

**CBITD Revenues and Expenses  
Overview**

	FY2019 BUDGET	AUGUST				FISCAL YEAR TO DATE				PREVIOUS	FY19 vs
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	FY18
<b>REVENUES</b>											
SCH SERVICE	\$4,409,093	\$814,944	\$945,821	\$130,877	16.1%	\$3,888,328	\$4,330,248	\$441,920	11.4%	\$4,334,709	-0.1%
GR SALES	\$983,842	\$289,045	\$327,905	\$38,860	13.4%	\$838,738	\$1,008,438	\$169,700	20.2%	\$986,514	2.2%
MISC	\$51,740	\$7,010	\$3,389	-\$3,621	-51.7%	\$47,810	\$49,389	\$1,579	3.3%	\$67,657	-27.0%
<b>TOTAL REVENUES</b>	<b>\$5,444,675</b>	<b>\$1,110,999</b>	<b>\$1,277,115</b>	<b>\$166,116</b>	<b>15.0%</b>	<b>\$4,774,876</b>	<b>\$5,388,075</b>	<b>\$613,199</b>	<b>12.8%</b>	<b>\$5,388,880</b>	<b>0.0%</b>
<b>EXPENSES</b>											
PERSONNEL	\$3,954,542	\$383,671	\$389,683	-\$6,012	-1.6%	\$3,610,345	\$3,589,153	\$21,192	0.6%	\$3,539,024	-1.4%
VESSELS	\$2,248,006	\$137,039	\$141,638	-\$4,599	-3.4%	\$2,139,546	\$2,002,796	\$136,750	6.4%	\$1,410,654	-42.0%
OPERATIONS	\$579,546	\$55,783	\$68,114	-\$12,331	-22.1%	\$526,376	\$614,162	-\$87,786	-16.7%	\$540,610	-13.6%
TERMINAL	\$311,873	\$26,194	\$29,039	-\$2,845	-10.9%	\$284,909	\$313,665	-\$28,756	-10.1%	\$284,868	-10.1%
SALES	\$296,220	\$48,515	\$73,153	-\$24,638	-50.8%	\$255,643	\$286,607	-\$30,964	-12.1%	\$272,214	-5.3%
DEBT SERVICE	\$0	\$0	\$0	\$0	0.0%	\$0	\$0	\$0	0.0%	\$0	0.0%
PROVISION FOR DEF RED	\$0	\$0	\$0	\$0	0.0%	\$0	\$0	\$0	0.0%	\$0	0.0%
<b>TOTAL EXPENSES</b>	<b>\$7,390,187</b>	<b>\$651,202</b>	<b>\$701,626</b>	<b>-\$50,425</b>	<b>-7.7%</b>	<b>\$6,816,819</b>	<b>\$6,806,383</b>	<b>\$10,436</b>	<b>0.2%</b>	<b>\$6,047,371</b>	<b>-12.6%</b>
<b>OPERATING SURPLUS/LOSS</b>	<b>-\$1,945,512</b>	<b>\$459,797</b>	<b>\$575,488</b>	<b>\$115,691</b>	<b>25.2%</b>	<b>-\$2,041,943</b>	<b>-\$1,418,308</b>	<b>\$623,635</b>	<b>30.5%</b>	<b>-\$658,491</b>	<b>-115.4%</b>
<b>OP GRANT REVENUES</b>											
FTA PM REVENUE	\$1,559,843	\$54,968	\$71,968	\$17,000	30.9%	\$1,499,240	\$1,398,134	-\$101,106	-6.7%	\$853,675	63.8%
FTA RURAL REVENUE	\$285,000	\$0	\$18,564	\$18,564	0.0%	\$285,000	\$332,845	\$47,845	16.8%	\$280,911	18.5%
FTA OPERATING REVENUE	\$0	\$0	\$0	\$0	0.0%	\$0	\$0	\$0	0.0%	\$0	0.0%
STATE SUBSIDY REVENUE	\$68,444	\$0	\$0	\$0	0.0%	\$68,444	\$68,444	\$0	0.0%	\$68,444	0.0%
<b>TOTAL OP GRANT RESERVES</b>	<b>\$1,913,287</b>	<b>\$54,968</b>	<b>\$90,532</b>	<b>\$35,564</b>	<b>64.7%</b>	<b>\$1,852,684</b>	<b>\$1,799,423</b>	<b>-\$53,261</b>	<b>-2.9%</b>	<b>\$1,203,030</b>	<b>49.6%</b>
<b>SURPLUS/LOSS</b>	<b>-\$32,225</b>	<b>\$514,765</b>	<b>\$666,020</b>	<b>\$151,255</b>	<b>29.4%</b>	<b>-\$189,259</b>	<b>\$381,115</b>	<b>\$570,374</b>	<b>301.4%</b>	<b>\$544,539</b>	<b>-30.0%</b>

**CBITD Revenues  
Summary**

FY2019 BUDGET	AUGUST				FISCAL YEAR TO DATE				PREVIOUS	FY19 vs FY18	
	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD		
<b>REVENUES</b>											
PASSENGER	\$2,529,205	\$512,132	\$611,651	\$99,519	19.4%	\$2,230,815	\$2,432,798	\$201,983	9.1%	\$2,424,972	0.3%
VEHICLE	1,029,036	175,588	182,155	\$6,567	3.7%	897,228	974,087	\$76,859	8.6%	1,043,630	-6.7%
FREIGHT	780,892	121,394	145,762	\$24,368	20.1%	696,155	854,800	\$158,645	22.8%	800,509	6.8%
MAIL	69,960	5,830	6,253	\$423	7.3%	64,130	68,563	\$4,433	6.9%	65,598	4.5%
<b>TOTAL</b>	<b>\$4,409,093</b>	<b>\$814,944</b>	<b>\$945,821</b>	<b>\$130,877</b>	<b>16.1%</b>	<b>\$3,888,328</b>	<b>\$4,330,248</b>	<b>\$441,920</b>	<b>11.4%</b>	<b>\$4,334,709</b>	<b>-0.1%</b>
<b>GR SALES</b>											
TOURS	\$561,544	\$173,927	\$201,075	\$27,148	15.6%	\$476,276	\$589,676	\$113,400	23.8%	\$529,814	11.3%
CHARTERS	197,500	55,000	48,450	-6,550	0.0%	167,500	165,057	-2,443	-1.5%	198,134	-16.7%
CATERING	186,125	58,950	76,139	17,189	0.0%	158,625	224,839	66,214	41.7%	224,869	0.0%
VENDING	8,000	1,000	1,245	245	24.5%	7,250	6,111	-1,139	-15.7%	6,175	-1.0%
PROMOTIONAL	6,500	0	0	0	#DIV/0!	6,500	4,256	-2,244	-34.5%	0	0.0%
ADVERTISING	24,173	168	995	827	492.3%	22,587	18,499	-4,088	-18.1%	27,522	-32.8%
<b>TOTAL</b>	<b>\$983,842</b>	<b>\$289,045</b>	<b>\$327,904</b>	<b>\$38,859</b>	<b>13.4%</b>	<b>\$838,738</b>	<b>\$1,008,438</b>	<b>\$169,700</b>	<b>20.2%</b>	<b>\$986,514</b>	<b>2.2%</b>
<b>OTHER INCOME</b>											
MISC	11,490	3,810	-49	-\$3,859	-101.3%	10,860	7,517	-\$3,343	-30.8%	42,838	-82.5%
INTEREST	40,250	3,200	3,438	238	7.4%	36,950	41,873	4,923	13.3%	24,819	68.7%
DIA EDGE CON	0	0	0	0	0.0%	0	0	0	0.0%	0	0.0%
<b>TOTAL</b>	<b>\$51,740</b>	<b>\$7,010</b>	<b>\$3,389</b>	<b>-\$3,621</b>	<b>-51.7%</b>	<b>\$47,810</b>	<b>\$49,390</b>	<b>\$1,580</b>	<b>3.3%</b>	<b>\$67,657</b>	<b>-27.0%</b>
<b>TOTAL OP REVENUES</b>	<b>\$5,444,675</b>	<b>\$1,110,999</b>	<b>\$1,277,114</b>	<b>\$166,115</b>	<b>15.0%</b>	<b>\$4,774,876</b>	<b>\$5,388,076</b>	<b>\$613,200</b>	<b>12.8%</b>	<b>\$5,388,880</b>	<b>0.0%</b>

**CBITD Expenses  
Summary**

EXPENSES	FY2019 BUDGET	AUGUST				FISCAL YEAR TO DATE				PREVIOUS	FY19 vs FY18
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
<b>PERSONNEL</b>											
PAYROLL	\$2,981,303	\$298,127	\$303,790	-\$5,663	-1.9%	\$2,719,402	\$2,729,019	-\$9,617	-0.4%	\$2,666,857	-2.3%
TAXES	233,876	23,260	23,251	9	0.0%	213,389	210,678	2,711	1.3%	205,128	-2.7%
EMPLOYEE INSURANCE	341,391	28,774	28,870	-96	-0.3%	312,614	286,642	25,972	8.3%	330,034	13.1%
EMPLOYEE RELATED EXP	20,090	2,020	2,282	-262	-13.0%	18,550	16,424	2,126	11.5%	27,448	40.2%
PENSION	377,882	31,490	31,490	0	0.0%	346,390	346,390	0	0.0%	309,556	-11.9%
<b>TOTAL</b>	<b>\$3,954,542</b>	<b>\$383,671</b>	<b>\$389,683</b>	<b>-\$6,012</b>	<b>-1.6%</b>	<b>\$3,610,345</b>	<b>\$3,589,153</b>	<b>\$21,192</b>	<b>0.6%</b>	<b>\$3,539,023</b>	<b>-1.4%</b>
<b>VESSELS</b>											
REPAIRS	\$1,457,975	\$44,600	\$67,056	-\$22,456	-50.3%	\$1,414,775	\$1,298,705	\$116,070	8.2%	\$720,331	-80.3%
FUEL	683,567	83,567	68,775	14,792	17.7%	627,179	640,217	-13,038	-2.1%	609,218	-5.1%
INSURANCE	106,464	8,872	5,807	3,065	34.5%	97,592	63,874	33,718	34.5%	81,105	21.2%
<b>TOTAL</b>	<b>\$2,248,006</b>	<b>\$137,039</b>	<b>\$141,638</b>	<b>-\$4,599</b>	<b>-3.4%</b>	<b>\$2,139,546</b>	<b>\$2,002,796</b>	<b>\$136,750</b>	<b>6.4%</b>	<b>\$1,410,654</b>	<b>-42.0%</b>
<b>OPERATIONS</b>											
TELEPHONE	\$22,440	\$1,870	\$1,826	\$44	2.4%	\$20,570	\$18,313	\$2,257	11.0%	\$20,209	9.4%
MAIL AGENT	11,220	935	935	0	0.0%	10,285	10,285	0	0.0%	9,785	-5.1%
OFFICE	175,092	11,813	22,089	-10,276	-87.0%	158,922	195,157	-36,235	-22.8%	177,112	-10.2%
CREDIT CARD	88,435	17,100	30,247	-13,147	-76.9%	70,385	110,236	-39,851	-56.6%	100,195	-10.0%
POSTAGE	1,894	150	595	-445	-296.7%	1,744	3,249	-1,505	-86.3%	2,797	-16.2%
TRAVEL	16,500	400	369	31	7.8%	16,100	17,452	-1,352	-8.4%	12,857	-35.7%
DAMAGES	22,950	4,100	2,158	1,942	0.0%	21,150	14,290	6,860	32.4%	8,768	-63.0%
OTHER INSURANCES	39,600	3,300	2,073	1,227	37.2%	36,300	27,182	9,118	25.1%	30,593	11.1%
MISCELLANEOUS	11,915	2,490	3,291	-801	-32.2%	11,060	15,956	-4,896	-44.3%	13,133	-21.5%
BARGE SUBCONTRACTING	53,500	1,000	900	100	0.0%	52,500	75,550	-23,050	-43.9%	69,500	0.0%
PROFESSIONAL	94,525	6,325	2,367	3,958	62.6%	88,155	74,464	13,691	0.0%	56,210	-32.5%
DUE & PUC	9,375	4,000	0	4,000	0.0%	9,375	19,916	-10,541	0.0%	17,551	0.0%
UNIFORMS	22,350	1,850	770	1,080	58.4%	20,530	29,381	-8,851	-43.1%	19,993	-47.0%
TRAINING	9,750	450	495	-45	-10.0%	9,300	2,729	6,571	70.7%	1,907	0.0%
<b>TOTAL</b>	<b>\$579,546</b>	<b>\$55,783</b>	<b>\$68,115</b>	<b>-\$12,332</b>	<b>-22.1%</b>	<b>\$526,376</b>	<b>\$614,160</b>	<b>-\$87,784</b>	<b>-16.7%</b>	<b>\$540,610</b>	<b>-13.6%</b>

**CBITD Expenses  
Summary**

FY2019 BUDGET	AUGUST				FISCAL YEAR TO DATE				PREVIOUS	FY19 vs FY18	
	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD		
<b>EXPENSES</b>											
<b>TERMINAL</b>											
UTILITIES	\$60,003	\$4,004	\$4,372	-\$368	-9.2%	\$55,994	\$58,306	-\$2,312	-4.1%	\$53,403	-9.2%
JANITORIAL	\$72,540	\$6,250	\$9,063	-2,813	-45.0%	\$66,410	\$81,509	-15,099	-22.7%	\$78,048	-4.4%
RENT	35,940	2,995	2,995	0	0.0%	32,945	32,290	655	2.0%	30,976	-4.2%
MAINTENANCE	143,390	12,945	12,609	336	2.6%	129,560	141,560	-12,000	-9.3%	122,442	-15.6%
<b>TOTAL</b>	<b>\$311,873</b>	<b>\$26,194</b>	<b>\$29,039</b>	<b>-\$2,845</b>	<b>-10.9%</b>	<b>\$284,909</b>	<b>\$313,665</b>	<b>-\$28,756</b>	<b>-10.1%</b>	<b>\$284,869</b>	<b>-10.1%</b>
<b>SALES</b>											
ADVERTISING	\$153,915	\$22,895	\$21,422	\$1,473	6.4%	\$141,658	\$155,109	-\$13,451	-9.5%	\$128,332	-20.9%
CATERING	142,305	25,620	51,731	-26,111	-101.9%	113,985	131,498	-17,513	-15.4%	143,882	8.6%
<b>TOTAL</b>	<b>\$296,220</b>	<b>\$48,515</b>	<b>\$73,153</b>	<b>-\$24,638</b>	<b>-50.8%</b>	<b>\$255,643</b>	<b>\$286,607</b>	<b>-\$30,964</b>	<b>-12.1%</b>	<b>\$272,214</b>	<b>-5.3%</b>
<b>DEBT SERVICE</b>											
<b>TOTAL</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>		<b>\$0</b>	<b>\$0</b>	<b>\$0</b>		<b>\$0</b>	
<b>TOTAL EXPENSES</b>	<b>\$7,390,187</b>	<b>\$651,202</b>	<b>\$701,628</b>	<b>-\$50,426</b>	<b>-7.7%</b>	<b>\$6,816,819</b>	<b>\$6,806,381</b>	<b>\$10,438</b>	<b>0.2%</b>	<b>\$6,047,370</b>	<b>-12.6%</b>
<b>TOTAL OP REVENUES</b>	<b>\$5,444,675</b>	<b>\$1,110,999</b>	<b>\$1,277,114</b>	<b>\$166,115</b>	<b>15.0%</b>	<b>\$4,774,876</b>	<b>\$5,388,076</b>	<b>\$613,200</b>	<b>12.8%</b>	<b>\$5,388,880</b>	<b>0.0%</b>
<b>OP SURPLUS/LOSS</b>	<b>-\$1,945,512</b>	<b>\$459,797</b>	<b>\$575,486</b>	<b>\$115,689</b>	<b>25.2%</b>	<b>-\$2,041,943</b>	<b>-\$1,418,305</b>	<b>\$623,638</b>	<b>30.5%</b>	<b>-\$658,490</b>	<b>-115.4%</b>
<b>OP GRANT REVENUES</b>											
FTA PREVENTATIVE MAIN	\$1,559,843	\$54,968	\$71,968	\$17,000	30.9%	\$1,499,240	\$1,398,134	-\$101,106	-6.7%	\$853,675	63.8%
FTA RURAL 5311	285,000	0	18,564	18,564	0.0%	285,000	332,845	47,845	16.8%	280,911	18.5%
STATE SUBSIDY	68,444	0	0	0	0.0%	0	68,444	68,444	0.0%	0	0.0%
<b>TOTAL</b>	<b>\$1,913,287</b>	<b>\$54,968</b>	<b>\$90,532</b>	<b>\$35,564</b>	<b>64.7%</b>	<b>\$1,784,240</b>	<b>\$1,799,423</b>	<b>\$15,183</b>	<b>0.9%</b>	<b>\$1,134,586</b>	<b>58.6%</b>
<b>SURPLUS/LOSS</b>	<b>-\$32,225</b>	<b>\$514,765</b>	<b>\$666,018</b>	<b>\$151,253</b>	<b>29.4%</b>	<b>-\$257,703</b>	<b>\$381,118</b>	<b>\$638,821</b>	<b>247.9%</b>	<b>\$476,096</b>	<b>-19.9%</b>