

**CBITD Revenues and Expenses
Summary**

	FY2021 BUDGET	DECEMBER				FISCAL YEAR TO DATE				PREVIOUS	FY21 vs
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	FY20
REVENUES											
SCH SERVICE	\$2,184,912	\$ 83,896	\$ 176,741	\$ 92,845	110.7%	\$ 332,646	\$ 735,474	\$ 402,828	121.1%	\$ 686,619	7.1%
GR SALES	\$261,440	\$ 1,692	\$ 574	\$ (1,118)	-66.1%	\$ 25,188	\$ 2,203	\$ (22,985)	-91.3%	\$ 104,570	-97.9%
MISC	\$38,543	\$ 3,601	\$ 1,740	\$ (1,861)	-51.7%	\$ 11,019	\$ 4,398	\$ (6,621)	-60.1%	\$ 18,911	-76.7%
TOTAL REVENUES	\$2,484,895	\$ 89,189	\$ 179,055	\$ 89,866	100.8%	\$ 368,853	\$ 742,075	\$ 373,222	101.2%	\$ 810,100	-8.4%
EXPENSES											
PERSONNEL	\$4,495,833	\$ 383,241	\$ 475,292	\$ (92,051)	-24.0%	\$ 1,029,993	\$ 1,241,990	\$ (211,997)	-20.6%	\$ 980,046	-26.7%
VESSELS	\$2,258,266	\$ 115,768	\$ 101,767	\$ 14,001	12.1%	\$ 305,638	\$ 300,433	\$ 5,205	1.7%	\$ 425,978	29.5%
OPERATIONS	\$675,415	\$ 68,399	\$ 65,462	\$ 2,937	4.3%	\$ 156,505	\$ 195,373	\$ (38,868)	-24.8%	\$ 150,332	-30.0%
TERMINAL	\$345,398	\$ 30,858	\$ 31,207	\$ (349)	-1.1%	\$ 81,747	\$ 98,915	\$ (17,168)	-21.0%	\$ 85,077	-16.3%
SALES	\$172,665	\$ 19,300	\$ 9,069	\$ 10,231	53.0%	\$ 40,050	\$ 22,791	\$ 17,259	43.1%	\$ 47,660	52.2%
DEBT SERVICE	\$0	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
PROVISION FOR DEF RED	\$0	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
TOTAL EXPENSES	\$7,947,577	\$ 617,566	\$ 682,796	\$ (65,231)	-10.6%	\$ 1,613,933	\$ 1,859,501	\$ (245,569)	-15.2%	\$ 1,689,092	-10.1%
OPERATING SURPLUS/LOSS	-\$5,462,682	\$ (528,377)	\$ (503,741)	\$ 24,636	4.7%	\$ (1,245,080)	\$ (1,117,427)	\$ 127,653	10.3%	\$ (878,992)	-27.1%
OP GRANT REVENUES											
FTA PM REVENUE	\$1,711,872	\$ 54,064	\$ -	\$ (54,064)	-100.0%	\$ 159,528	\$ -	\$ (159,528)	-100.0%	\$ 360,554	-100.0%
FTA RURAL REVENUE	\$800,000	\$ 118,440	\$ 126,439	\$ 7,999	6.8%	\$ 272,424	\$ 263,295	\$ (9,129)	-3.4%	\$ 114,192	130.6%
FTA OPERATING REVENUE	\$2,822,508	\$ 355,320	\$ 377,302	\$ 21,982	6.2%	\$ 817,273	\$ 785,688	\$ (31,585)	-3.9%	\$ -	#DIV/0!
STATE SUBSIDY REVENUE	\$68,444	\$ -	\$ -	\$ -	0.0%	\$ -	\$ 68,444	\$ 68,444	0.0%	\$ 68,444	0.0%
TOTAL OP GRANT RESERVES	\$5,402,824	\$ 527,824	\$ 503,741	\$ (24,083)	-4.6%	\$ 1,249,225	\$ 1,117,427	\$ (131,798)	-10.6%	\$ 543,190	105.7%
SURPLUS/LOSS	-\$59,858	\$ (553)	\$ -	\$ 553	100.0%	\$ 4,145	\$ -	\$ (4,145)	100.0%	\$ (335,802)	100.0%

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	FY2021 BUDGET	DECEMBER				FISCAL YEAR TO DATE				PREVIOUS	FY21 vs FY20
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
REVENUES											
PASSENGER	\$ 885,230	\$ 26,787	\$ 45,078	\$ 18,291	68.3%	\$ 109,637	\$ 284,650	\$ 175,013	159.6%	\$ 314,980	-9.6%
VEHICLE	\$ 720,326	\$ 30,990	\$ 68,087	\$ 37,097	119.7%	\$ 116,952	\$ 242,837	\$ 125,885	107.6%	\$ 196,150	23.8%
FREIGHT	\$ 509,396	\$ 20,289	\$ 57,459	\$ 37,170	183.2%	\$ 88,567	\$ 189,814	\$ 101,247	114.3%	\$ 156,998	20.9%
MAIL	\$ 69,960	\$ 5,830	\$ 6,118	\$ 288	4.9%	\$ 17,490	\$ 18,173	\$ 683	3.9%	\$ 18,491	-1.7%
TOTAL	\$ 2,184,912	\$ 83,896	\$ 176,741	\$ 92,845	110.7%	\$ 332,646	\$ 735,474	\$ 402,828	121.1%	\$ 686,619	7.1%
GR SALES											
TOURS	\$ 239,740	\$ 1,192	\$ -	\$ (1,192)	-100.0%	\$ 20,288	\$ -	\$ (20,288)	-100.0%	\$ 59,160	-100.0%
CHARTERS	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ 26,062	-100.0%
CATERING	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ 17,495	-100.0%
VENDING	\$ 8,000	\$ 500	\$ 126	\$ (374)	-74.8%	\$ 1,750	\$ 895	\$ (855)	-48.9%	\$ 1,068	-16.2%
PROMOTIONAL	\$ 2,900	\$ -	\$ 448	\$ 448	0.0%	\$ 900	\$ 1,308	\$ 408	45.3%	\$ 784	0.0%
ADVERTISING	\$ 10,800	\$ -	\$ -	\$ -	#DIV/0!	\$ 2,250	\$ -	\$ (2,250)	-100.0%	\$ -	0.0%
TOTAL	\$ 261,440	\$ 1,692	\$ 574	\$ (1,118)	-66.1%	\$ 25,188	\$ 2,203	\$ (22,985)	-91.3%	\$ 104,570	-97.9%
OTHER INCOME											
MISC	\$ 8,355	\$ 788	\$ 677	\$ (111)	-14.1%	\$ 2,280	\$ 1,144	\$ (1,136)	-49.8%	\$ 5,623	-79.7%
INTEREST	\$ 30,188	\$ 2,813	\$ 1,064	\$ (1,749)	-62.2%	\$ 8,739	\$ 3,254	\$ (5,485)	-62.8%	\$ 13,288	-75.5%
TOTAL	\$ 38,543	\$ 3,601	\$ 1,740	\$ (1,860)	-51.7%	\$ 11,019	\$ 4,398	\$ (6,621)	-60.1%	\$ 18,911	-76.7%
TOTAL OP REVENUES	\$ 2,484,895	\$ 89,189	\$ 179,055	\$ 89,867	100.8%	\$ 368,853	\$ 742,075	\$ 373,222	101.2%	\$ 810,100	-8.4%

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	FY2021 BUDGET	DECEMBER				FISCAL YEAR TO DATE				PREVIOUS	FY21 vs FY20
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
EXPENSES											
PERSONNEL											
PAYROLL	\$ 3,348,469	\$ 289,298	\$ 376,442	\$ (87,144)	-30.1%	\$ 755,600	\$ 954,508	\$ (198,908)	-26.3%	\$ 752,879	-26.8%
TAXES	\$ 261,980	\$ 22,691	\$ 28,311	\$ (5,620)	-24.8%	\$ 59,257	\$ 76,590	\$ (17,333)	-29.3%	\$ 56,726	-35.0%
EMPLOYEE INSURANCE	\$ 471,327	\$ 37,055	\$ 35,450	\$ 1,605	4.3%	\$ 111,309	\$ 107,239	\$ 4,070	3.7%	\$ 72,328	-48.3%
EMPLOYEE RELATED EXP	\$ 18,390	\$ 1,225	\$ 2,034	\$ (809)	-66.0%	\$ 4,910	\$ 4,486	\$ 424	8.6%	\$ 4,549	1.4%
PENSION	\$ 395,667	\$ 32,972	\$ 33,056	\$ (84)	-0.3%	\$ 98,917	\$ 99,167	\$ (250)	-0.3%	\$ 93,564	-6.0%
TOTAL	\$ 4,495,833	\$ 383,241	\$ 475,292	\$ (92,051)	-24.0%	\$ 1,029,993	\$ 1,241,990	\$ (211,997)	-20.6%	\$ 980,046	-26.7%
VESSELS											
REPAIRS	\$ 1,586,900	\$ 36,450	\$ 31,839	\$ 4,611	12.7%	\$ 117,500	\$ 125,733	\$ (8,233)	-7.0%	\$ 245,272	48.7%
FUEL	\$ 594,566	\$ 72,918	\$ 63,882	\$ 9,036	12.4%	\$ 168,938	\$ 156,562	\$ 12,376	7.3%	\$ 163,285	4.1%
INSURANCE	\$ 76,800	\$ 6,400	\$ 6,046	\$ 354	5.5%	\$ 19,200	\$ 18,138	\$ 1,062	5.5%	\$ 17,420	-4.1%
TOTAL	\$ 2,258,266	\$ 115,768	\$ 101,767	\$ 14,001	12.1%	\$ 305,638	\$ 300,433	\$ 5,205	1.7%	\$ 425,978	29.5%
OPERATIONS											
TELEPHONE	\$ 22,440	\$ 1,870	\$ 1,843	\$ 27	1.4%	\$ 5,610	\$ 5,956	\$ (346)	-6.2%	\$ 5,686	-4.7%
MAIL AGENT	\$ 11,220	\$ 935	\$ 935	\$ -	0.0%	\$ 2,805	\$ 2,805	\$ -	0.0%	\$ 2,805	0.0%
OFFICE	\$ 168,289	\$ 30,694	\$ 41,455	\$ (10,761)	-35.1%	\$ 51,981	\$ 93,497	\$ (41,516)	-79.9%	\$ 52,355	-78.6%
CREDIT CARD	\$ 92,857	\$ 3,675	\$ 6,729	\$ (3,054)	-83.1%	\$ 21,735	\$ 34,144	\$ (12,409)	-57.1%	\$ 35,237	3.1%
POSTAGE	\$ 3,360	\$ 280	\$ 226	\$ 54	19.3%	\$ 840	\$ 731	\$ 109	13.0%	\$ 860	15.0%
TRAVEL	\$ 4,800	\$ 400	\$ -	\$ 400	100.0%	\$ 1,200	\$ -	\$ 1,200	100.0%	\$ 5,412	100.0%
DAMAGES	\$ 22,950	\$ 2,000	\$ 198	\$ 1,802	0.0%	\$ 9,450	\$ 1,668	\$ 7,782	82.3%	\$ 3,038	45.1%
OTHER INSURANCES	\$ 29,880	\$ 2,490	\$ 2,649	\$ (159)	-6.4%	\$ 7,470	\$ 7,946	\$ (476)	-6.4%	\$ 6,194	-28.3%
MISCELLANEOUS	\$ 14,654	\$ 340	\$ 484	\$ (144)	-42.4%	\$ 1,764	\$ 1,167	\$ 597	33.8%	\$ 2,022	42.3%
BARGE SUBCONTRACTING	\$ 158,500	\$ 500	\$ -	\$ 500	0.0%	\$ 5,000	\$ 28,000	\$ (23,000)	-460.0%	\$ 5,850	0.0%
PROFESSIONAL	\$ 87,225	\$ 18,105	\$ 3,850	\$ 14,255	78.7%	\$ 29,615	\$ 7,242	\$ 22,373	0.0%	\$ 13,920	48.0%
DUE & PUC	\$ 17,975	\$ 4,100	\$ 6,428	\$ (2,328)	0.0%	\$ 4,275	\$ 7,926	\$ (3,651)	0.0%	\$ 8,732	9.2%
UNIFORMS	\$ 31,515	\$ 2,560	\$ 665	\$ 1,895	74.0%	\$ 13,410	\$ 4,289	\$ 9,121	68.0%	\$ 8,220	47.8%
TRAINING	\$ 9,750	\$ 450	\$ -	\$ 450	100.0%	\$ 1,350	\$ -	\$ 1,350	100.0%	\$ -	0.0%
TOTAL	\$ 675,415	\$ 68,399	\$ 65,462	\$ 2,937	4.3%	\$ 156,505	\$ 195,373	\$ (38,866)	-24.8%	\$ 150,332	-30.0%

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		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
EXPENSES											
TERMINAL											
UTILITIES	\$ 60,003	\$ 6,088	\$ 11,512	\$ (5,424)	-89.1%	\$ 14,652	\$ 19,353	\$ (4,701)	-32.1%	\$ 15,388	-25.8%
JANITORIAL	\$ 78,540	\$ 6,390	\$ 5,692	\$ 698	10.9%	\$ 19,470	\$ 24,340	\$ (4,870)	-25.0%	\$ 18,123	-34.3%
RENT	\$ 35,940	\$ 2,995	\$ 2,995	\$ -	0.0%	\$ 8,985	\$ 8,986	\$ (1)	0.0%	\$ 7,325	-22.7%
MAINTENANCE	\$ 170,915	\$ 15,385	\$ 11,007	\$ 4,378	28.5%	\$ 38,640	\$ 46,236	\$ (7,596)	-19.7%	\$ 44,242	-4.5%
TOTAL	\$ 345,398	\$ 30,858	\$ 31,207	\$ (349)	-1.1%	\$ 81,747	\$ 98,915	\$ (17,168)	-21.0%	\$ 85,077	-16.3%
SALES											
ADVERTISING	\$ 172,665	\$ 19,300	\$ 6,661	\$ 12,639	65.5%	\$ 40,050	\$ 20,376	\$ 19,674	49.1%	\$ 28,996	29.7%
CATERING	\$ -	\$ -	\$ 2,408	\$ (2,408)	0.0%	\$ -	\$ 2,415	\$ (2,415)	0.0%	\$ 18,664	87.1%
TOTAL	\$ 172,665	\$ 19,300	\$ 9,069	\$ 10,231	53.0%	\$ 40,050	\$ 22,791	\$ 17,259	43.1%	\$ 47,660	52.2%
DEBT SERVICE											
TOTAL	\$ -	\$ -	\$ -	\$ -		\$ -	\$ -	\$ -		\$ -	
TOTAL EXPENSES	\$ 7,947,577	\$ 617,566	\$ 682,796	\$ (65,230)	-10.6%	\$ 1,613,933	\$ 1,859,501	\$ (245,568)	-15.2%	\$ 1,689,092	-10.1%
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OP SURPLUS/LOSS	\$ (5,462,682)	\$ (528,377)	\$ (503,741)	\$ 24,637	4.7%	\$ (1,245,080)	\$ (1,117,427)	\$ 127,653	10.3%	\$ (878,992)	-27.1%
OP GRANT REVENUES											
FTA PREVENTATIVE MAIN	\$ 1,711,872	\$ 54,064	\$ -	\$ (54,064)	-100.0%	\$ 159,528	\$ -	\$ (159,528)	-100.0%	\$ 360,554	-100.0%
FTA RURAL REVENUE	\$ 800,000	\$ 118,440	\$ 126,439	\$ 7,999	0.0%	\$ 272,424	\$ 263,295	\$ (9,129)	-3.4%	\$ 114,192	130.6%
FTA OPERATING REVENUE	\$ 2,822,508	\$ 355,320	\$ 377,302	\$ 21,982	0.0%	\$ 817,273	\$ 785,688	\$ (31,585)	0.0%	\$ -	0.0%
STATE SUBSIDY REVENUE	\$ 68,444	\$ -	\$ -	\$ -	100.0%	\$ -	\$ 68,444	\$ 68,444	0.0%	\$ 68,444	
TOTAL	\$ 5,402,824	\$ 527,824	\$ 503,741	\$ (24,083)	-4.6%	\$ 1,249,225	\$ 1,117,427	\$ (200,242)	-16.0%	\$ 543,190	105.7%
SURPLUS/LOSS	\$ (59,858)	\$ (553)	\$ -	\$ 553	100.0%	\$ 4,145	\$ -	\$ (4,145)	-100.0%	\$ (335,802)	100.0%