

**CBITD Revenues and Expenses  
Summary**

	FY2021 BUDGET	APRIL				FISCAL YEAR TO DATE				PREVIOUS	FY21 vs FY20
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
<b>REVENUES</b>											
SCH SERVICE	\$2,184,912	\$ 120,669	\$ 420,337	\$ 299,668	248.3%	\$ 644,850	\$ 1,596,682	\$ 951,832	147.6%	\$ 1,216,389	31.3%
GR SALES	\$261,440	\$ 7,085	\$ 553	\$ (6,532)	-92.2%	\$ 41,338	\$ 4,121	\$ (37,217)	-90.0%	\$ 137,656	-97.0%
MISC	\$38,543	\$ 3,041	\$ 566	\$ (2,475)	-81.4%	\$ 23,661	\$ 7,181	\$ (16,480)	-69.7%	\$ 32,711	-78.0%
<b>TOTAL REVENUES</b>	<b>\$2,484,895</b>	<b>\$ 130,795</b>	<b>\$ 421,456</b>	<b>\$ 290,661</b>	<b>222.2%</b>	<b>\$ 709,849</b>	<b>\$ 1,607,984</b>	<b>\$ 898,135</b>	<b>126.5%</b>	<b>\$ 1,386,756</b>	<b>16.0%</b>
<b>EXPENSES</b>											
PERSONNEL	\$4,495,833	\$ 320,372	\$ 394,277	\$ (73,905)	-23.1%	\$ 2,361,082	\$ 2,906,317	\$ (545,235)	-23.1%	\$ 2,144,149	-35.5%
VESSELS	\$2,258,266	\$ 549,333	\$ 595,484	\$ (46,151)	-8.4%	\$ 1,589,338	\$ 1,390,193	\$ 199,145	12.5%	\$ 1,003,174	-38.6%
OPERATIONS	\$675,415	\$ 93,241	\$ 119,400	\$ (26,159)	-28.1%	\$ 427,689	\$ 569,776	\$ (142,087)	-33.2%	\$ 297,782	-91.3%
TERMINAL	\$345,398	\$ 20,980	\$ 35,016	\$ (14,036)	-66.9%	\$ 197,165	\$ 228,275	\$ (31,110)	-15.8%	\$ 198,174	-15.2%
SALES	\$172,665	\$ 9,913	\$ 5,384	\$ 4,529	45.7%	\$ 91,978	\$ 49,148	\$ 42,830	46.6%	\$ 85,278	42.4%
DEBT SERVICE	\$0	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
PROVISION FOR DEF RED	\$0	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
<b>TOTAL EXPENSES</b>	<b>\$7,947,577</b>	<b>\$ 993,839</b>	<b>\$ 1,149,560</b>	<b>\$ (155,722)</b>	<b>-15.7%</b>	<b>\$ 4,667,252</b>	<b>\$ 5,143,709</b>	<b>\$ (476,457)</b>	<b>-10.2%</b>	<b>\$ 3,728,557</b>	<b>-38.0%</b>
<b>OPERATING SURPLUS/LOSS</b>	<b>-\$5,462,682</b>	<b>\$ (863,044)</b>	<b>\$ (728,105)</b>	<b>\$ 134,939</b>	<b>15.6%</b>	<b>\$ (3,957,403)</b>	<b>\$ (3,535,725)</b>	<b>\$ 421,678</b>	<b>10.7%</b>	<b>\$ (2,341,801)</b>	<b>-51.0%</b>
<b>OP GRANT REVENUES</b>											
FTA PM REVENUE	\$1,711,872	\$ 496,573	\$ -	\$ (496,573)	-100.0%	\$ 1,246,810	\$ -	\$ (1,246,810)	-100.0%	\$ 439,507	-100.0%
FTA RURAL REVENUE	\$800,000	\$ 91,958	\$ 184,580	\$ 92,622	100.7%	\$ 679,339	\$ 856,919	\$ 177,580	26.1%	\$ 165,188	418.8%
FTA OPERATING REVENUE	\$2,822,508	\$ 275,875	\$ 550,798	\$ 274,923	99.7%	\$ 2,038,021	\$ 2,610,362	\$ 572,341	28.1%	\$ -	0.0%
STATE SUBSIDY REVENUE	\$68,444	\$ -	\$ -	\$ -	0.0%	\$ -	\$ 68,444	\$ 68,444	0.0%	\$ 68,444	0.0%
<b>TOTAL OP GRANT RESERVES</b>	<b>\$5,402,824</b>	<b>\$ 864,406</b>	<b>\$ 735,378</b>	<b>\$ (129,028)</b>	<b>-14.9%</b>	<b>\$ 3,964,170</b>	<b>\$ 3,535,725</b>	<b>\$ (428,445)</b>	<b>-10.8%</b>	<b>\$ 673,139</b>	<b>425.3%</b>
<b>SURPLUS/LOSS</b>	<b>-\$59,858</b>	<b>\$ 1,362</b>	<b>\$ 7,273</b>	<b>\$ 5,911</b>	<b>434.0%</b>	<b>\$ 6,767</b>	<b>\$ -</b>	<b>\$ (6,767)</b>	<b>100.0%</b>	<b>\$ (1,668,662)</b>	<b>100.0%</b>

**CBITD Revenues and Expenses  
Overview**

	FY2021 BUDGET	APRIL				FISCAL YEAR TO DATE				PREVIOUS	FY21 vs FY20
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
<b>REVENUES</b>											
PASSENGER	\$ 885,230	\$ 46,096	\$ 158,076	\$ 111,980	242.9%	\$ 229,176	\$ 586,673	\$ 357,497	156.0%	\$ 510,905	14.8%
VEHICLE	\$ 720,326	\$ 46,206	\$ 164,357	\$ 118,151	255.7%	\$ 222,274	\$ 546,701	\$ 324,427	146.0%	\$ 356,180	53.5%
FREIGHT	\$ 509,396	\$ 22,537	\$ 91,851	\$ 69,314	307.6%	\$ 152,590	\$ 421,178	\$ 268,588	176.0%	\$ 306,481	37.4%
MAIL	\$ 69,960	\$ 5,830	\$ 6,053	\$ 223	3.8%	\$ 40,810	\$ 42,130	\$ 1,320	3.2%	\$ 42,823	-1.6%
<b>TOTAL</b>	<b>\$ 2,184,912</b>	<b>\$ 120,669</b>	<b>\$ 420,337</b>	<b>\$ 299,668</b>	<b>248.3%</b>	<b>\$ 644,850</b>	<b>\$ 1,596,682</b>	<b>\$ 951,832</b>	<b>147.6%</b>	<b>\$ 1,216,389</b>	<b>31.3%</b>
<b>GR SALES</b>											
TOURS	\$ 239,740	\$ 3,785	\$ -	\$ (3,785)	-100.0%	\$ 26,488	\$ -	\$ (26,488)	-100.0%	\$ 68,979	-100.0%
CHARTERS	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ 33,092	-100.0%
CATERING	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ 28,204	-100.0%
VENDING	\$ 8,000	\$ 500	\$ -	\$ (500)	-100.0%	\$ 3,750	\$ 1,258	\$ (2,492)	-66.5%	\$ 1,698	-25.9%
PROMOTIONAL	\$ 2,900	\$ 550	\$ 553	\$ 3	0.0%	\$ 2,550	\$ 2,863	\$ 313	12.3%	\$ 1,407	0.0%
ADVERTISING	\$ 10,800	\$ 2,250	\$ -	\$ (2,250)	-100.0%	\$ 8,550	\$ -	\$ (8,550)	-100.0%	\$ 4,275	0.0%
<b>TOTAL</b>	<b>\$ 261,440</b>	<b>\$ 7,085</b>	<b>\$ 553</b>	<b>\$ (6,532)</b>	<b>-92.2%</b>	<b>\$ 41,338</b>	<b>\$ 4,121</b>	<b>\$ (37,217)</b>	<b>-90.0%</b>	<b>\$ 137,656</b>	<b>-97.0%</b>
<b>OTHER INCOME</b>											
MISC	\$ 8,355	\$ 641	\$ (131)	\$ (772)	-120.4%	\$ 5,097	\$ 1,133	\$ (3,964)	-77.8%	\$ 7,591	-85.1%
INTEREST	\$ 30,188	\$ 2,400	\$ 697	\$ (1,703)	-71.0%	\$ 18,564	\$ 6,047	\$ (12,517)	-67.4%	\$ 25,121	-75.9%
<b>TOTAL</b>	<b>\$ 38,543</b>	<b>\$ 3,041</b>	<b>\$ 566</b>	<b>\$ (2,475)</b>	<b>-81.4%</b>	<b>\$ 23,661</b>	<b>\$ 7,181</b>	<b>\$ (16,481)</b>	<b>-69.7%</b>	<b>\$ 32,711</b>	<b>-78.0%</b>
<b>TOTAL OP REVENUES</b>	<b>\$ 2,484,895</b>	<b>\$ 130,795</b>	<b>\$ 421,456</b>	<b>\$ 290,661</b>	<b>222.2%</b>	<b>\$ 709,849</b>	<b>\$ 1,607,984</b>	<b>\$ 898,134</b>	<b>126.5%</b>	<b>\$ 1,386,756</b>	<b>16.0%</b>

**CBITD Revenues and Expenses  
Overview**

	FY2021 BUDGET	APRIL				FISCAL YEAR TO DATE				PREVIOUS	FY21 vs FY20
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
<b>EXPENSES</b>											
<b>PERSONNEL</b>											
PAYROLL	\$ 3,348,469	\$ 228,262	\$ 300,113	\$ (71,851)	-31.5%	\$ 1,714,623	\$ 2,234,579	\$ (519,956)	-30.3%	\$ 1,629,412	-37.1%
TAXES	\$ 261,980	\$ 17,911	\$ 22,289	\$ (4,378)	-24.4%	\$ 134,527	\$ 171,227	\$ (36,700)	-27.3%	\$ 123,967	-38.1%
EMPLOYEE INSURANCE	\$ 471,327	\$ 40,002	\$ 37,397	\$ 2,605	6.5%	\$ 271,317	\$ 258,085	\$ 13,232	4.9%	\$ 164,280	-57.1%
EMPLOYEE RELATED EXP	\$ 18,390	\$ 1,225	\$ 1,422	\$ (197)	-16.1%	\$ 9,810	\$ 11,037	\$ (1,227)	-12.5%	\$ 8,777	-25.7%
PENSION	\$ 395,667	\$ 32,972	\$ 33,056	\$ (84)	-0.3%	\$ 230,805	\$ 231,389	\$ (584)	-0.3%	\$ 217,712	-6.3%
<b>TOTAL</b>	<b>\$ 4,495,833</b>	<b>\$ 320,372</b>	<b>\$ 394,277</b>	<b>\$ (73,905)</b>	<b>-23.1%</b>	<b>\$ 2,361,082</b>	<b>\$ 2,906,317</b>	<b>\$ (545,235)</b>	<b>-23.1%</b>	<b>\$ 2,144,149</b>	<b>-35.5%</b>
<b>VESSELS</b>											
REPAIRS	\$ 1,586,900	\$ 507,450	\$ 542,363	\$ (34,913)	-6.9%	\$ 1,196,850	\$ 1,016,808	\$ 180,042	15.0%	\$ 632,175	-60.8%
FUEL	\$ 594,566	\$ 35,483	\$ 47,075	\$ (11,592)	-32.7%	\$ 347,688	\$ 331,063	\$ 16,625	4.8%	\$ 330,352	-0.2%
INSURANCE	\$ 76,800	\$ 6,400	\$ 6,046	\$ 354	5.5%	\$ 44,800	\$ 42,322	\$ 2,478	5.5%	\$ 40,647	-4.1%
<b>TOTAL</b>	<b>\$ 2,258,266</b>	<b>\$ 549,333</b>	<b>\$ 595,484</b>	<b>\$ (46,151)</b>	<b>-8.4%</b>	<b>\$ 1,589,338</b>	<b>\$ 1,390,193</b>	<b>\$ 199,145</b>	<b>12.5%</b>	<b>\$ 1,003,174</b>	<b>-38.6%</b>
<b>OPERATIONS</b>											
TELEPHONE	\$ 22,440	\$ 1,870	\$ 767	\$ 1,103	59.0%	\$ 13,090	\$ 12,230	\$ 860	6.6%	\$ 13,462	9.2%
MAIL AGENT	\$ 11,220	\$ 935	\$ 935	\$ -	0.0%	\$ 6,545	\$ 6,545	\$ -	-	\$ 6,553	0.1%
OFFICE	\$ 168,289	\$ 10,984	\$ 23,584	\$ (12,600)	-114.7%	\$ 98,552	\$ 175,636	\$ (77,084)	-78.2%	\$ 121,164	-45.0%
CREDIT CARD	\$ 92,857	\$ 2,494	\$ 5,775	\$ (3,281)	-131.6%	\$ 33,605	\$ 55,589	\$ (21,984)	-65.4%	\$ 53,179	-4.5%
POSTAGE	\$ 3,360	\$ 280	\$ -	\$ 280	100.0%	\$ 1,960	\$ 1,354	\$ 606	30.9%	\$ 1,789	24.3%
TRAVEL	\$ 4,800	\$ 400	\$ 859	\$ (459)	-114.8%	\$ 2,800	\$ 4,463	\$ (1,663)	-59.4%	\$ 9,465	52.8%
DAMAGES	\$ 22,950	\$ -	\$ 1,087	\$ (1,087)	0.0%	\$ 9,450	\$ 4,760	\$ 4,690	49.6%	\$ 4,486	-6.1%
OTHER INSURANCES	\$ 29,880	\$ 2,490	\$ 3,554	\$ (1,064)	-42.7%	\$ 17,430	\$ 19,755	\$ (2,325)	-13.3%	\$ 15,095	-30.9%
MISCELLANEOUS	\$ 14,654	\$ 283	\$ 1,114	\$ (831)	-293.6%	\$ 3,567	\$ 3,448	\$ 119	3.3%	\$ 4,146	16.8%
BARGE SUBCONTRACTING	\$ 158,500	\$ 61,000	\$ 74,500	\$ (13,500)	0.0%	\$ 154,000	\$ 233,500	\$ (79,500)	-51.6%	\$ 8,550	0.0%
PROFESSIONAL	\$ 87,225	\$ 5,705	\$ 4,866	\$ 839	14.7%	\$ 53,480	\$ 34,678	\$ 18,802	0.0%	\$ 40,807	15.0%
DUE & PUC	\$ 17,975	\$ 725	\$ -	\$ 725	0.0%	\$ 5,175	\$ 8,866	\$ (3,691)	0.0%	\$ 9,412	5.8%
UNIFORMS	\$ 31,515	\$ 3,450	\$ 2,360	\$ 1,090	31.6%	\$ 20,535	\$ 8,834	\$ 11,701	57.0%	\$ 9,673	8.7%
TRAINING	\$ 9,750	\$ 2,625	\$ -	\$ 2,625	100.0%	\$ 7,500	\$ 118	\$ 7,382	98.4%	\$ -	0.0%
<b>TOTAL</b>	<b>\$ 675,415</b>	<b>\$ 93,241</b>	<b>\$ 119,400</b>	<b>\$ (26,160)</b>	<b>-28.1%</b>	<b>\$ 427,689</b>	<b>\$ 569,776</b>	<b>\$ (142,087)</b>	<b>-33.2%</b>	<b>\$ 297,782</b>	<b>-91.3%</b>

**CBITD Revenues and Expenses  
Overview**

	FY2021 BUDGET	APRIL				FISCAL YEAR TO DATE				PREVIOUS	FY21 vs FY20
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
<b>EXPENSES</b>											
<b>TERMINAL</b>											
UTILITIES	\$ 60,003	\$ 4,610	\$ 4,463	\$ 147	3.2%	\$ 39,970	\$ 40,840	\$ (870)	-2.2%	\$ 38,542	-6.0%
JANITORIAL	\$ 78,540	\$ 6,390	\$ 5,692	\$ 698	10.9%	\$ 45,150	\$ 49,686	\$ (4,536)	-10.0%	\$ 44,106	-12.7%
RENT	\$ 35,940	\$ 2,995	\$ 2,995	\$ -	0.0%	\$ 20,965	\$ 20,967	\$ (2)	0.0%	\$ 19,305	-8.6%
MAINTENANCE	\$ 170,915	\$ 6,985	\$ 21,866	\$ (14,881)	-213.0%	\$ 91,080	\$ 116,782	\$ (25,702)	-28.2%	\$ 96,221	-21.4%
<b>TOTAL</b>	<b>\$ 345,398</b>	<b>\$ 20,980</b>	<b>\$ 35,016</b>	<b>\$ (14,036)</b>	<b>-66.9%</b>	<b>\$ 197,165</b>	<b>\$ 228,275</b>	<b>\$ (31,110)</b>	<b>-15.8%</b>	<b>\$ 198,174</b>	<b>-15.2%</b>
<b>SALES</b>											
ADVERTISING	\$ 172,665	\$ 9,913	\$ 5,384	\$ 4,529	45.7%	\$ 91,978	\$ 45,823	\$ 46,155	50.2%	\$ 62,752	27.0%
CATERING	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	\$ 3,325	\$ (3,325)	0.0%	\$ 22,526	85.2%
<b>TOTAL</b>	<b>\$ 172,665</b>	<b>\$ 9,913</b>	<b>\$ 5,384</b>	<b>\$ 4,529</b>	<b>45.7%</b>	<b>\$ 91,978</b>	<b>\$ 49,148</b>	<b>\$ 42,830</b>	<b>46.6%</b>	<b>\$ 85,278</b>	<b>42.4%</b>
<b>DEBT SERVICE</b>											
<b>TOTAL</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>		<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>		<b>\$ -</b>	
<b>TOTAL EXPENSES</b>	<b>\$ 7,947,577</b>	<b>\$ 993,839</b>	<b>\$ 1,149,560</b>	<b>\$ (155,721)</b>	<b>-15.7%</b>	<b>\$ 4,667,252</b>	<b>\$ 5,143,709</b>	<b>\$ (476,457)</b>	<b>-10.2%</b>	<b>\$ 3,728,557</b>	<b>-38.0%</b>
<b>TOTAL OP REVENUES</b>	<b>\$ 2,484,895</b>	<b>\$ 130,795</b>	<b>\$ 421,456</b>	<b>\$ 290,661</b>	<b>222.2%</b>	<b>\$ 709,849</b>	<b>\$ 1,607,984</b>	<b>\$ 898,134</b>	<b>126.5%</b>	<b>\$ 1,386,756</b>	<b>16.0%</b>
<b>OP SURPLUS/LOSS</b>	<b>\$ (5,462,682)</b>	<b>\$ (863,044)</b>	<b>\$ (728,105)</b>	<b>\$ 134,940</b>	<b>15.6%</b>	<b>\$ (3,957,403)</b>	<b>\$ (3,535,725)</b>	<b>\$ 421,678</b>	<b>10.7%</b>	<b>\$ (2,341,801)</b>	<b>-51.0%</b>
<b>OP GRANT REVENUES</b>											
FTA PREVENTATIVE MAIN	\$ 1,711,872	\$ 496,573	\$ -	\$ (496,573)	-100.0%	\$ 1,246,810	\$ -	\$ (1,246,810)	-100.0%	\$ 439,507	-100.0%
FTA RURAL REVENUE	\$ 800,000	\$ 91,958	\$ 184,580	\$ 92,622	0.0%	\$ 679,339	\$ 856,919	\$ 177,580	26.1%	\$ 165,188	418.8%
FTA OPERATING REVENUE	\$ 2,822,508	\$ 275,875	\$ 550,798	\$ 274,923	0.0%	\$ 2,038,021	\$ 2,610,362	\$ 572,341	0.0%	\$ -	0.0%
STATE SUBSIDY REVENUE	\$ 68,444	\$ -	\$ -	\$ -	100.0%	\$ -	\$ 68,444	\$ 68,444	0.0%	\$ 68,444	
<b>TOTAL</b>	<b>\$ 5,402,824</b>	<b>\$ 864,406</b>	<b>\$ 735,378</b>	<b>\$ (129,028)</b>	<b>-14.9%</b>	<b>\$ 3,964,170</b>	<b>\$ 3,535,725</b>	<b>\$ (496,889)</b>	<b>-12.5%</b>	<b>\$ 673,139</b>	<b>425.3%</b>
<b>SURPLUS/LOSS</b>	<b>\$ (59,858)</b>	<b>\$ 1,362</b>	<b>\$ 7,273</b>	<b>\$ 5,911</b>	<b>434.0%</b>	<b>\$ 6,767</b>	<b>\$ -</b>	<b>\$ (6,767)</b>	<b>-100.0%</b>	<b>\$ (1,668,662)</b>	<b>100.0%</b>