

**CBITD Revenues and Expenses
Overview**

	FY2020 BUDGET	DECEMBER				FISCAL YEAR TO DATE				PREVIOUS	FY20 vs
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	FY19
REVENUES											
SCH SERVICE	\$4,507,620	\$162,689	\$170,086	\$7,397	4.5%	\$643,197	\$686,619	\$43,422	6.8%	\$653,767	5.0%
GR SALES	\$1,033,577	\$9,737	\$5,649	-\$4,088	-42.0%	\$81,967	\$104,570	\$22,603	27.6%	\$85,062	22.9%
MISC	\$56,340	\$5,150	\$7,379	\$2,229	43.3%	\$15,390	\$18,911	\$3,521	22.9%	\$16,808	12.5%
TOTAL REVENUES	\$5,597,537	\$177,576	\$183,114	\$5,538	3.1%	\$740,554	\$810,100	\$69,546	9.4%	\$755,637	7.2%
EXPENSES											
PERSONNEL	\$4,204,868	\$290,525	\$342,978	-\$52,453	-18.1%	\$930,428	\$980,046	-\$49,618	-5.3%	\$880,614	-11.3%
VESSELS	\$1,711,175	\$161,395	\$262,216	-\$100,821	-62.5%	\$366,535	\$425,978	-\$59,443	-16.2%	\$334,044	-27.5%
OPERATIONS	\$638,382	\$53,951	\$41,956	\$11,995	22.2%	\$165,598	\$150,332	\$15,266	9.2%	\$140,554	-7.0%
TERMINAL	\$312,693	\$29,988	\$34,593	-\$4,605	-15.4%	\$75,787	\$85,077	-\$9,290	-12.3%	\$79,104	-7.6%
SALES	\$319,120	\$14,900	\$11,914	\$2,986	20.0%	\$53,475	\$47,660	\$5,815	10.9%	\$43,756	-8.9%
DEBT SERVICE	\$0	\$0	\$0	\$0	0.0%	\$0	\$0	\$0	0.0%	\$0	0.0%
PROVISION FOR DEF RED	\$0	\$0	\$0	\$0	0.0%	\$0	\$0	\$0	0.0%	\$0	0.0%
TOTAL EXPENSES	\$7,186,238	\$550,759	\$693,657	-\$142,898	-25.9%	\$1,591,823	\$1,689,092	-\$97,270	-6.1%	\$1,478,071	-14.3%
OPERATING SURPLUS/LOSS	-\$1,588,701	-\$373,183	-\$510,543	-\$137,360	36.8%	-\$851,269	-\$878,992	-\$27,723	3.3%	-\$722,434	-21.7%
OP GRANT REVENUES											
FTA PM REVENUE	\$1,145,214	\$115,821	\$213,643	\$97,822	84.5%	\$231,253	\$333,556	\$102,303	44.2%	\$212,219	57.2%
FTA RURAL REVENUE	\$300,000	\$38,700	\$36,336	-\$2,364	-6.1%	\$106,800	\$114,192	\$7,392	6.9%	\$112,479	1.5%
FTA OPERATING REVENUE	\$0	\$0	\$0	\$0	0.0%	\$0	\$0	\$0	0.0%	\$0	0.0%
STATE SUBSIDY REVENUE	\$68,444	\$15,000	\$30,030	\$15,030	0.0%	\$15,000	\$68,444	\$53,444	0.0%	\$68,444	0.0%
TOTAL OP GRANT RESERVES	\$1,513,658	\$169,521	\$280,009	\$110,488	65.2%	\$353,053	\$516,192	\$163,139	46.2%	\$393,142	31.3%
SURPLUS/LOSS	-\$75,043	-\$203,662	-\$230,534	-\$26,872	13.2%	-\$498,216	-\$362,800	\$135,416	27.2%	-\$329,292	-10.2%

**CBITD Revenues
Summary**

	FY2020 BUDGET	DECEMBER				FISCAL YEAR TO DATE				PREVIOUS	FY20 vs FY19
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
REVENUES											
PASSENGER	\$2,529,205	\$76,533	\$69,823	-\$6,710	-8.8%	\$313,222	\$314,980	\$1,758	0.6%	\$296,940	6.1%
VEHICLE	1,059,460	45,590	50,779	\$5,189	11.4%	172,053	196,150	\$24,097	14.0%	190,003	3.2%
FREIGHT	848,995	34,736	43,250	\$8,514	24.5%	140,432	156,998	\$16,566	11.8%	148,598	5.7%
MAIL	69,960	5,830	6,232	\$402	6.9%	17,490	18,491	\$1,001	5.7%	18,226	1.5%
TOTAL	\$4,507,620	\$162,689	\$170,086	\$7,397	4.5%	\$643,197	\$686,619	\$43,422	6.8%	\$653,767	5.0%
GR SALES											
TOURS	\$599,351	\$2,981	\$3,102	\$121	4.1%	\$50,722	\$59,160	\$8,438	16.6%	\$52,383	12.9%
CHARTERS	224,500	1,500	300	-1,200	0.0%	20,000	26,062	6,062	30.3%	11,455	127.5%
CATERING	168,550	1,000	1,636	636	0.0%	3,500	17,495	13,995	399.9%	15,458	13.2%
VENDING	8,000	500	447	-53	-10.6%	1,750	1,068	-682	-39.0%	1,157	-7.7%
PROMOTIONAL	9,000	0	165	165	0.0%	1,900	784	-1,116	-58.7%	830	0.0%
ADVERTISING	24,176	3,756	0	-3,756	-100.0%	4,095	0	-4,095	-100.0%	3,779	-100.0%
TOTAL	\$1,033,577	\$9,737	\$5,649	-\$4,088	-42.0%	\$81,967	\$104,570	\$22,603	27.6%	\$85,062	22.9%
OTHER INCOME											
MISC	11,140	1,050	3,293	\$2,243	213.6%	3,040	5,623	\$2,583	85.0%	5,107	10.1%
INTEREST	45,200	4,100	4,086	-14	-0.3%	12,350	13,288	938	7.6%	11,701	13.6%
TOTAL	\$56,340	\$5,150	\$7,379	\$2,229	43.3%	\$15,390	\$18,911	\$3,521	22.9%	\$16,808	12.5%
TOTAL OP REVENUES	\$5,597,537	\$177,576	\$183,114	\$5,538	3.1%	\$740,554	\$810,100	\$69,546	9.4%	\$755,637	7.2%

**CBITD Expenses
Summary**

	FY2020	DECEMBER				FISCAL YEAR TO DATE				PREVIOUS	FY20 vs FY19
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
EXPENSES											
PERSONNEL											
PAYROLL	\$3,151,946	\$212,355	\$261,506	-\$49,151	-23.1%	\$690,490	\$752,879	-\$62,389	-9.0%	\$654,299	-15.1%
TAXES	246,924	16,673	19,297	-2,624	-15.7%	54,212	56,726	-2,514	-4.6%	50,976	-11.3%
EMPLOYEE INSURANCE	415,160	29,235	29,680	-445	-1.5%	87,705	72,328	15,377	17.5%	75,754	4.5%
EMPLOYEE RELATED EXP	18,390	1,225	1,458	-233	-19.0%	4,910	4,549	361	7.4%	5,115	11.1%
PENSION	372,448	31,037	31,037	0	0.0%	93,111	93,564	-453	-0.5%	94,470	1.0%
TOTAL	\$4,204,868	\$290,525	\$342,978	-\$52,453	-18.1%	\$930,428	\$980,046	-\$49,618	-5.3%	\$880,614	-11.3%
VESSELS											
REPAIRS	\$954,350	\$101,050	\$192,538	-\$91,488	-90.5%	\$179,800	\$245,272	-\$65,472	-36.4%	\$141,386	-73.5%
FUEL	680,025	53,945	63,870	-9,925	-18.4%	167,535	163,285	4,250	2.5%	175,237	6.8%
INSURANCE	76,800	6,400	5,807	593	9.3%	19,200	17,420	1,780	9.3%	17,420	0.0%
TOTAL	\$1,711,175	\$161,395	\$262,216	-\$100,821	-62.5%	\$366,535	\$425,978	-\$59,443	-16.2%	\$334,044	-27.5%
OPERATIONS											
TELEPHONE	\$22,440	\$1,870	\$2,700	-\$830	-44.4%	\$5,610	\$5,686	-\$76	-1.4%	\$4,576	-24.3%
MAIL AGENT	11,220	935	935	0	0.0%	2,805	2,805	0	0.0%	2,805	0.0%
OFFICE	228,882	27,011	14,667	12,344	45.7%	66,453	52,355	14,098	21.2%	58,140	10.0%
CREDIT CARD	123,809	4,900	6,937	-2,037	-41.6%	28,980	35,237	-6,257	-21.6%	26,928	-30.9%
POSTAGE	3,360	280	97	183	65.4%	840	860	-20	-2.4%	743	-15.7%
TRAVEL	16,500	1,000	2,369	-1,369	-136.9%	6,000	5,412	588	9.8%	2,237	-141.9%
DAMAGES	22,950	2,000	2,296	-296	0.0%	9,450	3,038	6,412	67.9%	304	-899.3%
OTHER INSURANCES	29,880	2,490	2,065	425	17.1%	7,470	6,194	1,276	17.1%	7,800	20.6%
MISCELLANEOUS	16,076	500	625	-125	-25.0%	2,190	2,022	168	7.7%	1,801	-12.3%
BARGE SUBCONTRACTING	8,500	0	0	0	0.0%	1,000	5,850	-4,850	-485.0%	300	0.0%
PROFESSIONAL	95,125	5,855	9,022	-3,167	-54.1%	18,365	13,920	4,445	0.0%	27,123	48.7%
DUE & PUC	20,975	4,100	-248	4,348	0.0%	4,275	8,732	-4,457	0.0%	6,992	-24.9%
UNIFORMS	28,915	2,560	490	2,070	80.9%	10,810	8,220	2,590	24.0%	540	-1422.2%
TRAINING	9,750	450	0	450	100.0%	1,350	0	1,350	100.0%	265	0.0%
TOTAL	\$638,382	\$53,951	\$41,956	\$11,996	22.2%	\$165,598	\$150,332	\$15,267	9.2%	\$140,554	-7.0%

**CBITD Expenses
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EXPENSES											
TERMINAL											
UTILITIES	\$60,003	\$6,088	\$5,910	\$178	2.9%	\$14,652	\$15,388	-\$736	-5.0%	\$12,300	-25.1%
JANITORIAL	\$72,540	\$5,890	\$5,588	302	5.1%	\$17,970	\$18,123	-153	-0.9%	\$19,995	9.4%
RENT	35,940	2,995	1,333	1,662	55.5%	8,985	7,325	1,660	18.5%	9,990	26.7%
MAINTENANCE	144,210	15,015	21,761	-6,746	-44.9%	34,180	44,242	-10,062	-29.4%	36,818	-20.2%
TOTAL	\$312,693	\$29,988	\$34,593	-\$4,605	-15.4%	\$75,787	\$85,077	-\$9,290	-12.3%	\$79,104	-7.6%
SALES											
ADVERTISING	\$172,565	\$12,000	\$9,459	\$2,541	21.2%	\$32,750	\$28,996	\$3,754	11.5%	\$28,946	-0.2%
CATERING	146,555	2,900	2,454	446	15.4%	20,725	18,664	2,061	9.9%	14,810	-26.0%
TOTAL	\$319,120	\$14,900	\$11,914	\$2,986	20.0%	\$53,475	\$47,660	\$5,815	10.9%	\$43,756	-8.9%
DEBT SERVICE											
TOTAL	\$0	\$0	\$0	\$0		\$0	\$0	\$0		\$0	
TOTAL EXPENSES	\$7,186,238	\$550,759	\$693,657	-\$142,898	-25.9%	\$1,591,823	\$1,689,092	-\$97,269	-6.1%	\$1,478,071	-14.3%
TOTAL OP REVENUES	\$5,597,537	\$177,576	\$183,114	\$5,538	3.1%	\$740,554	\$810,100	\$69,546	9.4%	\$755,637	7.2%
OP SURPLUS/LOSS	-\$1,588,701	-\$373,183	-\$510,543	-\$137,360	-36.8%	-\$851,269	-\$878,992	-\$27,723	-3.3%	-\$722,434	-21.7%
OP GRANT REVENUES											
FTA PREVENTATIVE MAIN	\$1,145,214	\$115,821	\$213,643	\$97,822	84.5%	\$231,253	\$333,556	\$102,303	44.2%	\$212,219	57.2%
FTA RURAL 5311	300,000	38,700	36,336	-2,364	0.0%	106,800	114,192	7,392	6.9%	112,479	1.5%
STATE SUBSIDY	68,444	15,000	30,030	15,030	0.0%	15,000	68,444	53,444	0.0%	68,444	0.0%
TOTAL	\$1,513,658	\$169,521	\$280,009	\$110,488	65.2%	\$353,053	\$516,192	\$163,139	46.2%	\$393,142	31.3%
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