90,480	\$ 387,047	\$ (296,567)	-327.8%	\$ 1,903,552	\$ 1,949,843	\$ (46,291)	-2.4%	\$ 1,264,288	-54.2%
OPERATIONS											
TELEPHONE	\$ 22,440	\$ 1,870	\$ 2,389	\$ (519)	-27.8%	\$ 16,830	\$ 14,067	\$ 2,763	16.4%	\$ 17,342	18.9%
MAIL AGENT	\$ 11,220	\$ 935	\$ 935	\$ -	0.0%	\$ 8,415	\$ 8,415	\$ -	0.0%	\$ 8,423	0.1%
OFFICE	\$ 168,289	\$ 16,444	\$ 20,976	\$ (4,532)	-27.6%	\$ 128,180	\$ 224,642	\$ (96,462)	-75.3%	\$ 192,881	-16.5%
CREDIT CARD	\$ 92,857	\$ 6,683	\$ 13,728	\$ (7,045)	-105.4%	\$ 44,976	\$ 79,507	\$ (34,531)	-76.8%	\$ 61,295	-29.7%
POSTAGE	\$ 3,360	\$ 280	\$ 587	\$ (307)	-109.6%	\$ 2,520	\$ 2,145	\$ 375	14.9%	\$ 2,477	13.4%
TRAVEL	\$ 4,800	\$ 400	\$ 2,496	\$ (2,096)	-524.0%	\$ 3,600	\$ 7,015	\$ (3,415)	-94.9%	\$ 10,328	32.1%
DAMAGES	\$ 22,950	\$ 4,300	\$ 456	\$ 3,844	0.0%	\$ 15,800	\$ 5,216	\$ 10,584	67.0%	\$ 6,759	22.8%
OTHER INSURANCES	\$ 29,880	\$ 2,490	\$ 4,337	\$ (1,847)	-74.2%	\$ 22,410	\$ 28,730	\$ (6,320)	-28.2%	\$ 20,511	-40.1%
MISCELLANEOUS	\$ 14,654	\$ 2,428	\$ 2,169	\$ 259	10.7%	\$ 7,637	\$ 6,679	\$ 958	12.5%	\$ 5,524	-20.9%
BARGE SUBCONTRACTING	\$ 158,500	\$ 500	\$ 2,500	\$ (2,000)	0.0%	\$ 157,000	\$ 267,750	\$ (110,750)	-70.5%	\$ 9,900	0.0%
PROFESSIONAL	\$ 87,225	\$ 8,310	\$ 15,528	\$ (7,218)	-86.9%	\$ 70,155	\$ 57,752	\$ 12,403	0.0%	\$ 52,113	-10.8%
DUE & PUC	\$ 17,975	\$ 100	\$ 170	\$ (70)	0.0%	\$ 13,975	\$ 10,133	\$ 3,842	0.0%	\$ 12,399	18.3%
UNIFORMS	\$ 31,515	\$ 3,300	\$ 2,946	\$ 354	10.7%	\$ 27,135	\$ 12,681	\$ 14,454	53.3%	\$ 11,201	-13.2%
TRAINING	\$ 9,750	\$ 450	\$ -	\$ 450	100.0%	\$ 8,400	\$ 118	\$ 8,282	98.6%	\$ -	0.0%
TOTAL	\$ 675,415	\$ 48,490	\$ 69,218	\$ (20,727)	-42.7%	\$ 527,033	\$ 724,850	\$ (197,817)	-37.5%	\$ 411,154	-76.3%
TERMINAL											
UTILITIES	\$ 60,003	\$ 3,924	\$ 4,026	\$ (102)	-2.6%	\$ 47,961	\$ 46,522	\$ 1,439	3.0%	\$ 44,978	-3.4%
JANITORIAL	\$ 78,540	\$ 6,630	\$ 5,692	\$ 938	14.1%	\$ 58,530	\$ 61,134	\$ (2,604)	-4.4%	\$ 63,689	4.0%
RENT	\$ 35,940	\$ 2,995	\$ 2,996	\$ (1)	0.0%	\$ 26,955	\$ 26,958	\$ (3)	0.0%	\$ 25,297	-6.6%
MAINTENANCE	\$ 170,915	\$ 18,900	\$ 13,589	\$ 5,311	28.1%	\$ 120,915	\$ 136,294	\$ (15,379)	-12.7%	\$ 137,272	0.7%
TOTAL	\$ 345,398	\$ 32,449	\$ 26,303	\$ 6,146	18.9%	\$ 254,361	\$ 270,907	\$ (16,546)	-6.5%	\$ 271,235	0.1%
SALES											
ADVERTISING	\$ 172,665	\$ 18,570	\$ 8,751	\$ 9,819	52.9%	\$ 126,668	\$ 61,120	\$ 65,548	51.7%	\$ 77,700	21.3%
CATERING	\$ -	\$ -	\$ 1,830	\$ (1,830)	0.0%	\$ -	\$ 5,155	\$ (5,155)	0.0%	\$ 22,526	77.1%
TOTAL	\$ 172,665	\$ 18,570	\$ 10,581	\$ 7,989	43.0%	\$ 126,668	\$ 66,276	\$ 60,392	47.7%	\$ 100,226	33.9%
DEBT SERVICE											
TOTAL	\$ -	\$ -	\$ -	\$ -		\$ -	\$ -	\$ -		\$ -	
TOTAL EXPENSES	\$ 7,947,577	\$ 676,314	\$ 1,023,297	\$ (346,983)	-51.3%	\$ 5,997,588	\$ 7,016,749	\$ (1,019,161)	-17.0%	\$ 4,825,560	-45.4%

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OP GRANT REVENUES											
FTA PREVENTATIVE MAINT	\$ 1,711,872	\$ 74,065	\$ -	\$ (74,065)	-100.0%	\$ 1,503,639	\$ -	\$ (1,503,639)	-100.0%	\$ 441,115	-100.0%
FTA RURAL REVENUE	\$ 800,000	\$ 51,902	\$ 32,122	\$ (19,780)	0.0%	\$ 800,000	\$ 947,219	\$ 147,219	18.4%	\$ 622,009	52.3%
FTA OPERATING REVENUE	\$ 2,822,508	\$ 225,580	\$ 258,910	\$ 33,330	0.0%	\$ 2,469,878	\$ 3,199,550	\$ 729,672	0.0%	\$ 1,399,883	0.0%
STATE SUBSIDY REVENUE	\$ 68,444	\$ 23,292	\$ -	\$ (23,292)	100.0%	\$ 23,292	\$ 68,444	\$ 45,152	0.0%	\$ 68,444	
TOTAL	\$ 5,402,824	\$ 374,839	\$ 291,032	\$ (60,515)	-16.1%	\$ 4,796,809	\$ 4,215,213	\$ (626,748)	-13.1%	\$ 2,531,451	66.5%
SURPLUS/LOSS	\$ (59,858)	\$ 1,357	\$ -	\$ (1,357)	-100.0%	\$ 8,393	\$ -	\$ (8,393)	-100.0%	\$ (493,377)	100.0%