

**CBITD Revenues and Expenses  
Summary**

	FY2021	AUGUST				FISCAL YEAR TO DATE				PREVIOUS	FY21 vs
	BUDGET	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	FY20
<b>REVENUES</b>											
SCH SERVICE	\$2,184,912	\$ 386,287	\$ 860,640	\$ 474,353	122.8%	\$ 1,926,322	\$ 4,495,420	\$ 2,569,098	133.4%	\$ 2,725,181	65.0%
GR SALES	\$261,440	\$ 75,755	\$ 41,889	\$ (33,866)	-44.7%	\$ 224,961	\$ 98,622	\$ (126,339)	-56.2%	\$ 143,582	-31.3%
MISC	\$38,543	\$ 3,053	\$ 537	\$ (2,516)	-82.4%	\$ 35,418	\$ 146,488	\$ 111,070	313.6%	\$ 35,259	315.5%
<b>TOTAL REVENUES</b>	<b>\$2,484,895</b>	<b>\$ 465,095</b>	<b>\$ 903,066</b>	<b>\$ 437,971</b>	<b>94.2%</b>	<b>\$ 2,186,701</b>	<b>\$ 4,740,530</b>	<b>\$ 2,553,829</b>	<b>116.8%</b>	<b>\$ 2,904,022</b>	<b>63.2%</b>
<b>EXPENSES</b>											
PERSONNEL	\$4,495,833	\$ 452,830	\$ 491,139	\$ (38,309)	-8.5%	\$ 4,090,940	\$ 4,987,166	\$ (896,226)	-21.9%	\$ 3,727,403	-33.8%
VESSELS	\$2,258,266	\$ 111,516	\$ 120,408	\$ (8,892)	-8.0%	\$ 2,145,282	\$ 2,205,132	\$ (59,850)	-2.8%	\$ 1,601,514	-37.7%
OPERATIONS	\$675,415	\$ 55,255	\$ 82,159	\$ (26,904)	-48.7%	\$ 623,882	\$ 901,088	\$ (277,206)	-44.4%	\$ 521,068	-72.9%
TERMINAL	\$345,398	\$ 29,599	\$ 31,107	\$ (1,508)	-5.1%	\$ 315,564	\$ 357,905	\$ (42,341)	-13.4%	\$ 329,317	-8.7%
SALES	\$172,665	\$ 15,345	\$ 7,116	\$ 8,229	53.6%	\$ 156,508	\$ 80,155	\$ 76,353	48.8%	\$ 112,259	28.6%
DEBT SERVICE	\$0	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
PROVISION FOR DEF RED	\$0	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
<b>TOTAL EXPENSES</b>	<b>\$7,947,577</b>	<b>\$ 664,545</b>	<b>\$ 731,929</b>	<b>\$ (67,384)</b>	<b>-10.1%</b>	<b>\$ 7,332,176</b>	<b>\$ 8,531,446</b>	<b>\$ (1,199,270)</b>	<b>-16.4%</b>	<b>\$ 6,291,561</b>	<b>-35.6%</b>
<b>OPERATING SURPLUS/LOSS</b>	<b>-\$5,462,682</b>	<b>\$ (199,450)</b>	<b>\$ 171,136</b>	<b>\$ 370,586</b>	<b>185.8%</b>	<b>\$ (5,145,475)</b>	<b>\$ (3,790,916)</b>	<b>\$ 1,354,559</b>	<b>26.3%</b>	<b>\$ (3,387,538)</b>	<b>-11.9%</b>
<b>OP GRANT REVENUES</b>											
FTA PM REVENUE	\$1,711,872	\$ 64,872	\$ -	\$ (64,872)	-100.0%	\$ 1,640,499	\$ -	\$ (1,640,499)	-100.0%	\$ 444,142	-100.0%
FTA RURAL REVENUE	\$800,000	\$ -	\$ -	\$ -	#DIV/0!	\$ 800,000	\$ 947,219	\$ 147,219	18.4%	\$ 712,318	33.0%
FTA OPERATING REVENUE	\$2,822,508	\$ 101,233	\$ -	\$ (101,233)	-100.0%	\$ 2,635,110	\$ 3,199,550	\$ 564,440	21.4%	\$ 1,669,372	0.0%
STATE SUBSIDY REVENUE	\$68,444	\$ 23,819	\$ -	\$ (23,819)	0.0%	\$ 68,444	\$ 68,444	\$ -	0.0%	\$ 68,444	0.0%
<b>TOTAL OP GRANT RESERVES</b>	<b>\$5,402,824</b>	<b>\$ 189,924</b>	<b>\$ -</b>	<b>\$ (189,924)</b>	<b>-100.0%</b>	<b>\$ 5,144,053</b>	<b>\$ 4,215,213</b>	<b>\$ (928,840)</b>	<b>-18.1%</b>	<b>\$ 2,894,276</b>	<b>45.6%</b>
<b>SURPLUS/LOSS</b>	<b>-\$59,858</b>	<b>\$ (9,526)</b>	<b>\$ 171,136</b>	<b>\$ 180,662</b>	<b>1896.5%</b>	<b>\$ (1,422)</b>	<b>\$ 424,297</b>	<b>\$ 425,719</b>	<b>29938.0%</b>	<b>\$ (493,262)</b>	<b>186.0%</b>

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	FY2021 BUDGET	AUGUST				FISCAL YEAR TO DATE				PREVIOUS	FY21 vs FY20
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
<b>REVENUES</b>											
PASSENGER	\$ 885,230	\$ 179,247	\$ 522,898	\$ 343,651	191.7%	\$ 780,795	\$ 2,249,273	\$ 1,468,478	188.1%	\$ 1,184,908	89.8%
VEHICLE	\$ 720,326	\$ 122,911	\$ 192,468	\$ 69,557	56.6%	\$ 628,059	\$ 1,189,938	\$ 561,879	89.5%	\$ 801,299	48.5%
FREIGHT	\$ 509,396	\$ 78,299	\$ 138,548	\$ 60,249	76.9%	\$ 453,338	\$ 988,309	\$ 534,971	118.0%	\$ 671,809	47.1%
MAIL	\$ 69,960	\$ 5,830	\$ 6,726	\$ 896	15.4%	\$ 64,130	\$ 67,898	\$ 3,768	5.9%	\$ 67,166	1.1%
<b>TOTAL</b>	<b>\$ 2,184,912</b>	<b>\$ 386,287</b>	<b>\$ 860,640</b>	<b>\$ 474,353</b>	<b>122.8%</b>	<b>\$ 1,926,322</b>	<b>\$ 4,495,420</b>	<b>\$ 2,569,098</b>	<b>133.4%</b>	<b>\$ 2,725,181</b>	<b>65.0%</b>
<b>GR SALES</b>											
TOURS	\$ 239,740	\$ 74,755	\$ 34,800	\$ (39,955)	-53.4%	\$ 204,011	\$ 75,872	\$ (128,139)	-62.8%	\$ 69,047	9.9%
CHARTERS	\$ -	\$ -	\$ 5,025	\$ 5,025	0.0%	\$ -	\$ 5,525	\$ 5,525	0.0%	\$ 33,592	-83.6%
CATERING	\$ -	\$ -	\$ 900	\$ 900	0.0%	\$ -	\$ 900	\$ 900	0.0%	\$ 28,204	-96.8%
VENDING	\$ 8,000	\$ 1,000	\$ 590	\$ (410)	-41.0%	\$ 7,250	\$ 2,268	\$ (4,982)	-68.7%	\$ 2,192	3.5%
PROMOTIONAL	\$ 2,900	\$ -	\$ 574	\$ 574	0.0%	\$ 2,900	\$ 6,294	\$ 3,394	117.0%	\$ 4,246	0.0%
ADVERTISING	\$ 10,800	\$ -	\$ -	\$ -	#DIV/0!	\$ 10,800	\$ 7,762	\$ (3,038)	-28.1%	\$ 6,300	0.0%
<b>TOTAL</b>	<b>\$ 261,440</b>	<b>\$ 75,755</b>	<b>\$ 41,889</b>	<b>\$ (33,866)</b>	<b>-44.7%</b>	<b>\$ 224,961</b>	<b>\$ 98,622</b>	<b>\$ (126,339)</b>	<b>-56.2%</b>	<b>\$ 143,582</b>	<b>-31.3%</b>
<b>OTHER INCOME</b>											
MISC	\$ 8,355	\$ 653	\$ (255)	\$ (908)	-139.1%	\$ 7,704	\$ 137,620	\$ 129,916	1686.3%	\$ 6,483	2022.8%
INTEREST	\$ 30,188	\$ 2,400	\$ 792	\$ (1,608)	-67.0%	\$ 27,714	\$ 8,867	\$ (18,847)	-68.0%	\$ 28,776	-69.2%
<b>TOTAL</b>	<b>\$ 38,543</b>	<b>\$ 3,053</b>	<b>\$ 537</b>	<b>\$ (2,516)</b>	<b>-82.4%</b>	<b>\$ 35,418</b>	<b>\$ 146,488</b>	<b>\$ 111,069</b>	<b>313.6%</b>	<b>\$ 35,259</b>	<b>315.5%</b>
<b>TOTAL OP REVENUES</b>	<b>\$ 2,484,895</b>	<b>\$ 465,095</b>	<b>\$ 903,065</b>	<b>\$ 437,971</b>	<b>94.2%</b>	<b>\$ 2,186,701</b>	<b>\$ 4,740,529</b>	<b>\$ 2,553,828</b>	<b>116.8%</b>	<b>\$ 2,904,023</b>	<b>63.2%</b>

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	FY2021 BUDGET	AUGUST				FISCAL YEAR TO DATE				PREVIOUS	FY21 vs FY20
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
<b>EXPENSES</b>											
<b>PERSONNEL</b>											
PAYROLL	\$ 3,348,469	\$ 350,569	\$ 389,558	\$ (38,989)	-11.1%	\$ 3,042,090	\$ 3,877,345	\$ (835,255)	-27.5%	\$ 2,830,872	-37.0%
TAXES	\$ 261,980	\$ 27,267	\$ 29,126	\$ (1,859)	-6.8%	\$ 237,982	\$ 294,155	\$ (56,173)	-23.6%	\$ 216,955	-35.6%
EMPLOYEE INSURANCE	\$ 471,327	\$ 40,002	\$ 37,942	\$ 2,060	5.1%	\$ 431,325	\$ 408,779	\$ 22,546	5.2%	\$ 322,421	-26.8%
EMPLOYEE RELATED EXP	\$ 18,390	\$ 2,020	\$ 1,456	\$ 564	27.9%	\$ 16,850	\$ 43,275	\$ (26,425)	-156.8%	\$ 15,295	-182.9%
PENSION	\$ 395,667	\$ 32,972	\$ 33,056	\$ (84)	-0.3%	\$ 362,693	\$ 363,611	\$ (918)	-0.3%	\$ 341,860	-6.4%
<b>TOTAL</b>	<b>\$ 4,495,833</b>	<b>\$ 452,830</b>	<b>\$ 491,139</b>	<b>\$ (38,309)</b>	<b>-8.5%</b>	<b>\$ 4,090,940</b>	<b>\$ 4,987,166</b>	<b>\$ (896,226)</b>	<b>-21.9%</b>	<b>\$ 3,727,403</b>	<b>-33.8%</b>
<b>VESSELS</b>											
REPAIRS	\$ 1,586,900	\$ 54,050	\$ 43,265	\$ 10,785	20.0%	\$ 1,537,850	\$ 1,573,238	\$ (35,388)	-2.3%	\$ 1,032,883	-52.3%
FUEL	\$ 594,566	\$ 51,066	\$ 71,097	\$ (20,031)	-39.2%	\$ 537,032	\$ 565,389	\$ (28,357)	-5.3%	\$ 504,757	-12.0%
INSURANCE	\$ 76,800	\$ 6,400	\$ 6,046	\$ 354	5.5%	\$ 70,400	\$ 66,506	\$ 3,894	5.5%	\$ 63,874	-4.1%
<b>TOTAL</b>	<b>\$ 2,258,266</b>	<b>\$ 111,516</b>	<b>\$ 120,408</b>	<b>\$ (8,892)</b>	<b>-8.0%</b>	<b>\$ 2,145,282</b>	<b>\$ 2,205,132</b>	<b>\$ (59,850)</b>	<b>-2.8%</b>	<b>\$ 1,601,514</b>	<b>-37.7%</b>
<b>OPERATIONS</b>											
TELEPHONE	\$ 22,440	\$ 1,870	\$ 1,887	\$ (17)	-0.9%	\$ 20,570	\$ 18,008	\$ 2,562	12.5%	\$ 21,262	15.3%
MAIL AGENT	\$ 11,220	\$ 935	\$ 935	\$ -	0.0%	\$ 10,285	\$ 10,285	\$ -	0.0%	\$ 10,293	0.1%
OFFICE	\$ 168,289	\$ 11,734	\$ 20,848	\$ (9,114)	-77.7%	\$ 152,198	\$ 298,771	\$ (146,573)	-96.3%	\$ 240,399	-24.3%
CREDIT CARD	\$ 92,857	\$ 17,955	\$ 29,418	\$ (11,463)	-63.8%	\$ 73,904	\$ 130,736	\$ (56,832)	-76.9%	\$ 85,966	-52.1%
POSTAGE	\$ 3,360	\$ 280	\$ 644	\$ (364)	-130.0%	\$ 3,080	\$ 3,627	\$ (547)	-17.8%	\$ 2,960	-22.5%
TRAVEL	\$ 4,800	\$ 400	\$ 626	\$ (226)	-56.5%	\$ 4,400	\$ 7,840	\$ (3,440)	-78.2%	\$ 10,328	24.1%
DAMAGES	\$ 22,950	\$ 4,100	\$ 1,198	\$ 2,902	0.0%	\$ 21,150	\$ 9,069	\$ 12,081	57.1%	\$ 12,441	27.1%
OTHER INSURANCES	\$ 29,880	\$ 2,490	\$ 4,337	\$ (1,847)	-74.2%	\$ 27,390	\$ 37,404	\$ (10,014)	-36.6%	\$ 25,927	-44.3%
MISCELLANEOUS	\$ 14,654	\$ 3,316	\$ 11,298	\$ (7,982)	-240.7%	\$ 13,690	\$ 19,286	\$ (5,596)	-40.9%	\$ 8,883	-117.1%
BARGE SUBCONTRACTING	\$ 158,500	\$ 500	\$ 150	\$ 350	0.0%	\$ 158,000	\$ 268,000	\$ (110,000)	-69.6%	\$ 13,400	0.0%
PROFESSIONAL	\$ 87,225	\$ 5,675	\$ 3,311	\$ 2,364	41.7%	\$ 81,505	\$ 65,307	\$ 16,198	0.0%	\$ 60,214	-8.5%
DUE & PUC	\$ 17,975	\$ 4,000	\$ 6,943	\$ (2,943)	0.0%	\$ 17,975	\$ 17,076	\$ 899	0.0%	\$ 12,534	-36.2%
UNIFORMS	\$ 31,515	\$ 1,550	\$ 563	\$ 987	63.7%	\$ 30,435	\$ 15,560	\$ 14,875	48.9%	\$ 16,459	5.5%
TRAINING	\$ 9,750	\$ 450	\$ -	\$ 450	100.0%	\$ 9,300	\$ 118	\$ 9,182	98.7%	\$ -	0.0%
<b>TOTAL</b>	<b>\$ 675,415</b>	<b>\$ 55,255</b>	<b>\$ 82,159</b>	<b>\$ (26,903)</b>	<b>-48.7%</b>	<b>\$ 623,882</b>	<b>\$ 901,088</b>	<b>\$ (277,205)</b>	<b>-44.4%</b>	<b>\$ 521,068</b>	<b>-72.9%</b>

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	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD		
<b>EXPENSES</b>											
<b>TERMINAL</b>											
UTILITIES	\$ 60,003	\$ 4,004	\$ 5,177	\$ (1,173)	-29.3%	\$ 55,994	\$ 54,614	\$ 1,380	2.5%	\$ 50,458	-8.2%
JANITORIAL	\$ 78,540	\$ 6,750	\$ 8,554	\$ (1,804)	-26.7%	\$ 71,910	\$ 75,444	\$ (3,534)	-4.9%	\$ 75,200	-0.3%
RENT	\$ 35,940	\$ 2,995	\$ 4,329	\$ (1,334)	-44.5%	\$ 32,945	\$ 34,282	\$ (1,337)	-4.1%	\$ 31,287	-9.6%
MAINTENANCE	\$ 170,915	\$ 15,850	\$ 13,047	\$ 2,803	17.7%	\$ 154,715	\$ 193,565	\$ (38,850)	-25.1%	\$ 172,372	-12.3%
<b>TOTAL</b>	<b>\$ 345,398</b>	<b>\$ 29,599</b>	<b>\$ 31,107</b>	<b>\$ (1,508)</b>	<b>-5.1%</b>	<b>\$ 315,564</b>	<b>\$ 357,905</b>	<b>\$ (42,341)</b>	<b>-13.4%</b>	<b>\$ 329,317</b>	<b>-8.7%</b>
<b>SALES</b>											
ADVERTISING	\$ 172,665	\$ 15,345	\$ 7,116	\$ 8,229	53.6%	\$ 156,508	\$ 74,999	\$ 81,509	52.1%	\$ 89,733	16.4%
CATERING	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	\$ 5,155	\$ (5,155)	0.0%	\$ 22,526	77.1%
<b>TOTAL</b>	<b>\$ 172,665</b>	<b>\$ 15,345</b>	<b>\$ 7,116</b>	<b>\$ 8,229</b>	<b>53.6%</b>	<b>\$ 156,508</b>	<b>\$ 80,155</b>	<b>\$ 76,353</b>	<b>48.8%</b>	<b>\$ 112,259</b>	<b>28.6%</b>
<b>DEBT SERVICE</b>											
<b>TOTAL</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>		<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>		<b>\$ -</b>	
<b>TOTAL EXPENSES</b>	<b>\$ 7,947,577</b>	<b>\$ 664,545</b>	<b>\$ 731,929</b>	<b>\$ (67,384)</b>	<b>-10.1%</b>	<b>\$ 7,332,176</b>	<b>\$ 8,531,446</b>	<b>\$ (1,199,270)</b>	<b>-16.4%</b>	<b>\$ 6,291,561</b>	<b>-35.6%</b>
<b>TOTAL OP REVENUES</b>	<b>\$ 2,484,895</b>	<b>\$ 465,095</b>	<b>\$ 903,065</b>	<b>\$ 437,971</b>	<b>94.2%</b>	<b>\$ 2,186,701</b>	<b>\$ 4,740,529</b>	<b>\$ 2,553,828</b>	<b>116.8%</b>	<b>\$ 2,904,023</b>	<b>63.2%</b>
<b>OP SURPLUS/LOSS</b>	<b>\$ (5,462,682)</b>	<b>\$ (199,450)</b>	<b>\$ 171,136</b>	<b>\$ 370,587</b>	<b>185.8%</b>	<b>\$ (5,145,475)</b>	<b>\$ (3,790,916)</b>	<b>\$ 1,354,559</b>	<b>26.3%</b>	<b>\$ (3,387,538)</b>	<b>-11.9%</b>
<b>OP GRANT REVENUES</b>											
FTA PREVENTATIVE MAIN	\$ 1,711,872	\$ 64,872	\$ -	\$ (64,872)	-100.0%	\$ 1,640,499	\$ -	\$ (1,640,499)	-100.0%	\$ 444,142	-100.0%
FTA RURAL REVENUE	\$ 800,000	\$ -	\$ -	\$ -	0.0%	\$ 800,000	\$ 947,219	\$ 147,219	18.4%	\$ 712,318	33.0%
FTA OPERATING REVENUE	\$ 2,822,508	\$ 101,233	\$ -	\$ (101,233)	0.0%	\$ 2,635,110	\$ 3,199,550	\$ 564,440	0.0%	\$ 1,669,372	0.0%
STATE SUBSIDY REVENUE	\$ 68,444	\$ 23,819	\$ -	\$ (23,819)	100.0%	\$ 68,444	\$ 68,444	\$ -	0.0%	\$ 68,444	
<b>TOTAL</b>	<b>\$ 5,402,824</b>	<b>\$ 189,924</b>	<b>\$ -</b>	<b>\$ (166,105)</b>	<b>-87.5%</b>	<b>\$ 5,144,053</b>	<b>\$ 4,215,213</b>	<b>\$ (928,840)</b>	<b>-18.1%</b>	<b>\$ 2,894,276</b>	<b>45.6%</b>
<b>SURPLUS/LOSS</b>	<b>\$ (59,858)</b>	<b>\$ (9,526)</b>	<b>\$ 171,136</b>	<b>\$ 180,662</b>	<b>1896.5%</b>	<b>\$ (1,422)</b>	<b>\$ 424,297</b>	<b>\$ 425,719</b>	<b>29938.0%</b>	<b>\$ (493,262)</b>	<b>186.0%</b>