

**CBITD Revenues and Expenses
Summary**

	FY2021 BUDGET	JULY				FISCAL YEAR TO DATE				PREVIOUS	FY21 vs
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	FY20
REVENUES											
SCH SERVICE	\$2,184,912	\$ 440,993	\$ 910,033	\$ 469,040	106.4%	\$ 1,540,035	\$ 3,635,542	\$ 2,095,507	136.1%	\$ 2,155,224	68.7%
GR SALES	\$261,440	\$ 68,580	\$ 33,813	\$ (34,767)	-50.7%	\$ 149,206	\$ 56,733	\$ (92,473)	-62.0%	\$ 142,481	-60.2%
MISC	\$38,543	\$ 2,861	\$ 92,843	\$ 89,982	3145.1%	\$ 32,365	\$ 145,951	\$ 113,586	351.0%	\$ 34,702	320.6%
TOTAL REVENUES	\$2,484,895	\$ 512,434	\$ 1,036,689	\$ 524,255	102.3%	\$ 1,721,606	\$ 3,838,226	\$ 2,116,620	122.9%	\$ 2,332,407	64.6%
EXPENSES											
PERSONNEL	\$4,495,833	\$ 452,136	\$ 491,153	\$ (39,017)	-8.6%	\$ 3,638,110	\$ 4,496,027	\$ (857,917)	-23.6%	\$ 3,314,872	-35.6%
VESSELS	\$2,258,266	\$ 130,214	\$ 134,881	\$ (4,667)	-3.6%	\$ 2,033,766	\$ 2,084,724	\$ (50,958)	-2.5%	\$ 1,502,747	-38.7%
OPERATIONS	\$675,415	\$ 41,594	\$ 94,079	\$ (52,485)	-126.2%	\$ 568,627	\$ 818,929	\$ (250,302)	-44.0%	\$ 463,160	-76.8%
TERMINAL	\$345,398	\$ 31,604	\$ 55,891	\$ (24,287)	-76.8%	\$ 285,965	\$ 326,798	\$ (40,833)	-14.3%	\$ 298,044	-9.6%
SALES	\$172,665	\$ 14,495	\$ 6,763	\$ 7,732	53.3%	\$ 141,163	\$ 73,039	\$ 68,124	48.3%	\$ 107,122	31.8%
DEBT SERVICE	\$0	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
PROVISION FOR DEF RED	\$0	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
TOTAL EXPENSES	\$7,947,577	\$ 670,043	\$ 782,767	\$ (112,724)	-16.8%	\$ 6,667,631	\$ 7,799,517	\$ (1,131,886)	-17.0%	\$ 5,685,946	-37.2%
OPERATING SURPLUS/LOSS	-\$5,462,682	\$ (157,609)	\$ 253,923	\$ 411,532	261.1%	\$ (4,946,025)	\$ (3,961,291)	\$ 984,734	19.9%	\$ (3,353,539)	-18.1%
OP GRANT REVENUES											
FTA PM REVENUE	\$1,711,872	\$ 71,988	\$ -	\$ (71,988)	-100.0%	\$ 1,575,627	\$ -	\$ (1,575,627)	-100.0%	\$ 441,115	-100.0%
FTA RURAL REVENUE	\$800,000	\$ -	\$ -	\$ -	#DIV/0!	\$ 800,000	\$ 947,219	\$ 147,219	18.4%	\$ 704,507	34.5%
FTA OPERATING REVENUE	\$2,822,508	\$ 63,999	\$ -	\$ (63,999)	-100.0%	\$ 2,533,877	\$ 3,199,550	\$ 665,673	26.3%	\$ 1,646,064	0.0%
STATE SUBSIDY REVENUE	\$68,444	\$ 21,333	\$ -	\$ (21,333)	0.0%	\$ 44,625	\$ 68,444	\$ 23,819	0.0%	\$ 68,444	0.0%
TOTAL OP GRANT RESERVES	\$5,402,824	\$ 157,320	\$ -	\$ (157,320)	-100.0%	\$ 4,954,129	\$ 4,215,213	\$ (738,916)	-14.9%	\$ 2,860,130	47.4%
SURPLUS/LOSS	-\$59,858	\$ (289)	\$ 253,923	\$ 254,212	87962.6%	\$ 8,104	\$ 253,922	\$ 245,818	3033.3%	\$ (493,409)	151.5%

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	FY2021 BUDGET	JULY				FISCAL YEAR TO DATE				PREVIOUS	FY21 vs FY20
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
REVENUES											
PASSENGER	\$ 885,230	\$ 200,701	\$ 540,079	\$ 339,378	169.1%	\$ 601,548	\$ 1,726,375	\$ 1,124,827	187.0%	\$ 871,924	98.0%
VEHICLE	\$ 720,326	\$ 143,991	\$ 204,304	\$ 60,313	41.9%	\$ 505,148	\$ 998,081	\$ 492,933	97.6%	\$ 675,285	47.8%
FREIGHT	\$ 509,396	\$ 90,471	\$ 158,934	\$ 68,463	75.7%	\$ 375,039	\$ 849,913	\$ 474,874	126.6%	\$ 546,991	55.4%
MAIL	\$ 69,960	\$ 5,830	\$ 6,716	\$ 886	15.2%	\$ 58,300	\$ 61,172	\$ 2,872	4.9%	\$ 61,026	0.2%
TOTAL	\$ 2,184,912	\$ 440,993	\$ 910,033	\$ 469,040	106.4%	\$ 1,540,035	\$ 3,635,542	\$ 2,095,507	136.1%	\$ 2,155,224	68.7%
GR SALES											
TOURS	\$ 239,740	\$ 65,330	\$ 32,256	\$ (33,074)	-50.6%	\$ 129,256	\$ 41,072	\$ (88,184)	-68.2%	\$ 68,979	-40.5%
CHARTERS	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	\$ 500	\$ 500	0.0%	\$ 33,592	-98.5%
CATERING	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ 28,204	-100.0%
VENDING	\$ 8,000	\$ 1,000	\$ 169	\$ (831)	-83.1%	\$ 6,250	\$ 1,678	\$ (4,572)	-73.2%	\$ 2,045	-17.9%
PROMOTIONAL	\$ 2,900	\$ -	\$ 1,389	\$ 1,389	0.0%	\$ 2,900	\$ 5,720	\$ 2,820	97.2%	\$ 3,360	0.0%
ADVERTISING	\$ 10,800	\$ 2,250	\$ -	\$ (2,250)	-100.0%	\$ 10,800	\$ 7,762	\$ (3,038)	-28.1%	\$ 6,300	0.0%
TOTAL	\$ 261,440	\$ 68,580	\$ 33,813	\$ (34,767)	-50.7%	\$ 149,206	\$ 56,733	\$ (92,473)	-62.0%	\$ 142,481	-60.2%
OTHER INCOME											
MISC	\$ 8,355	\$ 611	\$ 92,144	\$ 91,533	14980.9%	\$ 7,051	\$ 137,875	\$ 130,824	1855.4%	\$ 6,885	1902.5%
INTEREST	\$ 30,188	\$ 2,250	\$ 699	\$ (1,551)	-68.9%	\$ 25,314	\$ 8,076	\$ (17,238)	-68.1%	\$ 27,817	-71.0%
TOTAL	\$ 38,543	\$ 2,861	\$ 92,843	\$ 89,982	3145.1%	\$ 32,365	\$ 145,951	\$ 113,586	351.0%	\$ 34,702	320.6%
TOTAL OP REVENUES	\$ 2,484,895	\$ 512,434	\$ 1,036,690	\$ 524,255	102.3%	\$ 1,721,606	\$ 3,838,226	\$ 2,116,620	122.9%	\$ 2,332,407	64.6%

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	FY2021 BUDGET	JULY				FISCAL YEAR TO DATE				PREVIOUS	FY21 vs FY20
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
EXPENSES											
PERSONNEL											
PAYROLL	\$ 3,348,469	\$ 349,925	\$ 389,558	\$ (39,633)	-11.3%	\$ 2,691,521	\$ 3,487,786	\$ (796,265)	-29.6%	\$ 2,513,145	-38.8%
TAXES	\$ 261,980	\$ 27,217	\$ 29,126	\$ (1,909)	-7.0%	\$ 210,715	\$ 265,029	\$ (54,314)	-25.8%	\$ 192,410	-37.7%
EMPLOYEE INSURANCE	\$ 471,327	\$ 40,002	\$ 37,957	\$ 2,045	5.1%	\$ 391,323	\$ 370,837	\$ 20,486	5.2%	\$ 285,311	-30.0%
EMPLOYEE RELATED EXP	\$ 18,390	\$ 2,020	\$ 1,456	\$ 564	27.9%	\$ 14,830	\$ 41,819	\$ (26,989)	-182.0%	\$ 13,182	-217.2%
PENSION	\$ 395,667	\$ 32,972	\$ 33,056	\$ (84)	-0.3%	\$ 329,721	\$ 330,556	\$ (835)	-0.3%	\$ 310,823	-6.3%
TOTAL	\$ 4,495,833	\$ 452,136	\$ 491,153	\$ (39,017)	-8.6%	\$ 3,638,110	\$ 4,496,027	\$ (857,917)	-23.6%	\$ 3,314,872	-35.6%
VESSELS											
REPAIRS	\$ 1,586,900	\$ 58,550	\$ 67,396	\$ (8,846)	-15.1%	\$ 1,483,800	\$ 1,529,973	\$ (46,173)	-3.1%	\$ 991,319	-54.3%
FUEL	\$ 594,566	\$ 65,264	\$ 61,439	\$ 3,825	5.9%	\$ 485,966	\$ 494,291	\$ (8,325)	-1.7%	\$ 453,360	-9.0%
INSURANCE	\$ 76,800	\$ 6,400	\$ 6,046	\$ 354	5.5%	\$ 64,000	\$ 60,460	\$ 3,540	5.5%	\$ 58,068	-4.1%
TOTAL	\$ 2,258,266	\$ 130,214	\$ 134,881	\$ (4,667)	-3.6%	\$ 2,033,766	\$ 2,084,724	\$ (50,958)	-2.5%	\$ 1,502,747	-38.7%
OPERATIONS											
TELEPHONE	\$ 22,440	\$ 1,870	\$ 2,054	\$ (184)	-9.8%	\$ 18,700	\$ 16,121	\$ 2,579	13.8%	\$ 19,298	16.5%
MAIL AGENT	\$ 11,220	\$ 935	\$ 935	\$ -	0.0%	\$ 9,350	\$ 9,350	\$ -	0.0%	\$ 9,358	0.1%
OFFICE	\$ 168,289	\$ 12,284	\$ 53,280	\$ (40,996)	-333.7%	\$ 140,464	\$ 277,922	\$ (137,458)	-97.9%	\$ 215,569	-28.9%
CREDIT CARD	\$ 92,857	\$ 10,973	\$ 21,811	\$ (10,838)	-98.8%	\$ 55,949	\$ 101,318	\$ (45,369)	-81.1%	\$ 69,658	-45.5%
POSTAGE	\$ 3,360	\$ 280	\$ 837	\$ (557)	-198.9%	\$ 2,800	\$ 2,982	\$ (182)	-6.5%	\$ 2,709	-10.1%
TRAVEL	\$ 4,800	\$ 400	\$ 199	\$ 201	50.3%	\$ 4,000	\$ 7,214	\$ (3,214)	-80.4%	\$ 10,328	30.2%
DAMAGES	\$ 22,950	\$ 1,250	\$ 2,656	\$ (1,406)	0.0%	\$ 17,050	\$ 7,872	\$ 9,178	53.8%	\$ 12,307	36.0%
OTHER INSURANCES	\$ 29,880	\$ 2,490	\$ 4,337	\$ (1,847)	-74.2%	\$ 24,900	\$ 33,067	\$ (8,167)	-32.8%	\$ 23,219	-42.4%
MISCELLANEOUS	\$ 14,654	\$ 2,737	\$ 1,309	\$ 1,428	52.2%	\$ 10,374	\$ 7,988	\$ 2,386	23.0%	\$ 6,393	-24.9%
BARGE SUBCONTRACTING	\$ 158,500	\$ 500	\$ 100	\$ 400	0.0%	\$ 157,500	\$ 267,850	\$ (110,350)	-70.1%	\$ 12,400	0.0%
PROFESSIONAL	\$ 87,225	\$ 5,675	\$ 4,244	\$ 1,431	25.2%	\$ 75,830	\$ 61,996	\$ 13,834	0.0%	\$ 55,571	-11.6%
DUE & PUC	\$ 17,975	\$ -	\$ -	\$ -	0.0%	\$ 13,975	\$ 10,133	\$ 3,842	0.0%	\$ 12,534	19.2%
UNIFORMS	\$ 31,515	\$ 1,750	\$ 2,316	\$ (566)	-32.3%	\$ 28,885	\$ 14,997	\$ 13,888	48.1%	\$ 13,816	-8.5%
TRAINING	\$ 9,750	\$ 450	\$ -	\$ 450	100.0%	\$ 8,850	\$ 118	\$ 8,732	98.7%	\$ -	0.0%
TOTAL	\$ 675,415	\$ 41,594	\$ 94,079	\$ (52,484)	-126.2%	\$ 568,627	\$ 818,929	\$ (250,301)	-44.0%	\$ 463,160	-76.8%

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		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
EXPENSES											
TERMINAL											
UTILITIES	\$ 60,003	\$ 4,029	\$ 2,915	\$ 1,114	27.6%	\$ 51,990	\$ 49,437	\$ 2,553	4.9%	\$ 47,466	-4.2%
JANITORIAL	\$ 78,540	\$ 6,630	\$ 5,756	\$ 874	13.2%	\$ 65,160	\$ 66,890	\$ (1,730)	-2.7%	\$ 69,444	3.7%
RENT	\$ 35,940	\$ 2,995	\$ 2,995	\$ -	0.0%	\$ 29,950	\$ 29,953	\$ (3)	0.0%	\$ 28,292	-5.9%
MAINTENANCE	\$ 170,915	\$ 17,950	\$ 44,225	\$ (26,275)	-146.4%	\$ 138,865	\$ 180,518	\$ (41,653)	-30.0%	\$ 152,842	-18.1%
TOTAL	\$ 345,398	\$ 31,604	\$ 55,891	\$ (24,287)	-76.8%	\$ 285,965	\$ 326,798	\$ (40,833)	-14.3%	\$ 298,044	-9.6%
SALES											
ADVERTISING	\$ 172,665	\$ 14,495	\$ 6,763	\$ 7,732	53.3%	\$ 141,163	\$ 67,883	\$ 73,280	51.9%	\$ 84,596	19.8%
CATERING	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	\$ 5,155	\$ (5,155)	0.0%	\$ 22,526	77.1%
TOTAL	\$ 172,665	\$ 14,495	\$ 6,763	\$ 7,732	53.3%	\$ 141,163	\$ 73,039	\$ 68,124	48.3%	\$ 107,122	31.8%
DEBT SERVICE											
TOTAL	\$ -	\$ -	\$ -	\$ -		\$ -	\$ -	\$ -		\$ -	
TOTAL EXPENSES	\$ 7,947,577	\$ 670,043	\$ 782,767	\$ (112,724)	-16.8%	\$ 6,667,631	\$ 7,799,517	\$ (1,131,886)	-17.0%	\$ 5,685,946	-37.2%
TOTAL OP REVENUES	\$ 2,484,895	\$ 512,434	\$ 1,036,690	\$ 524,255	102.3%	\$ 1,721,606	\$ 3,838,226	\$ 2,116,620	122.9%	\$ 2,332,407	64.6%
OP SURPLUS/LOSS	\$ (5,462,682)	\$ (157,609)	\$ 253,923	\$ 411,531	261.1%	\$ (4,946,025)	\$ (3,961,291)	\$ 984,734	19.9%	\$ (3,353,539)	-18.1%
OP GRANT REVENUES											
FTA PREVENTATIVE MAIN	\$ 1,711,872	\$ 71,988	\$ -	\$ (71,988)	-100.0%	\$ 1,575,627	\$ -	\$ (1,575,627)	-100.0%	\$ 441,115	-100.0%
FTA RURAL REVENUE	\$ 800,000	\$ -	\$ -	\$ -	0.0%	\$ 800,000	\$ 947,219	\$ 147,219	18.4%	\$ 704,507	34.5%
FTA OPERATING REVENUE	\$ 2,822,508	\$ 63,999	\$ -	\$ (63,999)	0.0%	\$ 2,533,877	\$ 3,199,550	\$ 665,673	0.0%	\$ 1,646,064	0.0%
STATE SUBSIDY REVENUE	\$ 68,444	\$ 21,333	\$ -	\$ (21,333)	100.0%	\$ 44,625	\$ 68,444	\$ 23,819	0.0%	\$ 68,444	
TOTAL	\$ 5,402,824	\$ 157,320	\$ -	\$ (135,987)	-86.4%	\$ 4,954,129	\$ 4,215,213	\$ (762,735)	-15.4%	\$ 2,860,130	47.4%
SURPLUS/LOSS	\$ (59,858)	\$ (289)	\$ 253,923	\$ 254,212	87962.6%	\$ 8,104	\$ 253,922	\$ 245,818	3033.3%	\$ (493,409)	151.5%