

	Budget FY22	Budget FY20	Budgets FY22 vs FY20	Budget FY20 vs FY22 % change	Actual FY19	BUD FY22 as comp. to ACT FY19
<b>Revenues</b>						
<b>Schedule Service</b>						
Passenger	\$2,529,205	\$2,529,205	\$0	0.0%	\$ 2,734,946	-8.1%
Vehicle	1,029,037	1,059,461	-30,424	-2.9%	\$ 1,096,017	-6.5%
Freight	850,852	848,994	1,858	0.2%	\$ 950,546	-11.7%
Mail	72,000	69,960	2,040	2.9%	\$ 74,599	-3.6%
<b>Total</b>	<b>\$4,481,093</b>	<b>\$4,507,620</b>	<b>-\$26,526</b>	<b>-0.6%</b>	<b>\$ 4,856,108</b>	<b>-8.4%</b>
<b>Gr Sales</b>						
Group Cruises	\$599,351	\$599,351	\$0	0.0%	\$ 681,493	-13.7%
Charters	224,500	224,500	0	0.0%	\$ 259,607	0.0%
Catering	168,550	168,550	0	0.0%	\$ 222,798	0.0%
Vending	8,000	8,000	0	0.0%	\$ 7,179	10.3%
Promotional	9,000	9,000	0	0.0%	\$ 4,256	52.7%
Advertising	24,173	24,173	0	0.0%	\$ 35,111	-45.2%
<b>Total</b>	<b>\$1,033,574</b>	<b>\$1,033,574</b>	<b>\$0</b>	<b>0.0%</b>	<b>\$ 1,210,444</b>	<b>-17.1%</b>
<b>Other</b>						
Misc	\$11,140	\$11,140	\$0	0.0%	\$ 8,414	24.5%
Interest	40,250	45,200	-\$4,950	-11.0%	\$ 45,969	-14.2%
<b>Total</b>	<b>\$51,390</b>	<b>\$56,340</b>	<b>-\$4,950</b>	<b>-8.8%</b>	<b>\$ 54,383</b>	<b>-5.8%</b>
<b>Total Revenues</b>	<b>\$5,566,057</b>	<b>\$5,597,534</b>	<b>-\$31,476</b>	<b>-0.6%</b>	<b>\$ 6,109,500</b>	<b>-9.8%</b>
<b>Expenses</b>						
<b>Personnel</b>						
Payroll	\$3,458,346	\$3,151,944	\$306,402	9.7%	\$ 2,980,442	13.8%
Taxes	264,564	246,924	17,640	7.1%	\$ 230,155	13.0%
Insurance	496,411	415,160	81,250	19.6%	\$ 314,581	36.6%
Emp Rel Exp	34,015	18,390	15,625	85.3%	\$ 17,984	47.1%
Pension	438,536	372,448	66,088	17.7%	\$ 377,880	13.8%
<b>Total</b>	<b>\$4,691,872</b>	<b>\$4,204,866</b>	<b>\$487,005</b>	<b>11.6%</b>	<b>\$ 3,921,042</b>	<b>16.4%</b>
<b>Vessels</b>						
Repairs	\$1,484,750	\$954,350	\$530,400	55.6%	\$ 1,345,910	9.4%
Fuel	551,868	680,026	-128,157	-18.8%	\$ 691,388	-25.3%
Insurance	79,200	76,800	2,400	3.1%	\$ 69,681	12.0%
<b>Total</b>	<b>\$2,115,818</b>	<b>\$1,711,176</b>	<b>\$404,643</b>	<b>23.6%</b>	<b>\$ 2,106,979</b>	<b>0.4%</b>
<b>Operations</b>						
Telephone	\$22,440	\$22,440	\$0	0.0%	\$ 20,053	10.6%
Mail Agent	11,220	11,220	0	0.0%	\$ 11,220	0.0%
Office	323,817	241,582	82,235	34.0%	\$ 230,418	28.8%
Credit Card	141,496	123,809	17,687	14.3%	\$ 142,042	-0.4%
Postage	3,360	3,360	0	0.0%	\$ 3,249	3.3%
Travel	16,500	16,500	0	0.0%	\$ 18,333	-11.1%
Damages	22,950	22,950	0	0.0%	\$ 14,593	36.4%
Other Insurances	29,880	29,880	0	0.0%	\$ 29,255	2.1%
Misc	16,547	16,076	471	2.9%	\$ 18,033	-9.0%
Barge subcontracting	8,500	8,500	0	0.0%	\$ 75,550	-788.8%
Professional	99,480	95,125	4,355	4.6%	\$ 75,904	23.7%
Dues	20,975	20,975	0	0.0%	\$ 20,024	4.5%
Uniforms	23,685	17,385	6,300	36.2%	\$ 21,478	9.3%
Boots	12,480	11,530	950	8.2%	\$ 8,783	29.6%
Training	12,550	9,750	2,800	28.7%	\$ 2,789	77.8%
<b>Total</b>	<b>\$765,880</b>	<b>\$651,082</b>	<b>\$114,798</b>	<b>17.6%</b>	<b>\$ 691,724</b>	<b>9.7%</b>
<b>Terminal</b>						
Utilities	\$63,999	\$60,003	\$3,996	6.7%	\$ 62,696	2.0%
Janitorial	95,940	72,540	23,400	32.3%	\$ 90,577	5.6%
Rent	35,940	35,940	0	0.0%	\$ 35,285	1.8%
Maintenance	155,754	144,210	11,544	8.0%	\$ 149,773	3.8%
<b>Total</b>	<b>\$351,633</b>	<b>\$312,693</b>	<b>\$38,940</b>	<b>12.5%</b>	<b>\$ 338,331</b>	<b>3.8%</b>
<b>Sales</b>						
Advertising	\$190,015	\$172,565	\$17,450	10.1%	\$ 164,828	13.3%
Concert Cruises	\$15,750	\$15,750	\$0	0.0%	\$ 20,499	0.0%
Catering	130,805	130,805	0	0.0%	\$ 150,298	0.0%
<b>Total</b>	<b>\$336,570</b>	<b>\$319,120</b>	<b>\$17,450</b>	<b>5.5%</b>	<b>\$ 315,126</b>	<b>6.4%</b>
<b>Debt Service</b>						
Interest	\$0	\$0	\$0	0.0%	\$ -	0.0%
<b>Total</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>0.0%</b>	<b>\$ -</b>	<b>0.0%</b>
<b>Reserves</b>						
Provision for Deficit Reduction	0	0	\$0	0.0%	\$ -	0.0%
Provision for Fund Balance Deposit/Use	\$0	-\$76,215	\$0	0.0%	\$ -	0.0%
<b>Total</b>	<b>\$0</b>	<b>-\$76,215</b>	<b>\$0</b>	<b>0.0%</b>	<b>\$ -</b>	<b>0.0%</b>

	<b>Budget FY22</b>	<b>Budget FY20</b>	<b>Budgets FY22 vs FY20</b>	<b>Budget FY20 vs FY22 % change</b>	<b>Actual FY19</b>	<b>BUD FY22 as comp. to</b>
<b>Total Expenses</b>	<b>\$8,261,774</b>	<b>\$7,111,192</b>	<b>\$1,150,582</b>	<b>16.2%</b>	<b>\$ 7,373,204</b>	<b>10.8%</b>
<b>Total Op Revenues</b>	<b>\$5,566,057</b>	<b>\$5,597,534</b>	<b>-\$31,476</b>	<b>-0.6%</b>	<b>\$ 6,109,500</b>	<b>-9.8%</b>
<b>Oper Surplus/loss</b>	<b>-\$2,695,716</b>	<b>-\$1,513,659</b>	<b>-\$1,182,058</b>	<b>78.1%</b>	<b>\$ (1,263,704)</b>	<b>53.1%</b>
<b>Op Grant Revenues</b>						
FTA PM 5307 Incl Indirect Cost	\$0	\$1,145,215	-\$1,145,215	-100.0%	\$ 1,398,134	0.0%
FTA Rural 5311	516,862	300,000	\$216,862	72.3%	\$ 332,845	35.6%
FTA OP 5307 (CARES Act)	2,110,410	0	\$0	0.0%	\$ 68,444	0.0%
State Subsidy	68,444	68,444	\$0	0.0%	-	100.0%
<b>Total</b>	<b>\$2,695,716</b>	<b>\$1,513,659</b>	<b>\$1,182,057</b>	<b>78.1%</b>	<b>\$ 1,799,423</b>	<b>33.2%</b>
<b>Surplus/loss</b>	<b>\$0</b>	<b>\$ 0</b>	<b>-1</b>	<b>0</b>	<b>\$ 530,497</b>	<b>0.0%</b>