

**CBITD Revenues and Expenses
Summary**

	FY2021	FEBRUARY				FISCAL YEAR TO DATE				PREVIOUS	FY21 vs
	BUDGET	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	FY20
REVENUES											
SCH SERVICE	\$2,184,912	\$ 62,421	\$ 119,739	\$ 57,318	91.8%	\$ 458,606	\$ 1,014,163	\$ 555,557	121.1%	\$ 976,232	3.9%
GR SALES	\$261,440	\$ 1,031	\$ 552	\$ (479)	-46.5%	\$ 31,950	\$ 3,163	\$ (28,787)	-90.1%	\$ 133,886	-97.6%
MISC	\$38,543	\$ 3,113	\$ 1,005	\$ (2,108)	-67.7%	\$ 17,507	\$ 6,062	\$ (11,445)	-65.4%	\$ 27,614	-78.0%
TOTAL REVENUES	\$2,484,895	\$ 66,565	\$ 121,296	\$ 54,731	82.2%	\$ 508,063	\$ 1,023,388	\$ 515,325	101.4%	\$ 1,137,732	-10.1%
EXPENSES											
PERSONNEL	\$4,495,833	\$ 317,610	\$ 402,801	\$ (85,191)	-26.8%	\$ 1,654,817	\$ 2,049,607	\$ (394,790)	-23.9%	\$ 1,538,201	-33.2%
VESSELS	\$2,258,266	\$ 171,003	\$ 178,952	\$ (7,949)	-4.6%	\$ 641,755	\$ 549,786	\$ 91,969	14.3%	\$ 598,438	8.1%
OPERATIONS	\$675,415	\$ 71,100	\$ 73,024	\$ (1,924)	-2.7%	\$ 256,910	\$ 314,669	\$ (57,759)	-22.5%	\$ 217,165	-44.9%
TERMINAL	\$345,398	\$ 29,678	\$ 34,476	\$ (4,798)	-16.2%	\$ 146,363	\$ 170,033	\$ (23,670)	-16.2%	\$ 141,576	-20.1%
SALES	\$172,665	\$ 16,950	\$ 6,571	\$ 10,379	61.2%	\$ 71,600	\$ 36,149	\$ 35,451	49.5%	\$ 68,138	46.9%
DEBT SERVICE	\$0	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
PROVISION FOR DEF RED	\$0	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
TOTAL EXPENSES	\$7,947,577	\$ 606,341	\$ 695,824	\$ (89,483)	-14.8%	\$ 2,771,445	\$ 3,120,244	\$ (348,799)	-12.6%	\$ 2,563,518	-21.7%
OPERATING SURPLUS/LOSS	-\$5,462,682	\$ (539,776)	\$ (574,529)	\$ (34,753)	6.4%	\$ (2,263,382)	\$ (2,096,856)	\$ 166,526	7.4%	\$ (1,425,786)	-47.1%
OP GRANT REVENUES											
FTA PM REVENUE	\$1,711,872	\$ 127,280	\$ -	\$ (127,280)	-100.0%	\$ 407,597	\$ -	\$ (407,597)	-100.0%	\$ 434,653	-100.0%
FTA RURAL REVENUE	\$800,000	\$ 103,189	\$ 114,060	\$ 10,871	10.5%	\$ 464,949	\$ 474,283	\$ 9,334	2.0%	\$ 165,188	187.1%
FTA OPERATING REVENUE	\$2,822,508	\$ 309,567	\$ 444,354	\$ 134,787	43.5%	\$ 1,394,849	\$ 1,519,281	\$ 124,432	8.9%	\$ -	0.0%
STATE SUBSIDY REVENUE	\$68,444	\$ -	\$ -	\$ -	0.0%	\$ -	\$ 68,444	\$ 68,444	0.0%	\$ 68,444	0.0%
TOTAL OP GRANT RESERVES	\$5,402,824	\$ 540,036	\$ 558,414	\$ 18,378	3.4%	\$ 2,267,395	\$ 2,062,008	\$ (205,387)	-9.1%	\$ 668,285	208.6%
SURPLUS/LOSS	-\$59,858	\$ 260	\$ (16,115)	\$ (16,375)	6298.1%	\$ 4,013	\$ (34,848)	\$ (38,861)	968.4%	\$ (757,500)	95.4%

**CBITD Revenues and Expenses
Overview**

	FY2021 BUDGET	FEBRUARY				FISCAL YEAR TO DATE				PREVIOUS	FY21 vs FY20
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
REVENUES											
PASSENGER	\$ 885,230	\$ 23,028	\$ 37,603	\$ 14,575	63.3%	\$ 156,576	\$ 371,001	\$ 214,425	136.9%	\$ 439,069	-15.5%
VEHICLE	\$ 720,326	\$ 19,971	\$ 37,307	\$ 17,336	86.8%	\$ 157,555	\$ 336,801	\$ 179,246	113.8%	\$ 284,101	18.5%
FREIGHT	\$ 509,396	\$ 13,592	\$ 39,261	\$ 25,669	188.9%	\$ 115,325	\$ 276,489	\$ 161,164	139.7%	\$ 222,477	24.3%
MAIL	\$ 69,960	\$ 5,830	\$ 5,567	\$ (263)	-4.5%	\$ 29,150	\$ 29,874	\$ 724	2.5%	\$ 30,586	-2.3%
TOTAL	\$ 2,184,912	\$ 62,421	\$ 119,739	\$ 57,318	91.8%	\$ 458,606	\$ 1,014,163	\$ 555,557	121.1%	\$ 976,232	3.9%
GR SALES											
TOURS	\$ 239,740	\$ 531	\$ -	\$ (531)	-100.0%	\$ 21,350	\$ -	\$ (21,350)	-100.0%	\$ 65,466	-100.0%
CHARTERS	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ 33,092	-100.0%
CATERING	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ 28,204	-100.0%
VENDING	\$ 8,000	\$ 500	\$ 251	\$ (249)	-49.8%	\$ 2,750	\$ 1,145	\$ (1,605)	-58.4%	\$ 1,698	-32.6%
PROMOTIONAL	\$ 2,900	\$ -	\$ 301	\$ 301	0.0%	\$ 1,550	\$ 2,018	\$ 468	30.2%	\$ 1,150	0.0%
ADVERTISING	\$ 10,800	\$ -	\$ -	\$ -	#DIV/0!	\$ 6,300	\$ -	\$ (6,300)	-100.0%	\$ 4,275	0.0%
TOTAL	\$ 261,440	\$ 1,031	\$ 552	\$ (479)	-46.5%	\$ 31,950	\$ 3,163	\$ (28,787)	-90.1%	\$ 133,886	-97.6%
OTHER INCOME											
MISC	\$ 8,355	\$ 713	\$ 313	\$ (400)	-56.1%	\$ 3,743	\$ 1,310	\$ (2,433)	-65.0%	\$ 7,167	-81.7%
INTEREST	\$ 30,188	\$ 2,400	\$ 692	\$ (1,708)	-71.2%	\$ 13,764	\$ 4,752	\$ (9,012)	-65.5%	\$ 20,446	-76.8%
TOTAL	\$ 38,543	\$ 3,113	\$ 1,005	\$ (2,108)	-67.7%	\$ 17,507	\$ 6,062	\$ (11,445)	-65.4%	\$ 27,614	-78.0%
TOTAL OP REVENUES	\$ 2,484,895	\$ 66,565	\$ 121,296	\$ 54,731	82.2%	\$ 508,063	\$ 1,023,388	\$ 515,325	101.4%	\$ 1,137,732	-10.1%

**CBITD Revenues and Expenses
Overview**

	FY2021 BUDGET	FEBRUARY				FISCAL YEAR TO DATE				PREVIOUS	FY21 vs FY20
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
EXPENSES											
PERSONNEL											
PAYROLL	\$ 3,348,469	\$ 225,697	\$ 307,857	\$ (82,160)	-36.4%	\$ 1,197,337	\$ 1,571,642	\$ (374,305)	-31.3%	\$ 1,156,432	-35.9%
TAXES	\$ 261,980	\$ 17,714	\$ 22,790	\$ (5,076)	-28.7%	\$ 93,946	\$ 121,986	\$ (28,040)	-29.8%	\$ 87,661	-39.2%
EMPLOYEE INSURANCE	\$ 471,327	\$ 40,002	\$ 37,920	\$ 2,082	5.2%	\$ 191,313	\$ 183,798	\$ 7,515	3.9%	\$ 131,601	-39.7%
EMPLOYEE RELATED EXP	\$ 18,390	\$ 1,225	\$ 1,178	\$ 47	3.8%	\$ 7,360	\$ 6,903	\$ 457	6.2%	\$ 6,869	-0.5%
PENSION	\$ 395,667	\$ 32,972	\$ 33,056	\$ (84)	-0.3%	\$ 164,861	\$ 165,278	\$ (417)	-0.3%	\$ 155,638	-6.2%
TOTAL	\$ 4,495,833	\$ 317,610	\$ 402,801	\$ (85,191)	-26.8%	\$ 1,654,817	\$ 2,049,607	\$ (394,790)	-23.9%	\$ 1,538,201	-33.2%
VESSELS											
REPAIRS	\$ 1,586,900	\$ 121,250	\$ 148,071	\$ (26,821)	-22.1%	\$ 350,250	\$ 289,641	\$ 60,609	17.3%	\$ 314,467	7.9%
FUEL	\$ 594,566	\$ 43,353	\$ 24,836	\$ 18,517	42.7%	\$ 259,505	\$ 229,915	\$ 29,590	11.4%	\$ 254,937	9.8%
INSURANCE	\$ 76,800	\$ 6,400	\$ 6,046	\$ 354	5.5%	\$ 32,000	\$ 30,230	\$ 1,770	5.5%	\$ 29,034	-4.1%
TOTAL	\$ 2,258,266	\$ 171,003	\$ 178,952	\$ (7,949)	-4.6%	\$ 641,755	\$ 549,786	\$ 91,969	14.3%	\$ 598,438	8.1%
OPERATIONS											
TELEPHONE	\$ 22,440	\$ 1,870	\$ 1,854	\$ 16	0.9%	\$ 9,350	\$ 9,505	\$ (155)	-1.7%	\$ 9,582	0.8%
MAIL AGENT	\$ 11,220	\$ 935	\$ 935	\$ -	0.0%	\$ 4,675	\$ 4,675	\$ -	0.0%	\$ 4,675	0.0%
OFFICE	\$ 168,289	\$ 9,884	\$ 18,418	\$ (8,534)	-86.3%	\$ 72,174	\$ 129,940	\$ (57,766)	-80.0%	\$ 74,805	-73.7%
CREDIT CARD	\$ 92,857	\$ 3,491	\$ 5,448	\$ (1,957)	-56.1%	\$ 28,717	\$ 45,534	\$ (16,817)	-58.6%	\$ 44,937	-1.3%
POSTAGE	\$ 3,360	\$ 280	\$ 356	\$ (76)	-27.1%	\$ 1,400	\$ 1,154	\$ 246	17.6%	\$ 1,589	27.4%
TRAVEL	\$ 4,800	\$ 400	\$ 1,125	\$ (725)	-181.3%	\$ 2,000	\$ 2,225	\$ (225)	-11.3%	\$ 9,080	75.5%
DAMAGES	\$ 22,950	\$ -	\$ -	\$ -	0.0%	\$ 9,450	\$ 1,756	\$ 7,694	81.4%	\$ 3,881	54.8%
OTHER INSURANCES	\$ 29,880	\$ 2,490	\$ 2,649	\$ (159)	-6.4%	\$ 12,450	\$ 13,244	\$ (794)	-6.4%	\$ 10,323	-28.3%
MISCELLANEOUS	\$ 14,654	\$ 340	\$ 626	\$ (286)	-84.1%	\$ 2,694	\$ 2,140	\$ 554	20.6%	\$ 3,662	41.6%
BARGE SUBCONTRACTING	\$ 158,500	\$ 42,000	\$ 38,500	\$ 3,500	0.0%	\$ 48,500	\$ 67,000	\$ (18,500)	-38.1%	\$ 5,850	0.0%
PROFESSIONAL	\$ 87,225	\$ 5,505	\$ 1,704	\$ 3,801	69.0%	\$ 40,670	\$ 22,599	\$ 18,071	0.0%	\$ 30,635	26.2%
DUE & PUC	\$ 17,975	\$ -	\$ 525	\$ (525)	0.0%	\$ 4,450	\$ 8,526	\$ (4,076)	0.0%	\$ 9,082	6.1%
UNIFORMS	\$ 31,515	\$ 1,280	\$ 784	\$ 496	38.8%	\$ 15,955	\$ 6,271	\$ 9,684	60.7%	\$ 9,063	30.8%
TRAINING	\$ 9,750	\$ 2,625	\$ 100	\$ 2,525	96.2%	\$ 4,425	\$ 100	\$ 4,325	97.7%	\$ -	0.0%
TOTAL	\$ 675,415	\$ 71,100	\$ 73,024	\$ (1,924)	-2.7%	\$ 256,910	\$ 314,669	\$ (57,759)	-22.5%	\$ 217,165	-44.9%

**CBITD Revenues and Expenses
Overview**

	FY2021 BUDGET	FEBRUARY				FISCAL YEAR TO DATE				PREVIOUS	FY21 vs FY20
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
EXPENSES											
TERMINAL											
UTILITIES	\$ 60,003	\$ 7,008	\$ 5,617	\$ 1,391	19.8%	\$ 28,268	\$ 30,665	\$ (2,397)	-8.5%	\$ 28,362	-8.1%
JANITORIAL	\$ 78,540	\$ 6,390	\$ 5,692	\$ 698	10.9%	\$ 32,310	\$ 38,238	\$ (5,928)	-18.3%	\$ 29,507	-29.6%
RENT	\$ 35,940	\$ 2,995	\$ 2,995	\$ -	0.0%	\$ 14,975	\$ 14,977	\$ (2)	0.0%	\$ 13,315	-12.5%
MAINTENANCE	\$ 170,915	\$ 13,285	\$ 20,171	\$ (6,886)	-51.8%	\$ 70,810	\$ 86,153	\$ (15,343)	-21.7%	\$ 70,391	-22.4%
TOTAL	\$ 345,398	\$ 29,678	\$ 34,476	\$ (4,798)	-16.2%	\$ 146,363	\$ 170,033	\$ (23,670)	-16.2%	\$ 141,576	-20.1%
SALES											
ADVERTISING	\$ 172,665	\$ 16,950	\$ 6,571	\$ 10,379	61.2%	\$ 71,600	\$ 32,824	\$ 38,776	54.2%	\$ 45,826	28.4%
CATERING	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	\$ 3,325	\$ (3,325)	0.0%	\$ 22,312	85.1%
TOTAL	\$ 172,665	\$ 16,950	\$ 6,571	\$ 10,379	61.2%	\$ 71,600	\$ 36,149	\$ 35,451	49.5%	\$ 68,138	46.9%
DEBT SERVICE											
TOTAL	\$ -	\$ -	\$ -	\$ -		\$ -	\$ -	\$ -		\$ -	
TOTAL EXPENSES	\$ 7,947,577	\$ 606,341	\$ 695,824	\$ (89,483)	-14.8%	\$ 2,771,445	\$ 3,120,244	\$ (348,799)	-12.6%	\$ 2,563,518	-21.7%
TOTAL OP REVENUES	\$ 2,484,895	\$ 66,565	\$ 121,296	\$ 54,731	82.2%	\$ 508,063	\$ 1,023,388	\$ 515,325	101.4%	\$ 1,137,732	-10.1%
OP SURPLUS/LOSS	\$ (5,462,682)	\$ (539,776)	\$ (574,529)	\$ (34,752)	-6.4%	\$ (2,263,382)	\$ (2,096,856)	\$ 166,526	7.4%	\$ (1,425,786)	-47.1%
OP GRANT REVENUES											
FTA PREVENTATIVE MAIN	\$ 1,711,872	\$ 127,280	\$ -	\$ (127,280)	-100.0%	\$ 407,597	\$ -	\$ (407,597)	-100.0%	\$ 434,653	-100.0%
FTA RURAL REVENUE	\$ 800,000	\$ 103,189	\$ 114,060	\$ 10,871	0.0%	\$ 464,949	\$ 474,283	\$ 9,334	2.0%	\$ 165,188	187.1%
FTA OPERATING REVENUE	\$ 2,822,508	\$ 309,567	\$ 444,354	\$ 134,787	0.0%	\$ 1,394,849	\$ 1,519,281	\$ 124,432	0.0%	\$ -	0.0%
STATE SUBSIDY REVENUE	\$ 68,444	\$ -	\$ -	\$ -	100.0%	\$ -	\$ 68,444	\$ 68,444	0.0%	\$ 68,444	
TOTAL	\$ 5,402,824	\$ 540,036	\$ 558,414	\$ 18,378	3.4%	\$ 2,267,395	\$ 2,062,008	\$ (273,831)	-12.1%	\$ 668,285	208.6%
SURPLUS/LOSS	\$ (59,858)	\$ 260	\$ (16,115)	\$ (16,375)	-6298.1%	\$ 4,013	\$ (34,848)	\$ (38,861)	-968.4%	\$ (757,500)	95.4%