

**CBITD Revenues and Expenses  
Summary**

	FY2021 BUDGET	JANUARY				FISCAL YEAR TO DATE				PREVIOUS	FY21 vs FY20
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
<b>REVENUES</b>											
SCH SERVICE	\$2,184,912	\$ 63,539	\$ 158,950	\$ 95,411	150.2%	\$ 396,185	\$ 894,424	\$ 498,239	125.8%	\$ 838,161	6.7%
GR SALES	\$261,440	\$ 5,731	\$ 408	\$ (5,323)	-92.9%	\$ 30,919	\$ 2,611	\$ (28,308)	-91.6%	\$ 117,533	-97.8%
MISC	\$38,543	\$ 3,375	\$ 660	\$ (2,715)	-80.4%	\$ 14,394	\$ 5,057	\$ (9,337)	-64.9%	\$ 23,067	-78.1%
<b>TOTAL REVENUES</b>	<b>\$2,484,895</b>	<b>\$ 72,645</b>	<b>\$ 160,018</b>	<b>\$ 87,373</b>	<b>120.3%</b>	<b>\$ 441,498</b>	<b>\$ 902,092</b>	<b>\$ 460,594</b>	<b>104.3%</b>	<b>\$ 978,761</b>	<b>-7.8%</b>
<b>EXPENSES</b>											
PERSONNEL	\$4,495,833	\$ 307,214	\$ 404,817	\$ (97,603)	-31.8%	\$ 1,337,207	\$ 1,646,807	\$ (309,600)	-23.2%	\$ 1,259,743	-30.7%
VESSELS	\$2,258,266	\$ 165,114	\$ 70,401	\$ 94,713	57.4%	\$ 470,752	\$ 370,834	\$ 99,918	21.2%	\$ 526,568	29.6%
OPERATIONS	\$675,415	\$ 29,305	\$ 46,272	\$ (16,967)	-57.9%	\$ 185,810	\$ 241,645	\$ (55,835)	-30.0%	\$ 185,050	-30.6%
TERMINAL	\$345,398	\$ 34,938	\$ 36,641	\$ (1,703)	-4.9%	\$ 116,685	\$ 135,556	\$ (18,871)	-16.2%	\$ 116,382	-16.5%
SALES	\$172,665	\$ 14,600	\$ 6,787	\$ 7,813	53.5%	\$ 54,650	\$ 29,578	\$ 25,072	45.9%	\$ 55,615	46.8%
DEBT SERVICE	\$0	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
PROVISION FOR DEF RED	\$0	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
<b>TOTAL EXPENSES</b>	<b>\$7,947,577</b>	<b>\$ 551,171</b>	<b>\$ 564,918</b>	<b>\$ (13,747)</b>	<b>-2.5%</b>	<b>\$ 2,165,104</b>	<b>\$ 2,424,420</b>	<b>\$ (259,316)</b>	<b>-12.0%</b>	<b>\$ 2,143,358</b>	<b>-13.1%</b>
<b>OPERATING SURPLUS/LOSS</b>	<b>-\$5,462,682</b>	<b>\$ (478,526)</b>	<b>\$ (404,901)</b>	<b>\$ 73,625</b>	<b>15.4%</b>	<b>\$ (1,723,606)</b>	<b>\$ (1,522,327)</b>	<b>\$ 201,279</b>	<b>11.7%</b>	<b>\$ (1,164,598)</b>	<b>-30.7%</b>
<b>OP GRANT REVENUES</b>											
FTA PM REVENUE	\$1,711,872	\$ 120,789	\$ -	\$ (120,789)	-100.0%	\$ 280,317	\$ -	\$ (280,317)	-100.0%	\$ 406,778	-100.0%
FTA RURAL REVENUE	\$800,000	\$ 89,336	\$ 96,928	\$ 7,592	8.5%	\$ 361,760	\$ 360,223	\$ (1,537)	-0.4%	\$ 138,657	159.8%
FTA OPERATING REVENUE	\$2,822,508	\$ 268,009	\$ 289,239	\$ 21,230	7.9%	\$ 1,085,282	\$ 1,074,927	\$ (10,355)	-1.0%	\$ -	0.0%
STATE SUBSIDY REVENUE	\$68,444	\$ -	\$ -	\$ -	0.0%	\$ -	\$ 68,444	\$ 68,444	0.0%	\$ 68,444	0.0%
<b>TOTAL OP GRANT RESERVES</b>	<b>\$5,402,824</b>	<b>\$ 478,134</b>	<b>\$ 386,167</b>	<b>\$ (91,967)</b>	<b>-19.2%</b>	<b>\$ 1,727,359</b>	<b>\$ 1,503,594</b>	<b>\$ (223,765)</b>	<b>-13.0%</b>	<b>\$ 613,879</b>	<b>144.9%</b>
<b>SURPLUS/LOSS</b>	<b>-\$59,858</b>	<b>\$ (392)</b>	<b>\$ (18,734)</b>	<b>\$ (18,342)</b>	<b>4679.1%</b>	<b>\$ 3,753</b>	<b>\$ (18,733)</b>	<b>\$ (22,486)</b>	<b>599.1%</b>	<b>\$ (550,718)</b>	<b>96.6%</b>

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		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
<b>REVENUES</b>											
PASSENGER	\$ 885,230	\$ 23,911	\$ 48,748	\$ 24,837	103.9%	\$ 133,548	\$ 333,398	\$ 199,850	149.6%	\$ 379,531	-12.2%
VEHICLE	\$ 720,326	\$ 20,632	\$ 56,657	\$ 36,025	174.6%	\$ 137,584	\$ 299,494	\$ 161,910	117.7%	\$ 241,083	24.2%
FREIGHT	\$ 509,396	\$ 13,166	\$ 47,411	\$ 34,245	260.1%	\$ 101,733	\$ 237,225	\$ 135,492	133.2%	\$ 192,810	23.0%
MAIL	\$ 69,960	\$ 5,830	\$ 6,134	\$ 304	5.2%	\$ 23,320	\$ 24,307	\$ 987	4.2%	\$ 24,736	-1.7%
<b>TOTAL</b>	<b>\$ 2,184,912</b>	<b>\$ 63,539</b>	<b>\$ 158,950</b>	<b>\$ 95,411</b>	<b>150.2%</b>	<b>\$ 396,185</b>	<b>\$ 894,424</b>	<b>\$ 498,239</b>	<b>125.8%</b>	<b>\$ 838,161</b>	<b>6.7%</b>
<b>GR SALES</b>											
TOURS	\$ 239,740	\$ 531	\$ -	\$ (531)	-100.0%	\$ 20,819	\$ -	\$ (20,819)	-100.0%	\$ 61,754	-100.0%
CHARTERS	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ 29,442	-100.0%
CATERING	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ 19,561	-100.0%
VENDING	\$ 8,000	\$ 500	\$ -	\$ (500)	-100.0%	\$ 2,250	\$ 895	\$ (1,355)	-60.2%	\$ 1,495	-40.1%
PROMOTIONAL	\$ 2,900	\$ 650	\$ 408	\$ (242)	0.0%	\$ 1,550	\$ 1,716	\$ 166	10.7%	\$ 1,005	0.0%
ADVERTISING	\$ 10,800	\$ 4,050	\$ -	\$ (4,050)	-100.0%	\$ 6,300	\$ -	\$ (6,300)	-100.0%	\$ 4,275	0.0%
<b>TOTAL</b>	<b>\$ 261,440</b>	<b>\$ 5,731</b>	<b>\$ 408</b>	<b>\$ (5,323)</b>	<b>-92.9%</b>	<b>\$ 30,919</b>	<b>\$ 2,611</b>	<b>\$ (28,308)</b>	<b>-91.6%</b>	<b>\$ 117,533</b>	<b>-97.8%</b>
<b>OTHER INCOME</b>											
MISC	\$ 8,355	\$ 750	\$ (147)	\$ (897)	-119.6%	\$ 3,030	\$ 997	\$ (2,033)	-67.1%	\$ 6,108	-83.7%
INTEREST	\$ 30,188	\$ 2,625	\$ 806	\$ (1,819)	-69.3%	\$ 11,364	\$ 4,060	\$ (7,304)	-64.3%	\$ 16,959	-76.1%
<b>TOTAL</b>	<b>\$ 38,543</b>	<b>\$ 3,375</b>	<b>\$ 660</b>	<b>\$ (2,716)</b>	<b>-80.5%</b>	<b>\$ 14,394</b>	<b>\$ 5,057</b>	<b>\$ (9,337)</b>	<b>-64.9%</b>	<b>\$ 23,067</b>	<b>-78.1%</b>
<b>TOTAL OP REVENUES</b>	<b>\$ 2,484,895</b>	<b>\$ 72,645</b>	<b>\$ 160,018</b>	<b>\$ 87,372</b>	<b>120.3%</b>	<b>\$ 441,498</b>	<b>\$ 902,092</b>	<b>\$ 460,594</b>	<b>104.3%</b>	<b>\$ 978,761</b>	<b>-7.8%</b>

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		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
<b>EXPENSES</b>											
<b>PERSONNEL</b>											
PAYROLL	\$ 3,348,469	\$ 216,040	\$ 309,277	\$ (93,237)	-43.2%	\$ 971,640	\$ 1,263,785	\$ (292,145)	-30.1%	\$ 954,537	-32.4%
TAXES	\$ 261,980	\$ 16,975	\$ 22,606	\$ (5,631)	-33.2%	\$ 76,232	\$ 99,196	\$ (22,964)	-30.1%	\$ 72,311	-37.2%
EMPLOYEE INSURANCE	\$ 471,327	\$ 40,002	\$ 38,639	\$ 1,363	3.4%	\$ 151,311	\$ 145,878	\$ 5,433	3.6%	\$ 102,526	-42.3%
EMPLOYEE RELATED EXP	\$ 18,390	\$ 1,225	\$ 1,240	\$ (15)	-1.2%	\$ 6,135	\$ 5,726	\$ 409	6.7%	\$ 5,769	0.7%
PENSION	\$ 395,667	\$ 32,972	\$ 33,056	\$ (84)	-0.3%	\$ 131,889	\$ 132,222	\$ (333)	-0.3%	\$ 124,601	-6.1%
<b>TOTAL</b>	<b>\$ 4,495,833</b>	<b>\$ 307,214</b>	<b>\$ 404,817</b>	<b>\$ (97,603)</b>	<b>-31.8%</b>	<b>\$ 1,337,207</b>	<b>\$ 1,646,807</b>	<b>\$ (309,600)</b>	<b>-23.2%</b>	<b>\$ 1,259,743</b>	<b>-30.7%</b>
<b>VESELS</b>											
REPAIRS	\$ 1,586,900	\$ 111,500	\$ 15,837	\$ 95,663	85.8%	\$ 229,000	\$ 141,570	\$ 87,430	38.2%	\$ 295,044	52.0%
FUEL	\$ 594,566	\$ 47,214	\$ 48,518	\$ (1,304)	-2.8%	\$ 216,152	\$ 205,080	\$ 11,072	5.1%	\$ 208,297	1.5%
INSURANCE	\$ 76,800	\$ 6,400	\$ 6,046	\$ 354	5.5%	\$ 25,600	\$ 24,184	\$ 1,416	5.5%	\$ 23,227	-4.1%
<b>TOTAL</b>	<b>\$ 2,258,266</b>	<b>\$ 165,114</b>	<b>\$ 70,401</b>	<b>\$ 94,713</b>	<b>57.4%</b>	<b>\$ 470,752</b>	<b>\$ 370,834</b>	<b>\$ 99,918</b>	<b>21.2%</b>	<b>\$ 526,568</b>	<b>29.6%</b>
<b>OPERATIONS</b>											
TELEPHONE	\$ 22,440	\$ 1,870	\$ 1,695	\$ 175	9.4%	\$ 7,480	\$ 7,651	\$ (171)	-2.3%	\$ 7,634	-0.2%
MAIL AGENT	\$ 11,220	\$ 935	\$ 935	\$ -	0.0%	\$ 3,740	\$ 3,740	\$ -	0.0%	\$ 3,740	0.0%
OFFICE	\$ 168,289	\$ 10,309	\$ 18,025	\$ (7,716)	-74.8%	\$ 62,290	\$ 111,522	\$ (49,232)	-79.0%	\$ 66,146	-68.6%
CREDIT CARD	\$ 92,857	\$ 3,491	\$ 5,942	\$ (2,451)	-70.2%	\$ 25,226	\$ 40,086	\$ (14,860)	-58.9%	\$ 40,433	0.9%
POSTAGE	\$ 3,360	\$ 280	\$ 67	\$ 213	76.1%	\$ 1,120	\$ 798	\$ 322	28.8%	\$ 1,233	35.3%
TRAVEL	\$ 4,800	\$ 400	\$ 1,100	\$ (700)	-175.0%	\$ 1,600	\$ 1,100	\$ 500	31.3%	\$ 7,393	85.1%
DAMAGES	\$ 22,950	\$ -	\$ 88	\$ (88)	0.0%	\$ 9,450	\$ 1,756	\$ 7,694	81.4%	\$ 3,881	54.8%
OTHER INSURANCES	\$ 29,880	\$ 2,490	\$ 2,649	\$ (159)	-6.4%	\$ 9,960	\$ 10,595	\$ (635)	-6.4%	\$ 8,259	-28.3%
MISCELLANEOUS	\$ 14,654	\$ 590	\$ 346	\$ 244	41.4%	\$ 2,354	\$ 1,514	\$ 840	35.7%	\$ 2,576	41.2%
BARGE SUBCONTRACTING	\$ 158,500	\$ 1,500	\$ 500	\$ 1,000	0.0%	\$ 6,500	\$ 28,500	\$ (22,000)	-338.5%	\$ 5,850	0.0%
PROFESSIONAL	\$ 87,225	\$ 5,550	\$ 13,653	\$ (8,103)	-146.0%	\$ 35,165	\$ 20,895	\$ 14,270	0.0%	\$ 20,054	-4.2%
DUE & PUC	\$ 17,975	\$ 175	\$ 75	\$ 100	0.0%	\$ 4,450	\$ 8,000	\$ (3,550)	0.0%	\$ 9,082	11.9%
UNIFORMS	\$ 31,515	\$ 1,265	\$ 1,199	\$ 66	5.2%	\$ 14,675	\$ 5,488	\$ 9,187	62.6%	\$ 8,770	37.4%
TRAINING	\$ 9,750	\$ 450	\$ -	\$ 450	100.0%	\$ 1,800	\$ -	\$ 1,800	100.0%	\$ -	0.0%
<b>TOTAL</b>	<b>\$ 675,415</b>	<b>\$ 29,305</b>	<b>\$ 46,272</b>	<b>\$ (16,969)</b>	<b>-57.9%</b>	<b>\$ 185,810</b>	<b>\$ 241,645</b>	<b>\$ (55,835)</b>	<b>-30.0%</b>	<b>\$ 185,050</b>	<b>-30.6%</b>

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<b>EXPENSES</b>											
<b>TERMINAL</b>											
UTILITIES	\$ 60,003	\$ 6,608	\$ 5,695	\$ 913	13.8%	\$ 21,260	\$ 25,048	\$ (3,788)	-17.8%	\$ 21,974	-14.0%
JANITORIAL	\$ 78,540	\$ 6,450	\$ 8,206	\$ (1,756)	-27.2%	\$ 25,920	\$ 32,546	\$ (6,626)	-25.6%	\$ 23,879	-36.3%
RENT	\$ 35,940	\$ 2,995	\$ 2,995	\$ -	0.0%	\$ 11,980	\$ 11,981	\$ (1)	0.0%	\$ 10,320	-16.1%
MAINTENANCE	\$ 170,915	\$ 18,885	\$ 19,745	\$ (860)	-4.6%	\$ 57,525	\$ 65,982	\$ (8,457)	-14.7%	\$ 60,209	-9.6%
<b>TOTAL</b>	<b>\$ 345,398</b>	<b>\$ 34,938</b>	<b>\$ 36,641</b>	<b>\$ (1,703)</b>	<b>-4.9%</b>	<b>\$ 116,685</b>	<b>\$ 135,556</b>	<b>\$ (18,871)</b>	<b>-16.2%</b>	<b>\$ 116,382</b>	<b>-16.5%</b>
<b>SALES</b>											
ADVERTISING	\$ 172,665	\$ 14,600	\$ 5,877	\$ 8,723	59.7%	\$ 54,650	\$ 26,253	\$ 28,397	52.0%	\$ 36,749	28.6%
CATERING	\$ -	\$ -	\$ 910	\$ (910)	0.0%	\$ -	\$ 3,325	\$ (3,325)	0.0%	\$ 18,866	82.4%
<b>TOTAL</b>	<b>\$ 172,665</b>	<b>\$ 14,600</b>	<b>\$ 6,787</b>	<b>\$ 7,813</b>	<b>53.5%</b>	<b>\$ 54,650</b>	<b>\$ 29,578</b>	<b>\$ 25,072</b>	<b>45.9%</b>	<b>\$ 55,615</b>	<b>46.8%</b>
<b>DEBT SERVICE</b>											
<b>TOTAL</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>		<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>		<b>\$ -</b>	
<b>TOTAL EXPENSES</b>	<b>\$ 7,947,577</b>	<b>\$ 551,171</b>	<b>\$ 564,918</b>	<b>\$ (13,747)</b>	<b>-2.5%</b>	<b>\$ 2,165,104</b>	<b>\$ 2,424,420</b>	<b>\$ (259,316)</b>	<b>-12.0%</b>	<b>\$ 2,143,358</b>	<b>-13.1%</b>
<b>TOTAL OP REVENUES</b>	<b>\$ 2,484,895</b>	<b>\$ 72,645</b>	<b>\$ 160,018</b>	<b>\$ 87,372</b>	<b>120.3%</b>	<b>\$ 441,498</b>	<b>\$ 902,092</b>	<b>\$ 460,594</b>	<b>104.3%</b>	<b>\$ 978,761</b>	<b>-7.8%</b>
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STATE SUBSIDY REVENUE	\$ 68,444	\$ -	\$ -	\$ -	100.0%	\$ -	\$ 68,444	\$ 68,444	0.0%	\$ 68,444	
<b>TOTAL</b>	<b>\$ 5,402,824</b>	<b>\$ 478,134</b>	<b>\$ 386,167</b>	<b>\$ (91,967)</b>	<b>-19.2%</b>	<b>\$ 1,727,359</b>	<b>\$ 1,503,594</b>	<b>\$ (292,209)</b>	<b>-16.9%</b>	<b>\$ 613,879</b>	<b>144.9%</b>
<b>SURPLUS/LOSS</b>	<b>\$ (59,858)</b>	<b>\$ (392)</b>	<b>\$ (18,734)</b>	<b>\$ (18,342)</b>	<b>-4679.1%</b>	<b>\$ 3,753</b>	<b>\$ (18,733)</b>	<b>\$ (22,486)</b>	<b>-599.1%</b>	<b>\$ (550,718)</b>	<b>96.6%</b>